Balmer Lawrie & Co. Ltd.

SBU - Industrial Packaging

5,J.N.Heredia Marg, Ballard Estate,Mumbai-400 001.Maharashtra. Phone:022 66258215

Tender No: 0100PE1799 dated 25.02.2021 due on 08.03.2021

<u>Public E-Tender for Transportation of MS Empty Tight Head & Open Head Barrels by</u> road from our plant located at Chittoor to our customers at various destinations.

Conducted at Balmer Lawrie e-Procurement Portal: https://balmerlawrie.eproc.in

Balmer Lawrie & Co. Ltd., Industrial Packaging invites Online bids from resourceful and reputed transporters for carrying our Transportation of Tight Head (TH) / Open Head (OH) Empty Mild Steel barrels of 210/235 ltrs nominal capacity by road with dimensions 600mm Ø x 900mm to 1000 mm height and weighing approximately 15 Kgs. to 25 Kgs. our plant Industrial Packaging, 62, Patnam Post & Village, Thavanampalle Mandal, Araconda Road, Chittoor- 517131, Andhra Pradesh to our customers located at various destinations in South India for the period from April, 2021 to March, 2023 (extendable by 12 months). However, actual period will commence from date of our intimation to successful bidder. under following category / type.

- i. CONTAINERIZED Truck (with minimum carrying capacity of 200 Barrel in VERTICAL loading) within South India.
- ii. MARKET Truck (with minimum carrying capacity of 80 to 130 Barrel in HORIZONTAL / VERTICAL loading) within South India.

For the period <u>from April 2021 to March 2023 (Two Years)</u>, <u>extendable for another 12 months or completion of ordered quantity whichever is later with mutual consent.</u>

1. SALIENT FEATURES OF THE TENDER:

- i. Pre- Qualification Criteria for bidders
- ii. Tender Category Two Bid Tender [Un priced Bid & Price Bid]
- iii. Tender Type National Competitive e-Bidding
- iv. Evaluation Type Item-wise: Prices are compared at individual item level.
- v. Payment of Earnest Money Deposit / Security Deposit
- vi. Price Escalation / De-Escalation on increase/decrease of HSD price.
- vii. Annexures for declaration by vendors CPPP Declaration, GST Compliance, Details of Vendor, Purchase Preference for Make in India and MSE suppliers, Bid Securing Declaration, and Restriction on ground of Defense of India & National Security, Integrity pact, Policy for Black Listing.

2. TENDER DETAILS

Tender Documents comprises two parts viz. Part-I (Un-priced) and Part-II (Price).

The **Un-priced Part** consists of Pre-qualification Criteria, Details of Bidder, Notice Inviting Tender, EMD/ SD Payments Conditions of Contract & the Priced Part consists of details of Destination and Estimated Requirement.

The bidder is requested to download the tender document and read all the terms and conditions mentioned in the tender document and seek clarification if in doubt from the Tender Inviting Authority.

The transporters have to register themselves with our service provider **M/s**. **C1 India Pvt**. **Ltd.**, prior to participating in the tender as per guidelines provided under "<u>Conditions for Online Bid Submission"</u> in the last page.

Any clause defining offline bid submission in the tender document shall not be considered. For any clarifications please contact **Mr Bhavik Oza (Dy. Manager –SCM) Ph No. 022-66258191 Mobile : 08347596999.**

The bidder has to keep track of any changes by viewing addendum / corrigendum issued by the tender inviting authority on time – to – time basis in the e-procurement platform. The Company calling for tenders shall not be responsible for any claims/ problems arising out of this.

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TENDER SUBMISSION

The bidder should complete all the processes and steps required for bid submission. The successful bid submission can be ascertained once acknowledgement is given by the system through bid submission number after completing all the processes and steps. M/s. Balmer Lawrie & Co Ltd & M/s. C1 India Pvt. Ltd., are not responsible for incomplete bid submission by users. Users may also note that the incomplete bids will not be saved by the system and are not available for the tender inviting authority for processing.

All correspondence shall be addressed to the office of Dy. Manager [SCM], M/s. Balmer Lawrie & Co. Ltd., Industrial Packaging, 5, J.N.Heredia Marg, Ballard Estate, Mumbai-400001.

Steel barrels of 210/235 ltrs nominal capacity with dimensions 600mm Ø x 900mm to 1000 mm height and weighing approximately 15Kgs. to 25Kgs. by road from our plant Industrial Packaging, 62, Patnam Post & Village Thavanampalle Mandal, Araconda Road, Chittoor	3. TE	NDER BASE INFORMATION		
Steel barrels of 210/235 trs nominal capacity with dimensions 600mm Ø x 900mm to 1000 mm height and weighing approximately 15Kgs. to 25Kgs. by road from our plant Industrial Packaging, 62, Patnam Post & Village Thavanampalle Mandal, Araconda Road, Chittoor 517131, Andhra Pradesh for the period from April, 202 to March, 2023 (extendable by 12 months) c. Tender Description d. Transportation of Empty MS Barrels of 210Ltrs / 235Ltrs. Capacity with dimensions 600mm Ø x 900mm to 1000mm height and weighing approximately 15Kgs. to 25Kgs. by road i. CONTAINERIZED Truck (with minimum carrying capacity of 200 Barrel in VERTICAL loading) within South India outsid Chittoor iii. MARKET Truck (with minimum carrying capacity of 80 to 130 Barrel in HORIZONTAL / VERTICAL loading) within South India outside. e. Tender Type (NCB / ICN / Limited) (National Competitive Bidding–NCB, International Competitive Bidding–NCB, International Competitive Bidding–ICB) f. Factory / Division g. Currency (India Rupees / U S Dollars) i. Tender Category (Single Bid / Two Bid / EOI) j. Evaluation Type: (Item-wise: Rates are compared at individual item level, Schedulewise: Rates are compared as groups of similar items) k. Estimated Value (min) i. N.A.	a.	Tender No.	:	0100PE1799 dt. 25.02.2021 Due on 08.03.2021
d. Transportation of Empty MS Barrels of 210Ltrs / 235Ltrs. Capacity with dimensions 600mm Ø x 900mm to 1000mm height and weighing approximately 15Kgs. to 25Kgs. by road i. CONTAINERIZED Truck (with minimum carrying capacity of 200 Barrel in VERTICAL loading) within South India outsid Chittoor iii. MARKET Truck (with minimum carrying capacity of 80 to 130 Barrel in HORIZONTAL / VERTICAL loading) within South India outside. e. Tender Type (NCB / ICN / Limited) (National Competitive Bidding–NCB, International Competitive Bidding–ICB) f. Factory / Division : Industrial Packaging, Chittoor g. Currency (India Rupees / U S Dollars) : INDIAN RUPEES h. Section / Sub-division : - i. Tender Category (Single Bid / Two Bid / EOI) j. Evaluation Type: (Item-wise: Rates are compared at individual item level ,Schedule-wise: Rates are compared as groups of similar items) k. Estimated Value (min) : N.A.	b.	Tender Title	:	Transportation of Tight Head (TH) / Open Head (OH) Empty Steel barrels of 210/235 ltrs nominal capacity with dimensions 600mm Ø x 900mm to 1000 mm height and weighing approximately 15Kgs. to 25Kgs. by road from our plant Industrial Packaging, 62, Patnam Post & Village, Thavanampalle Mandal, Araconda Road, Chittoor-517131, Andhra Pradesh for the period from April, 2021 to March, 2023 (extendable by 12 months)
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(National Competitive Bidding-NCB, International Competitive Bidding-ICB) f. Factory / Division : Industrial Packaging, Chittoor g. Currency (India Rupees / U S Dollars) : INDIAN RUPEES h. Section / Sub-division : - i. Tender Category (Single Bid / Two Bid / EOI) j. Evaluation Type: (Item-wise: Rates are compared at individual item level ,Schedule-wise: Rates are compared as groups of similar items) k. Estimated Value (min) : N.A.	d.	height and weighing approximately 15Kgs. to 25K i. CONTAINERIZED Truck (with minimum carrying Chittoor iii. MARKET Truck (with minimum carrying capa	gs. cap	by road pacity of 200 Barrel in VERTICAL loading) within South India outside
g. Currency (India Rupees / U S Dollars) : INDIAN RUPEES h. Section / Sub-division : - i. Tender Category (Single Bid / Two Bid / EOI) : TWO BID TENDER j. Evaluation Type: (Item-wise: Rates are compared at individual item level ,Schedule-wise: Rates are compared as groups of similar items) k. Estimated Value (min) : N.A.	e.	(National Competitive Bidding-NCB, Inter-	:	NCB
h. Section / Sub-division : - i. Tender Category (Single Bid / Two Bid / EOI) j. Evaluation Type: (Item-wise: Rates are compared at individual item level ,Schedule-wise: Rates are compared as groups of similar items) k. Estimated Value (min) : - TWO BID TENDER	f.	Factory / Division	:	Industrial Packaging, Chittoor
i. Tender Category (Single Bid / Two Bid / EOI) j. Evaluation Type: (Item-wise: Rates are compared at individual item level ,Schedule-wise: Rates are compared as groups of similar items) k. Estimated Value (min) : TWO BID TENDER : Item Wise	g.	Currency (India Rupees / U S Dollars)	:	INDIAN RUPEES
j. Evaluation Type: (Item-wise: Rates are compared at individual item level ,Schedule-wise: Rates are compared as groups of similar items) k. Estimated Value (min) : Item Wise : Item Wise				-
compared at individual item level ,Schedule-wise: Rates are compared as groups of similar items) k. Estimated Value (min) : N.A.	i.		÷	TWO BID TENDER
		compared at individual item level , Schedule-wise : Rates are compared as groups of similar items)	:	
I. Estimated Value (max) : N.A.	k.	Estimated Value (min)	:	N.A.
	l.	Estimated Value (max)	:	N.A.

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5. PRE- QUALIFICATION CRITERIA

1. CONTAINERIZED TRUCK & MARKET TRUCK

- 2. The bidder shall have minimum of **one year experience** in transportation of goods (preferably in barrel transport) with reputed companies (copy of certificate in support of experience to be submitted).
- 3. The bidder should have a <u>minimum average annual turnover of Rs.50.00 Lakhs</u> in the last three financial years (i.e. 18-19, 19-20, and 20-21) and the bidder has to submit copies of their company's Balance Sheet (or) Business Turnover Statement duly certified by a Chartered Accountant as documentary proof in support of their business turnover.
 - 2.1 Minimum average annual turnover criteria is relaxed to the extent of Rs. 25.00 Lakhs for bidders conforming to "startup Inda Scheme" subject to submission of self-attested copy of "valid Certificate" issued by Department of Industrial Policy & Promotion (DIPP)
- **4.** The bidder shall have executed at least one single order value of minimum of Rs.**10.00 Lakh** in any one year of the last three financial years (copies to be furnished).
- 5. The bidder should own or have attached minimum of 10 Trucks for barrel transportation work.
- 6. The trucks offered shall be <u>CONTAINERIZED Truck</u> and should have a <u>minimum carrying capacity of 200 Barrels (Only VERTICAL type of loading permitted)</u>.
- 7. The trucks offered shall be <u>MARKET Truck</u> and should have a <u>minimum carrying capacity of 80 to 130 Barrels (Both HORIZONTAL / VERTICAL (or) only VERTICAL type of loading permitted).</u>
- 8. The manufacturing year of the vehicle should not be before **01.04.2004**.
- 9. The bidder has to provide the details such as copies of RC Book, Insurance, permit, Size / Dimension etc. for the above trucks and also the size of each truck.
- a. Relaxation in the criteria on Minimum Carrying Capacity / Experience / Turnover /value of Single Order Executed etc., will be considered for Trial Order at the discretion of the company.
- b. Copy of PAN must be enclosed.
- c. Bids received without any of the above will be rejected.
- d. In case company desires inspection of any of bidder's trucks, then the bidders have to offer the same to the representatives of Balmer Lawrie & Co. Ltd in Barrel Plant, Chittoor on a designated date and time, before opening of price bid.
- e. Only those bidders who meet the above Pre-qualification criteria will be qualified for opening of their Price Bid subsequently.

6. UNDERTAKING FROM VENDOR

- a. We have quoted our rate after studying carefully all the Tender Details, Terms and Conditions and we confirm to have accepted the same.
- b. We are aware of Price Escalation / De-Escalation clause of this tender with respect to increase / decrease in price of High Speed Diesel.
- C. We are aware that the rate quoted by us on "per Barrel Basis" only and the Rate quoted would be inclusive of loading, unloading charge of barrel and Toll charges.

Rate quoted by truck basis [or] any other basis is not acceptable and the bid will be rejected.

Also we are aware that the loading and unloading of barrels wherever required has to be done by us and we shall cover the loading/unloading crew with all the necessary statutory coverage such as ESI, PF, Workmen compensation etc. as required.



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d.	We would provide suitable <u>trucks</u> for transporting barrel with a minimum carrying capacity of <u>180 Barrels</u> (for 210Litres / 235 Litres Barrels) by VERTICAL loading only.
e.	We are aware that the contract may be extended for a further period of ONE YEAR prior to expiry of the contract at the same terms and conditions on mutual agreement.
f.	We are aware that the estimated tender quantity may be increased/decreased by 20% on mutual agreement.
g.	We are aware that the company may <u>Inter change / transfer the ordered quantity among destinations within</u> the awarded estimated order value of the contract.
h.	We are aware that in the event of failure of any one of the successful bidder to provide the required number of trucks as per company's requirement, the company shall prune the <u>ordered quantities among destinations</u> to the other successful bidder[s] on mutual agreement .
i.	We are aware of the Penalty & Risk Purchase Clause of this tender, in case of non-performance and failure to place trucks against company's call ups.
j.	The offer submitted by bidder should be valid for the company's acceptance for a period of 90 days from the due date of opening of price bid. Company reserved the right to exit the contract with a minimum notice period of three months in case of any unforeseen situation.
k.	The contract if any awarded against this Tender will be valid for a period of ONE YEAR .
l.	We understand and abide by the Code of Conduct as per Annexure VII.



7.AWARD OF CONTRACT

For each of the destination of this tender, the company desires to retain two transporters for operational reasons. The company shall distribute the order in two lots (Lot – A & Lot – B) in the ratio of 70:30 subject to the following.

- a. The <u>destination wise Lowest quoted rates would be considered</u> for arriving at the L1[Lowest quoted bidder] status
 - i. The L1 (Lowest) bidder will be given **Lot-A** and L2 bidder will be given **Lot-B provided L2 bidder agrees to** match L1 rate.
 - ii. In the event of, L2 bidder not agreeable to match L1 rate, then L3, L4....etc. in that order shall be given the opportunity to match L1 rate for awarding the Lot-B quantity.
 - iii. In the event of L2, L3, L4.... not agreeing to match L1 rate, then the Lot-B shall also be placed on the L1 bidder.
 - iv. In the event of more than one L1 bidder for any destination, then the entire quantity for the particular destination would be equally distributed among the L1 bidders.
 - v. The quantity mentioned is merely indicative and the company cannot give any commitment
 - vi. The decision of the company is final in retaining more than one transporter.
- b. The company with mutual agreement with the successful bidder
 - i. Shall enhance/reduce the ordered quantity by 20%
 - ii. The contract is extendable for further period of <u>Twelve Months</u>. However, further <u>Extension / Completion of Balance order quantity whichever is later</u> at the same terms and conditions will be on mutual agreement.
 - iii. Shall interchange of order quantities among the destinations for individual transporter within the order value.

In the event of failure of any one of the successful bidder to provide the required number of trucks as per company's requirement, the company **shall inter change / transfer of ordered quantities among destinations according to type / category of truck** to the other successful bidder[s] on **mutual agreement**.



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8 PRICE ESCALATION / DE-ESCALATION:

- Escalation / De-Escalation of transport rates only on account of cumulative increase/decrease in the price of High Speed Diesel (HSD) declared only by PSU Oil Companies will be considered.
- ii. Escalation/De-escalation clause shall be applicable only, when the impact of series of **cumulative price of HSD increase/decrease results in accumulated net increase / decrease** of Rs. 1.00/- per Litre (Rs. One only).
- iii. Such increase / decrease shall be applicable only for the prospective period from the date, on which the **accumulated impact reaches** Rs. **1.00**/- and above.
- iv. The formula for escalation / de-escalation of transport charges is as follows:
- v. Escalation / De-escalation of transport rate in Rupees Per barrel will be

* Fuel Factor	х	Base Rate for transportation	X	Actual cumulative Increase / decrease in market Price of HSD per liter in Chitoor District subject to a min of Rs. 1.00 / Litre.
1 40.01		as per contract.		Prevailing market price of HSD per liter in Chitoor District prior to increase / decrease.

- vi. A Common * Fuel Factor of 0.20 for distance up to 50KM radius and 0.40 for distance above 50KM radius will be taken into consideration. Fuel factor is the value component of diesel in the rate quoted by the successful bidder expressed as a factor / proportion of the base rate of transportation
- vii. ** Any Escalation / De-Escalation of Transport Rate applicable for this tender as per above clause will be from the date of commencement of the contract and on the finally agreed / awarded rate.
- viii. The current prevailing price of High Speed Diesel at Chittoor is ₹ 86.35 per Litre. (as on 03.02.2021)

9 SPECIFICATIONS (TECHNICAL SPECIFICATIONS)				
Item Description	210 / 235 Litre nominal empty MS Tight Head / Open Head Barrel.			
Specifications	1. Empty Steel Barrels of 210 /235 Litre nominal capacity with dimensions 600mm Ø x 900mm to 1000mm height and weighing approximately 15Kgs. to 25Kgs.			
	2. The trucks should have absolutely even floor without any protrusions from the sides and with proper rubber beading along the side support angles.			
	Fully covered tarpaulin shall necessarily be provided for each and every load. In addition, the platform of the truck should be flat & a leveled one. Cross angles and reapers to be provided with rubber pad to avoid any scratches over the barrels during transit. In the event of the successful bidder not providing the tarpaulin, the Company shall provide the same and the cost shall be recovered from them. The base of the surface / platform of the truck should be absolutely even			

10 TENTATIVE QUANTITY FOR TWO YEAR

412500 Barrels (Approx) in Containerized Truck.

60000 Barrels (Approx) in Market Truck.



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Annexure - I

11 SCHEDULE OF REQUIREMENT AS DETAILED BELOW.

A. CONTAINERIZED TRUCK

SNo	Destination	Loading Type	Est. Qty. No.	Unit
1.	Bangalore	VERTICAL	40000	Number
2.	Chennai	VERTICAL	45000	Number
3.	Chennai-235Ltrs	VERTICAL	70000	Number
4.	Irrungatukotai	VERTICAL	54000	Number
5.	Gummidipoondi	VERTICAL	25000	Number
6.	Hyderabad	VERTICAL	35000	Number
7.	Thirumangalam 0/45/	VERTICAL	15000	Number
8.	Thirumangalam-235Ltrs	VERTICAL	5000	Number
9.	Sivakasi	VERTICAL	25000	Number
10.	Cochin	VERTICAL	7500	Number
11.	VIZAG	VERTICAL	6000	Number
12.	Mysore	VERTICAL	15000	Number
13.	Bangalore (1000mm height)	VERTICAL	1000	Number
14.	TRICHY 1000 MM	VERTICAL	1000	Number
15.	HOSUR	VERTICAL	5000	Number
16.	SALEM	VERTICAL	5000	Number
17.	COIMBATORE	VERTICAL	3000	Number
18.	MANGALORE	VERTICAL	8000	Number
19.	KOLKATA	VERTICAL	47000	Number



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Annexure - II

B. MARKET TRUCK

SNo	Destination	Loading Type	Capacity Min./ Truck	Est. Qty. No.	Unit
1.	BELLARY	VER./HOR.	100 Barrel	4000	Number
2.	Bangalore	VER./HOR.	150 Barrel	50000	Number
3.	KUMBALAGODU- 100 NOS	VER./HOR.	100 Barrel	2000	Number
4.	NEELAMANGALA- 80 NOS	VER./HOR.	80 Barrel	2000	Number
5.	RANIPET	VER./HOR.	150 Barrel	2000	Number

^{**} The above quantity is only indicative and may increase / decrease as per actual requirement.



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DETAILS OF BIDDER

Details of the Bidder		
Name of the Transporting Company	:	
Address, Telephone, Fax number & email ID of the persons to be contacted Company	:	
Registered / Head Office of the Company	:	
Status of the Bidder [Individual / HUF/ Firm / Limited Company] Others –Please specify.	:	
Name of Directors / Partners / Proprietor		
Date of Incorporation	:	
Turnover of the company for the last Three years (2015-16, 2016-17 and 2017-18)	:	
No. of trucks dedicated / owned by the Company with model & Capacity (Attach copy of registration)	:	
Size of the Truck Body (Inside measurement in feet) Length X Breadth X Height of Vehicle Nos.	:	
No. of trucks that can be leased / hired per day.		
Address of the Local Branch Office at Mumbai with telephone no. and Name of the contact person / Branch Manager.	7/	
List of Parties with whom you have done Transportation contract work during the last 3 years - Attach Xerox copies	2.	
No of trucks having State Permit (mention clearly the States)	:	
Provide Name, address & telephone no etc of your Bankers. (Solvency Certificate from your Bankers should be enclosed with the tender. Also, provide details of: Type of Account: IFSC Code: MICR Code: A/c Number:	Ē	
Whether, you are doing / were doing transportation job in our Division or any other units of BL. If so, for how many years?	:	
Do you have any legal cases pending with the Court. If so, please provide details.		
PAN NO.	:	
GST REGN. NO.	:	
CONTACT PERSON & PHONE NO.	:	
	Name of the Transporting Company Address, Telephone, Fax number & email ID of the persons to be contacted Company Registered / Head Office of the Company Status of the Bidder [Individual / HUF/ Firm / Limited Company] Others –Please specify. Name of Directors / Partners / Proprietor Date of Incorporation Turnover of the company for the last Three years (2015-16, 2016-17 and 2017-18) No. of trucks dedicated / owned by the Company with model & Capacity (Attach copy of registration) Size of the Truck Body (Inside measurement in feet) Length X Breadth X Height of Vehicle Nos. No. of trucks that can be leased / hired per day. Address of the Local Branch Office at Mumbai with telephone no. and Name of the contact person / Branch Manager. List of Parties with whom you have done Transportation contract work during the last 3 years - Attach Xerox copies No of trucks having State Permit (mention clearly the States) Provide Name, address & telephone no etc of your Bankers. (Solvency Certificate from your Bankers should be enclosed with the tender. Also, provide details of: Type of Account: IFSC Code: MICR Code: A/c Number: Whether, you are doing / were doing transportation job in our Division or any other units of BL. If so, for how many years? Do you have any legal cases pending with the Court. If so, please provide details. PAN NO. GST REGN. NO.	Name of the Transporting Company Address, Telephone, Fax number & email ID of the persons to be contacted Company Registered / Head Office of the Company Status of the Bidder [Individual / HUF/ Firm / Limited Company] Others –Please specify. Name of Directors / Partners / Proprietor Date of Incorporation Turnover of the company for the last Three years (2015-16, 2016-17 and 2017-18) No. of trucks dedicated / owned by the Company with model & Capacity (Attach copy of registration) Size of the Truck Body (Inside measurement in feet) Length X Breadth X Height of Vehicle Nos. No. of trucks that can be leased / hired per day. Address of the Local Branch Office at Mumbai with telephone no. and Name of the contact person / Branch Manager. List of Parties with whom you have done Transportation contract work during the last 3 years - Attach Xerox copies No of trucks having State Permit (mention clearly the States) Provide Name, address & telephone no etc of your Bankers. (Solvency Certificate from your Bankers should be enclosed with the tender. Also, provide details of: Type of Account: IFSC Code: MICR Code: A/c Number: Whether, you are doing / were doing transportation job in our Division or any other units of BL. If so, for how many years? Do you have any legal cases pending with the Court. If so, please provide details. PAN NO. GST REGN. NO.

Note: The bidder is requested to enclose the documentary evidences in proof of above against each clause. Evaluation of Un-Priced Bid shall be made based on the details provided in this Annexure.



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A. SPECIAL TERMS & CONDITIONS

1. **Nature of Work**: Transportation of 210 / 235 ltrs capacity MS Empty Tight Head / Open Head Steel Barrels of 210Ltrs. nominal capacity with dimensions 600mm Ø x 900mm to 1000mm height and weighing approximately 15Kgs. to 25Kgs. by road in from **Industrial Packaging, Chittoor.**

2. Period of Contract: From April 2021 to March 2023.

The contract if any awarded against this Tender will be valid for a period of **TWO YEARS**. The company shall extend the contract for a further period of Twelve months prior to expiry of contract on mutual agreement at the same terms and conditions.

- 3. <u>Inter change / transfer of ordered quantity among destinations</u> within the awarded estimated order value of the contract shall be made by the company.
- 4. In the event of failure of any one of the successful bidder to provide the required number of trucks as per company's requirement, the company shall <u>inter change / transfer of ordered quantities among destinations</u> to the other successful bidder[s] on mutual agreement.
- 5. The offer submitted by bidder should be valid for the company's acceptance for a period of 90 days from the due date.
- 6. The quantity mentioned under schedule of requirement is merely indicative and the company cannot give any commitment. The company on mutual agreement with the successful bidder shall enhance/reduce the ordered quantity by 20%.
- 7. The rate quoted shall be on "per Barrel Basis" only and the Rate quoted would inclusive of loading, unloading & Toll charges. Rate quoted by truck basis [or] any other basis is not acceptable and will be rejected.
- 8. Stacking / Loading & Unloading of Barrels:
 - (i) <u>CONTAINERIZED Truck</u> (with <u>minimum carrying capacity of 200 Barrel in VERTICAL</u> loading) within South India.
 - (ii) MARKET Truck (with minimum carrying capacity of 80 to 150 Barrel in HORIZONTAL / VERTICAL loading) within South India.
- 9. Transporter to ensure return of HDPE bags at plant provided by BL as packaging of drums within seven to ten days of delivery at customer end. New bags will be provided by BL on return of Damaged bags at BL.

It may be noted that the company may have the option of loading of barrel on into trucks by the company on their own arrangement (or) leave it to the discretion of the successful transporter to make their own arrangement.

However, unloading of Barrel at our customer end will be the sole responsibility of successful bidder.

The bidders may carefully consider the above while quoting their rates.

The loading shall be carried out between 10.00AM and 6.30PM. However, depending upon the dispatch requirement, it may be extended up to 8.00PM. However, if required, the successful bidder has to place trucks for transport of barrel even on Sundays & Holidays also on exigency basis.

9. Payment:

- i. The successful bidder shall submit the bills on <u>FORTNIGHTLY Basis</u> only, i.e. the first bill for the period 1st to 15th and the second bill for the period 16th to last working day of the month.
- ii. Payment will be released within <u>30 days</u> from the date of submission of bill as recorded by our sales administrative dept.

Central Government vide Notification No.50/2018 dated 13th September 2018, has made TDS provision applicable under GST Law on all payments affected by Public Sector Undertaking (PSU) w.e.f 1st October 2018.

BALMER LAWRIE being a PSU these provisions will be applicable for all the payments made by



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BALMER LAWRIE on or after 1st October 2018. TDS shall be deducted @ 2% of taxable value excluding GST.

TDS deducted from your payments will be deposited with GST authorities by 10th of the following month and TDS certificates will be issued subsequently.

Kindly note that this TDS under GST Act shall be deducted on both material as well as services. Further this TDS under GST Act is in addition to the TDS as applicable under Income Tax Act, 1961.

- iii. Bills for transportation shall be accompanied by acknowledged delivery Challan, confirming the receipt of barrels by the consignees / customers in good condition, and without any loss / physical damage to the barrels. Bills will not be accepted by us for payment without the consignee's acknowledgment in the delivery Challan.
- iv. During the contract period, transportations for any new destinations apart from the contract, equivalent distance rate will be applicable.

10. Detention Charges:

The company will pay detention charges @ Rs.1,000/- per truck per day beyond 24 hours from the time /date of reporting at the point of delivery on case to case basis. However such detention will be authorized / certified by Marketing Dept. It is the responsibility of the transporter to communicate by mail to Sales & Admin dept of Chittoor if truck detained beyond 24 hours with details in next day and also to obtain acknowledgement of date & time of reportingat customer's premises & also the date & time of leaving the customer's premises failing which no detention charges will be paid by Balmer Lawrie.

- 11. **Toll Tax**: The rates shall be inclusive of toll charges. However, the tenderer should declare the toll charges currently applicable for each destinations. In the event of any increase / decrease in the toll charges or any fresh toll charges in future, the transporters rate shall accordingly be increased / decreased. Transporter has to give documentary proof for such revision.
- 12. **Transit Insurance:** Transit Insurance will be borne by Balmer Lawrie for the barrels taken from the company for delivery to our customers during transportation. In case of any transit loss / damage, the same will be communicated to Balmer Lawrie immediately to SCM Dept located at 5, J N Heredia Marg, Ballard Estate, Mumbai 400 001. It will be the responsibility of the successful bidder to provide necessary details for lodging the claim with the insurance company and recover loss from the insurance company.

13. Penalty & Risk Purchase Clause:

- NON-PLACEMENT OF TRUCKS & DELIVERY: The successful bidder shall place the trucks as per our requirement / daily call-ups and lift the barrels within 24 hours of email intimation to them. In the event of their failure to do so, the company shall be free to engage any other transporter from the open market at the then prevailing market rate at the risk of the successful bidder. The additional cost, if any, incurred by the company on this account will be recovered at actual from the successful bidder from their Security Deposit / Running Bills.
 - 13.2 Penalty of Rs. 1000/- per day per truck in case trucks leaving our company's premises loaded with barrels and not reporting at our customer destination within 24 hours.

In the event of unsatisfactory performance or developments leading to creation of lack of confidence in the successful bidder at any stage of operation of the contract, the company reserves the right to cancel the contract. In such case, the company also reserves its right to get the balance portion of the job executed through other means



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at the entire risk and cost of the successful bidder. If such failures is frequent in nature during the contract period, the company at its discretion may also cancel the contract placed on the successful bidder for the remaining period of the contract and also forfeit the Security Deposit of the successful bidder. The company will be the sole judge in taking such a decision and will not be obliged to assign any reasons for its action. Such cancellation will be without prejudice and entirely at company's discretion.

- 14. **Sub-Letting:** The successful bidder shall not be allowed to sub-let either wholly or any part of the order without the Company's prior written consent.
- 15. The Company reserves the right at any time to appoint parallel transporters / contractors for the destinations tendered without giving any notice whatsoever to the existing contract.
- 16. It will be the responsibility of the successful bidder to ensure that the documents like Invoice, Excise Duty Gate Pass, Delivery Challan, Test Certificate etc. are handed over to the customer and necessary acknowledgement is taken for receipt of the same. In the event of loss or non-receipt of acknowledgement for the documents submitted, the Successful bidder shall take the responsibility and any financial losses involved in it would be to the successful bidder's account.
- 17. **Secrecy of documents:** The successful bidder has to strictly maintain secrecy of all our documents carried by them, failure found, if any, at any point of time will straight away lead to cancellation of the contract and the losses pertaining to the event shall be recovered from the bills.
- 18. **Protection of Barrels:** The truck shall be fully covered with water proof tarpaulin and shall necessarily be provided for each and every load. In addition, the platform of the truck should be flat & a leveled one. Cross angles and reapers to be provided with rubber pad to avoid any scratches over the barrels during transit In the event of the successful bidder not providing the tarpaulin, the Company shall provide the same and the cost shall be recovered from them. The base of the surface / platform of the truck should be absolutely even.

 Sufficient care to be taken to ensure that there are no projections/Nails in the Vehicle Body which may cause damage to the barrels in transit. Prevention of such damages shall be the responsibility of the successful bidder and cost of damages will be recovered from the successful bidder.
- 19. **Health, Safety & Environment Standard**: The bidder shall follow the Health, Safety and Environment Policy as defined by our respective customers while in their premises and as well as our Health, Safety & Environment Standards. All the trucks to be provided by the successful bidder should qualify as per the **HSE requirements of our customers**. The list of the HSE qualification norms are listed below.
 - a. Drivers should possess a valid driving license.
 - b. Each truck should have a cleaner
 - c. Driver and cleaner should wear Shirt and Pant only.
 - d. Driver, cleaner and the unloading crew should wear Helmets, and safety shoes.
 - e. Truck platform to be free from rust, dents sharp areas and uneven surfaces.
 - f. All the tyres should have proper treads.
 - g. Head lights, indicators and reverse horn to be in working condition.
 - h. All the trucks should have a valid pollution / emission control certificate apart from other statutory requirements.
 - i. Any person accompanying the truck and barrels should not be drunken and if found the truck will be blacklisted.
 - The Crew members should adhere to customer premises rules & regulations and behave politely with the customers.
 - k. Over all trucks should be in a well maintained condition.



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- I. The truck should posses FIRST AID KIT, R.C. BOOK, INSURANCE PREMIUM RECEIPT, etc. at any point of time during its service to our company Hence, it is essential for the successful bidder to meet these requirements without fail. The tyres including the stepney should not be bald and the brake lights should be in working condition. The load carrying capacity to be written in predominant place.
- m. The thread depth of the thread should be at least 1.6 mm.
- n. The truck should have side guards, which are very helpful and prevent lots of roll over of bike riders

Company will randomly inspect the truck of any successful bidder during the contractual period based on the criteria set above. Such inspection will be done jointly by authorized representatives of BL & Transporter's. Report will be shared with the transporter after the inspection is over.

Failure in compliance on HSE, twice in a month for any transporter will attract fine of Rs.1000.00. If such failure for any transporter is frequent (more than 5 times) within a time span of six month, the penalty would be Rs.2000.00 per failed truck.

- 20. The Successful bidder shall be entirely responsible for safe handling, security of goods while in transit and delivery in good condition. The cost of damages if any will be recovered from the successful bidder. Incase of accident to third parties while handling the barrels (i.e. loading of barrels at our Works, in transit, unloading of barrels at our customer premises), it shall be the successful bidder's responsibility to initiate or defend legal actions arising out of the use of their trucks and payment of compensation, if any, to the third party and others who have a valid legal claim arising out of the accident.
- 21. Once the barrels are loaded on the successful bidder's truck, the successful bidder is responsible for their safe keeping and delivery to the destination until our receiving a signed challan signifying acceptance of the consignment by our customer. In the event of damage or loss of barrels whilst in the custody of the successful bidder, the successful bidder will be required to reimburse 'full value' of the barrels damaged or lost. 'Full Value' will be equivalent to the Invoice Value inclusive of taxes, duties etc and loss of goodwill if any.
- 22. All the trucks to be provided by the successful bidder should qualify as per the qualification norms of the State Government for plying within Chittoor jurisdiction.
- 23. The successful bidder will have to provide agreed number of sturdy tucks in good working condition every morning to clear the entire quantity of barrels scheduled for despatch. Schedule will be given one day in advance to your representative. Further also increase trucks as required based on intimation from time to time during the contract period.
- 24. The successful bidder will have to submit a list of his drivers, cleaners and other workmen and only on our approval and issue of passes they are permitted to enter our factory premises. Changes, if any, must receive our approval.
- 25. The successful bidder will be responsible for the welfare and discipline of his employees inside our factory. He must also undertake to comply with all statutory regulations for employment of his employees. Any expenses incurred by us under these regulations will have to be reimbursed by him. The successful bidder will be deemed to be the ultimate employer of his men.
- 26. **PRESERVATION**: Fully covered tarpaulin shall necessarily be provided for each and every load. In addition, the platform of the truck should be flat & a leveled one. Cross angles and reapers to be provided with rubber pad to avoid any scratches over the barrels during transit In the event of the successful bidder not providing the tarpaulin, the Company shall provide the same and the cost shall be recovered from them. The base of the surface / platform of the truck should be absolutely even.
- 27. The bid of any bidder may be rejected if a conflict of interest between the bidder and the company is detected at any stage.

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- 28. In case of unsatisfactory performance of the transporter company reserve its right to cancel part or whole of the contract. In such case, the company also reserves its right to get the balance portion of the job executed through other means at the entire risk and cost of the transporter.
- 29. In the event of unsatisfactory performance or developments leading to creation of lack of confidence in the successful contractor at any stage of operation of the contract, company reserves the right to cancel the contract. The company will be the sole judge in taking such a decision and will not be assign any reason for its action. Such cancellation will be without prejudice and entirely at company's discretion.
- 30. Late tenders / delayed tenders including postal delay and those not conforming to the prescribed terms and conditions, without Earnest Money deposit or tie up with other transactions towards Earnest money Deposit will not be considered at all.

Place:

Date:

(Signature of the tenderer with seal)



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B. GENERAL TERMS & CONDITIONS

- 1. **Purpose of the contract:** This contract is for placement of trucks for transportation of Empty Barrels as set forth in the work order and as per the schedule to the work order.
- The term "Company (or) BL" wherever mentioned in the tender document refers to "BALMER LAWRIE & CO. LTD."
- 3. The bidder means the firm or company with whom the order is placed and shall be deemed to include the bidder, successors, representatives, heirs, executors and administrators duly approved by the company.
- 4. The quantity indicated is only an estimate, based on the present level of operations in our Plant and is subject to variation depending upon the actual needs of the Plant from time to time.

5. Earnest Money Deposit [EMD] -

EMD is not applicable to this tender. Bid Securing declaration on company's letter head to be submitted by the bidder along with bid as per annexure – VII (B)

EMD is exempted for those vendors registered under NSIC (National Small Industries Corporation) (or) coming under the definition of Micro and Small Industries and holding valid registration certificates covering the tendered items / services. However, Self-attested copy of Udyog Aadhar Memorandum certificate must be submitted along with the duly filled, stamped and signed declaration attached at Annexure VII in this regard.

6. Security Deposit [SD]:

The SD amount payable by the successful bidder would <u>be 3 % of the yearly contract value</u> with a minimum of Rs. 10,000/- (Rs. Ten Thousand only) by Demand Draft payable from any Nationalized / Schedule Bank drawn in favor of Balmer Lawrie & Co. Ltd. payable at Mumbai. The Security Deposit may be submitted within 15 days of receipt of the Purchase Order. Security Deposit can also be made directly to our Standard Chartered Bank (Account No. 222-0-526803-6, NEFT Code - IFSC "SCBL0036046) through electronic transfer and proof of transfer of funds deposited with us.

The Successful bidder is required pay 50% of the above SD upfront within 15days from the date of receipt of order. And the balance 50% shall be built up from their running bills @ 10% subsequently till the entire balance SD amount is built up.

[or]

The entire SD amount can be submitted as Bank Guarantee [BG] valid for period of <u>24 MONTHS</u> for an equivalent amount issued by Nationalized / Scheduled Bank within 15days from the date of receipt of intimation from the company. In this regard the format given by company will only be used for submitting the BG.

The Security Deposit paid by Pay Order/Demand Draft/Bank Transfer shall bear no interest and shall be refunded through Bank transfer to successful bidder, only on successful delivery of the tendered service and

All sums of compensation or other sums of money as determined, if any, payable by the bidder may be deducted from the Security Deposit.

The Security Deposit amount can be adjusted to the extent of EMD amount for the successful bidder.

Security deposit is liable to forfeiture in the event of:

- a. Non Supply after Acceptance of Purchase Order.
- b. Successful Bidder fails to deliver the service as per the terms & condition of the Purchase Order.
- c. Successful Bidder violates the tender conditions.
- d. If the performance of the bidder is found to be unsatisfactory

Any unilateral revision made by the successful bidder during the validity period of the contract.



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- 7. The successful bidder has to maintain all relevant statutory records and recover / pay contributions in respect of their employees under the Factories Act, Central Labour Act, PF Act, FPF Scheme, ESI Scheme, Workmen's Compensation Act, and other labour laws. In all respects, the successful bidder shall be responsible for employment, welfare, conduct etc. of their office employees and shall indemnify the company against any claim, demand or action at the instance of any office employees or by any authorities. The successful bidder shall also ensure to pay his employees the Bonus they are entitled to as mentioned under the payment of Bonus Act, 1965, and submit proof towards effecting payment of Bonus.
- 8. The successful bidder shall hold the company harmless and indemnified from and against all claims, charges and costs for which the company may be held liable under the **Workmen's Compensation Act 1923**. Employees Liability Act 1930 and amendments thereof and expenses which the company may be made to bear by them in respect of personnel injuries to the servants and employees of the company, arising out or occasion through the acts of commissions / omissions whether due to negligence or not of the successful bidder or his agents or his employees in carrying out the job of the successful bidder.
- 9. The successful bidder shall ensure workmen employed in the execution of the contract are insured against accidents and injuries. The company shall not be held responsible for any liability what so ever legal or otherwise arising out of execution of the contract by the transporters employees casual or otherwise and third parties. The successful bidder shall be liable to bear damage under **Employers Liability Act 1938 and amendments 1970** thereof, the expenses which the company may be made to bear by them in respect of personnel injuries to the servants and employees of the company, arising out or occasion through the acts of commissions / omissions whether due to negligence or not of the transporter or his agents or his employees in carrying out the job of the transporter.
- 10. Whenever there is a duplication of clause in the terms and conditions, the clause which is beneficial to the Company will be considered applicable at the time of any dispute.
- 11. It shall be understood that every endeavor has been made to avoid error which may materially affect the basis of the tender and the successful bidder will take upon himself to provide for risk of any error which may subsequently be discovered and shall make no subsequent claim on account thereof.
- 12. The Company reserve the right to cancel the tender without assigning any reasons.
- 13. **ARBITRATION:** Any dispute or difference arising under this Contract shall be referred under jurisdiction of Kolkata to a sole arbitrator to be appointed by the Chairman & Managing Director, Balmer Lawrie & Co. Limited and the provisions of Arbitration and Conciliation Act, 1996 including any statutory modifications or enactment thereof shall apply to the Arbitration proceedings. The fees of the arbitrator, if any, shall be shared equally by both the parties. The award shall be a speaking award stating reason therefor and is final and binding on the parties. The proceeding shall be conducted in English language and courts at Kolkata will have exclusive jurisdiction to settle any dispute arising out of this contract.

In event of any dispute or difference relating to the interpretation and application of the provision of commercial contract(s) between Central Public Sector Enterprises (CPSEs) / Port Trusts inter se and also between CPSEs and Government Departments/Organizations (excluding disputes concerning Railways, Income Tax, Customs & Excise Departments), such disputes or difference shall be taken up by either party for resolution through AMRCD as mentioned in DPE OM no 4(1)/2013-DPE(GM)/FTS-1835 dated 22.05.2018

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- 14. **FORCE MAJEURE**: Neither the Company nor the transporter shall, in any way, be held liable for non-performance either in whole or in part of this agreement or for any delay in the performance thereof in consequence of the following:
 - Declared Strike / Bandhs
 - Lockout
 - Natural Calamities
 - •Decrees of any Government or Governmental Authority.
 - Revolution
 - Wars
 - · Acts of enemies of the state.
 - Riots

Any reason other than the above will not be considered as force majeure condition.

As soon as the cause of Force Majeure has been removed, the party whose liability to perform its obligation has been affected shall notify the other of such cessation and inform the other party through such notice the actual delay incurred in such affected activities. Any such event which is Force Majeure, wherever it occurs, provided that it prevents, affects or delays the parties in performing contractual obligation shall justify the affected parties claim of Force Majeure.

Place:

Date:

(Signature of the tenderer with seal)





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PRICE BID [Annexure - III]

Destination & Quantity of Empty Steel Barrels to be transported during the period April 2012 to March 2023 (One Year) extendable for further 12 months.

CONTAINERIZED TRUCK

SCHI	SCHEDULE OF REQUIREMENT					
SNo	Destination	Loading Type	Est. Qty. No.	Unit	Barrel Transport Rate Rate / Barrel with Loading & Unloading	
1.	Bangalore	VERTICAL	40000	Number		
2.	Chennai	VERTICAL	45000	Number		
3.	Chennai-235Ltrs	VERTICAL	70000	Number		
4.	Irrungatukotai	VERTICAL	54000	Number		
5.	Gummidipoondi	VERTICAL	25000	Number		
6.	Hyderabad	VERTICAL	35000	Number		
7.	Thirumangalam	VERTICAL	15000	Number		
8.	Thirumangalam-235Ltrs	VERTICAL	5000	Number		
9.	Sivakasi	VERTICAL	25000	Number		
10.	Cochin	VERTICAL	7500	Number		
11.	VIZAG	VERTICAL	6000	Number		
12.	Mysore	VERTICAL	15000	Number		
13.	Bangalore (1000mm height)	VERTICAL	1000	Number		
14.	TRICHY 1000 MM	VERTICAL	1000	Number		
15.	HOSUR	VERTICAL	5000	Number		
16.	SALEM	VERTICAL	5000	Number		
17.	COIMBATORE	VERTICAL	3000	Number		
18.	MANGALORE	VERTICAL	8000	Number		
19.	KOLKATA	VERTICAL	47000	Number		



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MARKET TRUCK

SCHE	SCHEDULE OF REQUIREMENT						
SNo	Destination	Loading Type	Capacity Min./ Truck	Est. Qty. No.	Unit	Barrel Transport Rate	
1.	BELLARY	VER./HOR.	100 Barrel	4000	Number		
2.	Bangalore	VER./HOR.	150 Barrel	50000	Number		
3.	KUMBALAGODU- 100 NOS	VER./HOR.	100 Barrel	2000	Number		
4.	NEELAMANGALA- 80 NOS	VER./HOR.	80 Barrel	2000	Number		
5.	RANIPET	VER./HOR.	150 Barrel	2000	Number		

I / We have studied the Tender Document carefully and have quoted our lowest rate in accordance with the Terms and Conditions & Special Terms & Conditions / General Terms & Conditions as laid down in the Tender Document.

We also confirm to have accepted all Terms & Conditions, Special Terms & Conditions and General Terms & Conditions.

Place: Date:

(Signature of the Tenderer with seal)



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PROFORMA for BG as SD.

ANNEXURE-IV

(To be provided by successful bidder only) Proforma of the Bank Guarantee (Security Deposit - 3% of order value) BALMER LAWRIE & CO. LTD. 5, J N HEREDIA MARG, BALLARD ESTATE, MUMBAI - 400 001. Dear Sir. (set out full name and a Bidder and constitution of the Contractor) (hereinafter referred to as "the Contractor") That Messrs./Mr.___ filed their / his / its quotation against your Tender being Tender No. ------- dated ------ dated ------ (hereinafter referred as "the said Tender") for Transport of Barrel and in pursuance thereto an Order being No.______ dated (hereinafter referred to as "the Order") was issued by you to the Contractor. The conditions of the said Tender, inter alia, require that the Contractor shall pay a sum of Rs. (Rupees only) as full security deposit (hereinafter referred to as "the security deposit") in the form therein mentioned. The form of payment of security deposit includes a guarantee to be executed by a Scheduled Indian Bank. _ (set out full name of the Contractor) have / has approached us and at their / his / its request and in The said Messrs. / Mr. consideration of the premises. We (set out full name of the Bank) having our office, inter alia at the address of the Bank) has agreed to give such guarantee in the manner following: _ (set out full name of the Bank), hereby undertake and agree with you if default is made by Messrs. / Mr. (set out full name of the Contractor), in performing any of the terms and conditions of the Tender and / or Order or in payment of the security deposit or any other or in payment of money payable to you, We, ______ (set out full name of the Bank) shall merely on demand from you without demur or protest shall pay you the said amount Rs. 000.00 (only) or such portion thereof not exceeding the said sum as you may demand from time to time. 2. We, ___ (set out full name of the Bank), further agree with you that you shall have the fullest liberty to without our consent and without affecting in any manner our obligations hereunder to adopt any mode for realization of your dues from the Contractor and/or to vary any of the Terms and Conditions of your Contract with the said Messrs. / Mr._____ (set out full name of the contractor) or to extend time of performance by Contractor from time to time or to postpone for any time or from time to time any of the powers exercisable by you against Contractor and to forbear or enforce any of the terms and conditions relating to the Contract and We, (set out full name of the Bank) shall not be relieved from our liability by reason of any such variation, or any indulgence to be given by you to the Contractor or by any such matter or thing whatsoever which under the law relating to sureties would but for this provision have effect of so releasing us. Your right to recover the said sum of Rs. 000.00 (Rupees only) from us in the manner aforesaid will not be affected or suspended by reason of the fact that any dispute or disputes is / are pending before any Officer, tribunal, court or any other authority or authorities. The guarantee herein contained shall not be determined or affect by liquidation or winding up, dissolution or change of constitution or insolvency of the said Messrs. / Mr._____ (set out the full name of the Contractors), but shall in al respect, and for all purposes be binding and operative until payment of all the money due to you in respect of such liabilities is paid. Our liability under this guarantee is restricted to Rs. 00.00 (Rupees only) 6. Our guarantee shall remain in force and effect until _____ (set out the date of Expiry) and unless a claim or demand in writing is made against us under this guarantee before the expiry of six months from the aforesaid date i.e. (set out last date of Claim period), the said Guarantee all your rights under this guarantee shall be forfeited and We, ______ (set out full name of the Bank) shall be relieved and discharged from all liabilities there by. __ (set out full name of the Bank) undertake not to revoke this Guarantee during its currency except 7. with your previous consent in writing. (set out full name of the Bank) have power to issue this Guarantee in your favor under our Memorandum 8. and Articles of Association and the undersigned has full power to execute / sign this Guarantee under the Power of the Attorney dated the _ day of ______ Two Thousand _____ granted by the Bank. Yours faithfully, Dated:



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Annexure V

CONDITIONS FOR ONLINE BID SUBMISSION

1. Registration with e.Procurement platform:

For registration and online bid submission bidders may contact HELP DESK of M/s C1 India Pvt., Ltd. Contact Nos. and email IDs for C1 India helpdesk officers

Officers Co. 1 P	T 34 0 70	m	1 ** * * * * * *	
Contact Person	<u>E-Mail ID</u>	Tel. No.	Helpdesk Nos are open	
			from	
1. Mr.TirthaDas (Kolkata)	tirtha.das@c1india.com	+91-9163254290	MON - FRI	
2. Mr. CH. Mani Sankar (Chennai)	chikkavarapu.manisankar@c1india.com	+91-6374241783	MON - SAT	
3. Ms. Ritu Patil (Mumbai)	ritu.patil@c1india.com	+91-124-4302000 (Ex-236)	MON - FRI	
4. Helpdesk Support (Kolkata)	blsupport@c1india.com	+91-8017272644 SAT		
	Escalation Level 1			
Mr.Tuhin Ghosh	tuhin.ghosh@c1india.com	+91-8981165071		
	Escalation Level 2			
Mr.Sandeep Bhandari	sandeep.bhandari@c1india.com	+91-8826814007		
	Escalation Level 3			
Mr.Achal Garg	achal.garg@c1india.com			

Or

Balmer Lawrie's officials.

Contact nos. and e.mail ID's

1. Mr. Bhavik Oza, Mob.08347596999, Land Line No.022 66258191, e.mail: yadav.nd@balmerlawrie.com

2. Pre-Requisites before Login to System (Software requirements.)

- a. Minimum System Requirements:
 - Pentium IV or Later Processor
 - Minimum of 128 MB of RAM
 - Minimum 1 USB port (If Certificate is in USB Token)
 - DSC Dongle driver should be installed before logging in
 - Reliable Internet Connectivity
 - Certificate with full chain
 - Certificate should not be expired it should be valid certificate
- o. Operating System:
 - Windows 2000 Professional
 - Windows XP
- c. Browser Version:
 - Internet Explorer Versions 6.0 SP2 and above
- d. Java Component:
 - Go to Control panel>Add/Remove Programs>
 - Check whether Java Runtime Environment is installed on your machine or not.
- 3. **Procedure for Bid Submission**: The bidder shall submit his response through bid submission to the tender on e. Procurement platform at https://balmerlawrie.eproc.in by following the procedure given in the Catalogue.
- 4. **Digital Certificate authentication**: The bidder shall authenticate the bid with his Digital Certificate (Class II) for submitting the bid electronically on e .Procurement platform and the bids not authenticated by digital certificate of the bidder will not be accepted on the e.Procurement platform.All the bidders who do not have Digital Certificates need to obtain Digital Certificate. They may contact Help Desk of C1 India Pvt. Ltd.
- 5. **Bid Submission Acknowledgement:** The user should complete all the processes and steps required for bid submission. The successful bid submission can be ascertained once acknowledgement is given by the system through bid submission number after completing all the processes and steps. Tender Inviting Authority and C1 India Pvt. Ltd. will not be responsible for incomplete bid submission by users. Users may also note that the incomplete bids will not be saved by the system and are not available for the Tender Inviting Authority for processing.
- 6. Submission of Hard copies: After submission of bid online, the bidders are requested to submit the demand drafts / Bank Guarantee towards tender fees and / EMD along with other documents as required, to the Tender Inviting Authority before the due date at our Ballard Estate Office. The bidder shall furnish the Demand Draft and other documents either in person or through courier or by post and the receipt of the same within the stipulated time shall be the responsibility of bidder. BL shall not take any responsibility for any delay or non-receipt of said documents. If any of the documents furnished by the bidder is found to be false / fabricated, the bidder is liable for black listing, forfeiture of the EMD, cancellation of work and criminal prosecution.
- 7. **Disclaimer Clause :**The Company (Balmer Lawrie & Co. Ltd.) nor the service provider (C1 India Pvt. Ltd.) is responsible for any failure of submission of bids due to failure of internet or other connectivity problems or reasons thereof.



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Annexure VI

Code of Conduct for Balmer Lawrie & Co. Suppliers

This Code of Conduct defines the basic requirements placed on Balmer Lawrie & Co.'s suppliers of goods and services concerning their responsibilities towards their stakeholders and the environment. Balmer Lawrie & Co. reserves the right to reasonably change the requirements of this Code of Conduct due to changes of the Balmer Lawrie & Co. Compliance Program. In such event Balmer Lawrie & Co. expects the supplier to accept such reasonable changes.

The	sun	nliar	declar	as hai	with.
HILE	Sup	piiei	ueciai	es nei	ewilli.

	Legal	compliance
	0	to comply with the laws of the applicable legal system(s).
	Prohib	ition of corruption and bribery
	0	to tolerate no form of and not to engage in any form of corruption or bribery, including any payment or other form of benefit conferred on any government official for the purpose of influencing decision making in violation of law.
	Respe	ct for the basic human rights of employees
	0	to promote equal opportunities for and treatment of its employees irrespective of skin color, race, nationality, social background, disabilities, sexual orientation, political or religious conviction, sex or age;
	0	to respect the personal dignity, privacy and rights of each individual;
	0	to refuse to employ or make anyone work against his will;
	0	to refuse to tolerate any unacceptable treatment of employees, such as mental cruelty, sexual harassment or discrimination;
	0	to prohibit behavior including gestures, language and physical contact, that is sexual, coercive, threatening, abusive or exploitative;
	0	to provide fair remuneration and to guarantee the applicable national statutory minimum wage;
	0	to comply with the maximum number of working hours laid down in the applicable laws;
	0	to recognize, as far as legally possible, the right of free association of employees and to neither favor nor discriminate against members of employee organizations or trade unions.
	Prohib	ition of child labor
	0	to employ no workers under the age of 18;
	Health	and safety of employees
	0	to take responsibility for the health and safety of its employees;
	0	to control hazards and take the best reasonably possible precautionary measures against accidents and occupational diseases;
	0	to provide training and ensure that employees are educated in health and safety issues;
	0	to set up or use a reasonable occupational health & safety management system;
	Enviro	nmental protection
	0	to act in accordance with the applicable statutory and international standards regarding environmental protection;
	0	to minimize environmental pollution and make continuous improvements in environmental protection;
	0	to set up or use a reasonable environmental management system;
	Supply	
	0	to use reasonable efforts to promote among its suppliers compliance with this Code of Conduct;

o to comply with the principles of non-discrimination with regard to supplier selection and treatment.



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गरीर	ब Date -	
ाहन	नंबर Vehicle No - ट्रांसपोर्टर Transporter -	
S.No	.निविदा शर्तों के अनुसार निरीक्षण पैरामीटर Inspection Parameter as per terms	हा /ना Yes /No :
	ड्राइवर के पास वैध ड्राइविंग लाइसेंस होना चाहिए। Drivers should possess a valid driving license	
,	बीमा वैधता Insurance validity	
	परमिट की वैधता Permit validity	
	प्रत्येक ट्रक में एक क्लीनर होना चाहिए Each truck should have a cleaner	
ı	चालक और क्लीनर शर्ट और पैंट ही पहनना चाहिए। Driver & cleaner should wear Shirt & Pant	
i	चालक, क्लीनर और अनलोर्डिंग चालक दल के लिए हेलमेट पहनना चाहिए, और सुरक्षा के जूते Driver, cleaner and the unloading crew should wear Helmets, and safety shoes.	
,	ट्रक के उंदर पूरी की सतह समान होना, तेज धार और ओसमान नहीं होना चाहीये Truck platform to be free from rust, dents sharp areas and uneven surfaces.	
	सभी टायर उचित ट्रेड्स होनी चाहिए। All the tyres should have proper treads.	
)	सामने रोशनी, संकेतक और रिवर्स हाँने काम करने की हालत होने चाहिए Head lights, indicators and reverse horn to be in working condition.	
0	सभी ट्रकों को एक वैध प्रदूषण / उत्सर्जन नियंत्रण प्रमाण पत्र के अलावा अन्य सांविधिक आवश्यकताओं से परिपूर्ण होना चैहिये। All the trucks should have a valid pollution / emission control certificate apart from other statutory requirements.	
1	कुल मिलाकर ट्रक पूरी तरह से सुसज्जित हैं। Over all trucks should be clean & in a well maintained condition.	
2	ट्रक ठीक से नए / अच्छा tarpulin द्वारा ढका है या नहीं Truck should be properly covered by new / good tarpulin.	
3	क्रॉस एगल और घार वाले स्थान रबर पैंड के साथ ढका है या नहीं Cross angles and reapers covered with rubber pad.	
4	वाहन का माप आर सी किताब के अनुसार है या नहीं ! Whether vehicle dimension is as per RC book.	
5	Hooks provision availability inside the trailer to tie the ropes for partial loads आंशिक भार के लिए रस्सियों को टाई करने के लिए ट्रेलर के अंदर हुक प्रावधान उपलब्ध होना चाहिए	



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VII DECLARATION

CPPP DECLARATION

BIDDER TO SUBMIT ON THEIR LETTER PAD

(APPLICABLE TO ONLY MSE VENDORS FOR AVAILING BENEFITS AS PER PUBLIC PROCUREMENT POLICY FOR MSE's ORDER 2012.)

Dated	l	
I/We,		,
addre	ss	, hereby declare that
(UAN	1) Numberon	r and have registered our Udyog Aadhar Memorandum Central Public Procurement Portal (CPPP).
Balme CPPP		e right to verify the authenticity of the above claim through
I/We	hereby also declare the followin	g: - 177
[1]	I/We belong to SC/ST category	y − Yes / No [Kindly tick the appropriate category].
[2]	One of the partner / proprieto category].	ors is a female – Yes / No [Kindly tick the appropriate

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GST Compliances

Annexure -VIII

- [1] Vendor to comply with all requirements under GST and provide their GST Registration details as per Annexure-VI attached
- [2] Vendor to issue a valid invoice with correct and complete disclosures as required under GST invoice rules and payments shall be processed only post receipt of correct invoice from the vendor
- [3] Vendor has to provide clear indication of place of supply [Invoicing location] related to place of supplies [BL location].
- [4] Vendors are required to raise invoice as per the GST tax structure.
- [5] Vendors to ensure that all invoices submitted are compliant with GST Laws. Any discrepancies in the Invoice which results in tax credit loss to Balmer Lawrie will be recovered from vendors.
- [6] In case of advance payment against goods/services, vendor to ensure payment of tax as per GST Laws.
- [7] Balmer Lawrie will keep a watch on compliance rating of their vendors as per the GST portal. If at any time such rating falls below prescribed criteria, Balmer Lawrie will have right to terminate the services without any prior notice to vendor.
- [8] Vendor should compulsorily follow all the provisions of GST and in the event any default for fulfilling any provisions of the Act, BL would exercise the right for non-payment/withholding payment / black listing the vendor / debarring the vendor from participating in future tenders for a certain period [to be decided by BL].

Company Seal	Signature	
	Name	
	Designation	
	Company	
	Date	

ANNEXURE-IX

DETAILS OF VENDOR



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1	Name of the Vendor	
	Address	
	Postal Code	
4	State	
5	Country	
6	Telephone No.	
7	Mobile No.	
8	Fax No.	
9	Email ID	
10	Contact Person	
11	Bank Name	
	Street	
13	City	
14	Branch Name	
15	IFSC Code	
16	MICR Code	GR4
17	Account Number	4
18	Minority Indicator	
19	GSTIN Registration Number	
20	HSN /SAC Code for Supply/Service	
21	GST rate (in %) applicable for Supply/Service to be provided.	
22	Composition Scheme Applicable	Yes / No
23	Proof of GSTIN Registration No. per state [From GSTN website]	
	Vendor's GSP name [GST Suvidha Provider's]	
25	Exemption No.	
	Exemption Percentage	
27	Exemption Reason	
28	Exempt From	
29	Exempt To	

K. ANNEXURE -X: Purchase Preference for Make in India and MSE suppliers

1. Purchase Preference under Public Procurement (Preference to Make in India) Order:



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A. For this procurement, Public Procurement (Preference to Make in India), Order 2017 dated 15.06.2017, 28.05.2018 29.05.2018 and subsequent revision issued on 04.06.2020 by the respective Nodal Ministry shall be applicable even if issued after issue of this NIT but before finalization of contract / PO / WO against this NIT. In the event of any Nodal Ministry prescribing higher or lower percentage of purchase preference and / or local content in respect of this procurement, same shall be applicable.

Definitions: for purpose of the above order.

"Local content" means the amount of value added in India which shall, unless otherwise prescribed by the Nodal Ministry, be the total value of the item procured (excluding net domestic indirect taxes) minus the value of imported content in the item (including all customs duties) as a proportion of the total value, in percent.

"Class-I local supplier" means a supplier or service provider, whose goods, services or works offered for procurement, has local content equal to or more than 50%, as defined under the Order.

"Class-II local supplier" means a supplier or service provider, whose goods, services or works offered for procurement, has local content mare than 20% but less than 50%, as defined under the Order.

"Non - Local supplier" means a supplier or service provider, whose goods, services or works offered for procurement, has local content less than or equal to 20%, as defined under the order.

"L1" means the lowest tender or lowest bid or the lowest quotation received in a tender, bidding process or other procurement solicitation as adjudged in the evaluation process as per the tender or other procurement solicitation.

"Margin of purchase preference" means the maximum extent to which the price quoted by a *Class-I local supplier' may be above the L1 1or the purpose of purchase preference.

"Nodal Ministry" means the Ministry or Department identified pursuant to this order in respect of a particular item of goods or services or works.

B. For implementation of the above order following mechanism will be adopted for operating Purchase preference under this Tender enquiry:

"All the item/s of this Tender will be considered as **non-divisible** and following procedure will be adopted for operating Purchase Preference"

- Among all qualified bids, the lowest bid will be termed as L1.
- If L1 is Class-I local supplier, full quantity will be awarded to L1.

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- If L1 is not from a Class-I local supplier, the lowest bidder among the Class-I local suppliers, will be invited to match the L1 price if their price is within 20% band of the L1 price in order of bid price from lowest to highest
- If Class-I local supplier matches L1 price the contract will be awarded to them.

BIDDER TO SUBMIT ON THEIR LETTER PAD FOR LOCAL CONTENT

• In case none of the Class-I local suppliers are able to match the L1 price, then the contract will be awarded to the original L1 bidder

Note: For more details and applicability, bidders are requested to refer to Order No. P-45021/2/2017-PP (BE-II) dated 04th June 2020.

XI - DECLARATION -

Dated
I/We,M/s,address,address, hereby declare that the proportion of imported content to Domestic
content in terms of percentage (%) of the total value of quoted item/s are as follows –
Domestic Content (%) – Imported Content (%)–
It is also declared that the value addition for the material supplied/ to be supplied is made at following locations:
a)
b)
c)
d)
Authorized Signatory,

XII DECLARATION -

BIDDER TO SUBMIT ON THEIR LETTER PAD -



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"BID SECURITY DECLARATION"

Dated	
contract, or fail to submit the	(Name the bidder) hereby declare and accept that if we withdraw period of validity, or if we are awarded the contract and we fail to sign the performance security before the deadline defined in the NIT, we will be two years or the contact period whichever is later
Authorized Signatory,	



Restrictions on Ground of Defense of India and national Security:

Restrictions on procurement from a bidder of a country which shares a land border with India



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- I. Any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority.
- II. "Bidder" (Seller / Service Provider) means any person or firm or company, including any member of a consortium or joint venture (that is an association of several persons, or firms or companies), every artificial juridical person not falling in any of the descriptions of bidders stated hereinbefore, including any agency branch or office controlled by such person, participating in a procurement process.
- III. "Bidder from a country which shares a land border with India" for the purpose of this Order means:
 - a) An entity incorporated, established, or registered in such a country; or
 - b) A subsidiary of an entity incorporated, established, or registered in such a country; or
 - c) An entity substantially controlled through entities incorporated, established, or registered in such a country; or
 - d) An entity whose beneficial owner is situated in such a country; or
 - e) An Indian (or other) agent of such an entity; or
 - f) A natural person who is a citizen of such a country; or
 - g) A consortium or joint venture where any member of the consortium or joint venture falls under any of the above
- IV. The beneficial owner for the purpose of (iii) above will be as under:
 - 1. In case of a company or Limited Liability Partnership, the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has a controlling ownership interest or who exercises control through other means. Explanation
 - a. "Controlling ownership interest" means ownership of or entitlement to more than twenty-five per cent. of shares or capital or profits of the company;
 - b. "Control" shall include the right to appoint majority of the directors or to control the management or policy decisions including by virtue of their shareholding or management rights or shareholders agreements or voting agreements;
 - 2. In case of a partnership firm, the beneficial owner is the natural person(s) who, whether acting alone or together, or through one or more juridical person, has ownership of entitlement to more than fifteen percent of capital or profits of the partnership;
 - 3. In case of an unincorporated association or body of individuals, the beneficial owner is the natural person(s), who, whether acting alone or together, or through one or more juridical person, has ownership of or entitlement to more than fifteen percent of the property or capital or profits of such association or body of individuals;
 - 4. Where no natural person is identified under (1) or (2) or (3) above, the beneficial owner is the relevant natural person who holds the position of senior managing official;

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- 5. In case of a trust, the identification of beneficial owner(s) shall include identification of the author of the trust, the trustee, the beneficiaries with fifteen percent or more interest in the trust and any
 - other natural person exercising ultimate effective control over the trust through a chain of control or ownership.
- V. An Agent is a person employed to do any act for another, or to represent another in dealings with third person.
- VI. The successful bidder shall not be allowed to sub-contract works to any contractor from a country which shares a land border with India unless such contractor is registered with the Competent Authority. Any false declaration and non-compliance of the above would be a ground for immediate termination of the contract and further legal action in accordance with the laws.

XIII DECLARATION -

BIDDER TO SUBMIT ON THEIR LETTER PAD FOR RESTRICTIONS ON GROUND OF DEFENSE OF INDIA AND NATIONAL SECURITY

Dated -	
-	(Name the bidder) have read the clause regarding restrictions on a country which shares a land border with India; we hereby certify that this stry and is eligible to be considered.
Authorized Signatory,	

ANNEXURE: XIV



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Balmer Lawrie Policy on Black Listing

Introduction

In the endeavoor to maintain and foster ethical and corruption free business environment, the Supply Chain/Purchase/Contract & Procurement Procedure is being streamlined to include provision for bunning or putting on holiday list vendor/supplier/contractor/consultant indulging in Corrupt, Fraudulent, Coercive and Collusive practices including laxity to services. In view of the complexity of the Issue, it has become necessary to develop a comprehensive Policy encompassing the views of all stakeholders, our experience of Supply chain/ Purchase/ Project Execution / Services.

In the course of contracting, one has to deal with various vendors / suppliers / contractors /consultants who are expected to adopt and maintain highest standards and a high degree of ethics and integrity, commitments and sincerity towards the work undertaken by them. Any aberration, deviation and violation from the expected standards of supplies/services/ behaviour of the contracting agencies need to be dealt with appropriately so that it becomes a deterrent for all.

This policy is aimed at blacklisting the errant vendors and service providers by following laid down procedure.

Any business restriction on any person or group involves legal scrutiny and civil consequencies and therefore, necessitating to provide an opportunity to the defendant to defend its case. The Banning Procedure given here in under is to be used for all Supply Chain/ Contracts/Services and Purchases functions across Balmer Lawrie & Co. Ltd.

Balmer Lawrie Purchase Manual provides for evaluation of performance of Vendors/ Suppliers /Contractors/ Consultants. Further, Fraud Prevention Policy of Balmer Lawrie also covers vendors, suppliers, contractors, service providers, consultants or any other external agency/person having business relationship and/or associated with the company in any manner, as well as their representatives.

This Policy contains provision for putting a Vendor/Supplier/ Contractor/Consoliant on Suspension and/or on banning list if such agency indulged in corrupt/fraudulent/ collusive/coercive practice or failed to resider services as per acceptable standards.

A. Definitions

A.1 "Corrupt Practice" means the offering, giving, receiving or soliciting, directly or indirectly, anything of value to improperly influence the actions in selection process or in contract execution.

Contd.../2_



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"Corrupt Practice" also includes any omission or misrepresentation that may mislead or attempt to mislead so that financial or other benefit may be obtained or an obligation avoided.

- A.2 "Fraudulent Practice" means and includes any act or omission committed by agency or with his conseivance or by his agent by misrepresenting/ submitting false documents and/or false information or concealment of facts or to deceive in order to influence a selection process or during execution of contract/order.
- A.3 "Collusive Practice amongst bidders(prior to or after bid submission)" means a scheme or arrangement designed to establish bid prices at artificial non-competitive levels and to deprive 8almer Lawrie of the benefits of free and open competition.
- A.4 "Coercive practice" means impairing or harming or threatening to impair or harm directly or indirectly, any agency or its property to influence the improperty actions of an agency, obstruction of any investigation or auditing of a procurement process.
- A.5 Poor Services means services which are not acceptable to Balmer Lawrie in terms of specifications, quality, quantity, timeliness and not as per the verbal/written advice of cloaling Executive/Officer of Balmer Lawrie.
- A.6 Vendor/Supplier/Contractor/Consultant/Bidder* is horoin after referred as "Agency"
- A.7 "Appellate Authority" shall mean Committee of Directors consisting of Director (Finance) and Director (I/C) for SBUx/Functions under respective Directors.
- A.8 "Competent Authority "shall mean the authority, who is competent to take final decision for Suspension of business dealing with an Agency/les and Banning of business dealings with Agency/les and shall be the "Director" concerned.
- A.9 "Allied Agency" shall mean all the concerns within the sphere of effective influence of banned/ suspended agencies. In determining this, the following factors may be taken into consideration:
 - (a) Whether the management is common.
 - (b) Majority interest in the management is held by the partners or directors of biomed/suspended firm.
 - (c) Substantial or majority shares are owned by banned/suspended agency and by virtue of this it has a controlling votos.
- A.10 "Investigating Agency" shall mean any department or unit of Balmer Eawrie investigating into the conduct of Agency/party and shall include the Vigilance Department of Balmer Lawrie, Central Bureau of Investigation, State Police or any other agency set up by the Central or state government having power to investigate.



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Actions against bidder(s) indulging in corrupt / fraudulent / collusive / coercive practice

B.1 The Competent Authority for Banning of any agency is the Director (In-Charge) of the SBU/Function.

B. 2 Irregularities noticed during the evaluation of the bids:

If it is observed during bidding process/bids evaluation stage that a bidder has included in corrupt/fraudulent/collusive/coercive practice, the bid of such Bidder(s) shall be rejected and its Earnest Money Deposit (EMD)shall be forfeited.

Further, such agency shall be banned for future business with Balmer Lawrie & Co. Ltd. For a period specified in para B2.2 below from the date of issue of banning order.

A Vendor can also be banned for future business if he fails to supply products/services as per standards as prescribed in the tender or to the satisfaction of the company and it's representative (s).

B.2 Irregularities noticed after award of contract

B.2.1 (i) During execution of contract:

If an agency, is found to have indulged in corrupt / fraudulent/ collusive /coercive practices, during execution of contract, the agency shall be banned from entering into any for future business with Balmer Lawrie for a period specified in para B2.2 below from the date of issue of banning order.

The concerned order (s) / contract(s) where corrupt / fraudulent/collusive / coercive practices or failure to provide standard products/services is observed, shall be suspended with immediate effect by SBU / Function Head whereby the supply/ work/ service and payment etc. will be suspended. Action shall be initiated for putting the agency on banning.

After conclusion of process, the order (s) / contract (s) where it is concluded that such irregularities have been committed shall be terminated and Contract cum Performance Bank Guarantee (CPBG) submitted by agency against such order (s) / contract (s) shall also be encashed. The amount that may have become due to the contractor on account of work already executed by him satisfactorily shall be payable to the contractor and this amount shall be subject to adjustment against any amounts due from the contractor under the terms of the contract. Any amount due on account of supply of poor quality of products/services shall not be payable. In case of poor quality of supplies then no amount is payable to the vendor. In case the Company get the supply of same goods from another party for the higher cost for meeting quality requirements such cost also will be recovered from the errant supplier / vendor.

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(ii) After execution of contract and during Defect liability period (DLP) / Warranty / Guarantee period :

If an agency / vendor / service provider is found to have indulged in corrupt / fraudulent / collusive / coercive practices, or supply of poor quality of goods / products / services, after execution of contract and during DLP/ Warranty / Guarantee Period, the agency shall be banned for future business with Balmer Lawrie for a period specified in para B2.2 below from the date of issue of banning order.

Further, the Contract cum Performance Bank Guarantee (CPBG) submitted by agency against such order (s)/ contract (s) shall be encashed.

(iii) After expiry of Defect liability period (DLP)/ Warranty/Guarantee Period

If an agency is found to have indulged in corrupt /fraudulent/ collusive/coercive practices or supply of poor quality products /services after expiry of Defect liability period {DLP}/Warranty/Guarantee Period, or during pendency of the service/products, contract for supply of goods/products/services, the agency shall be banned for future business with Balmer Lawrie for a period specified in para B2.2 below from the date of issue of banning order

B.2.2 Period of Banning

Banning period shall be reckoned from the date of banning order and ordinarily the period for which agency is banned should not be less than 6 months and should not exceed 3 years. However, in extraordinary circumstances, the period can be more than 3 years depending on the gravity of violations.

In exceptional cases where the act of vendor/ contractor is a threat to the National Security, the banning shall be for indefinite period.

B.2.3 Exceptional Cases:

- B.2.3.1 However as an exception, the ongoing order (s) / contract (s) where corrupt / fraudulent / collusive / coercive practice has been observed, or there has been a failure to adhere to the standards, the agency may be allowed to complete the supply / job in case of following situations:
 - No adverse performance of the job as per scope of work (performance to be reviewed on quarterly basis) and;
 - b) The supply / job is of critical nature in terms of adverse impact on the Project Completion Schedule and/or prospective revenue generation.

However, the discretion for the same rests solely with the company / its representative (s) and the vendor / contractor / supplier shall not have any right to demand the same.



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B.2.3.2 The approval for allowing the agency to complete the supply / job is to be obtained from Director concerned based on the detailed deliberation / recommendation of the committee consisting of Head of SCM / Purchase, A&F, SBU / Function Head of the SBU. Such recommendation shall be put up to Director concerned through Corporate A & F Department and Corporate Legal department with their comments.

Further, all such cases shall also be put up to Board of Directors for their information.

After approval of competent authority to allow the agency to complete the supply / job, the agency will be allowed to execute the order/contract and payment shall also be made as per provision of order/contract.

B.2.3.3 The Contract cum Performance Bank Guarantee (CPBG). of such agency against the order(s)/contract(s) where agency is allowed to complete the supply/job in above exceptional case shall not be en-cashed on this ground. The contract shall be executed as per terms and conditions of the contract. However, the agency shall be put on banning list from the date of banning order.

Also, in the event the contract is terminated owing to poor quality of products/services the CPBG may be encashed by the company.

- Effect of banning on other ongoing contracts/tenders
- C.1 If an agency is put on holiday/ banned, such agency should not be considered in ongoing tenders/future tenders
- C.2 However, If such an agency is already executing other order(s) I contract (s) where no corrupt/fraudulent/ collusive/coercive practice is found, the agency should be allowed to continue till its completion without any further increase in scope except those incidental to original scope mentioned in the contract.
- C.3 If an agency is put on the Banning List during tendering and no irregularity is found in the case under process;
- C.3.1 After issue of the enquiry / bid / tender but before opening of Technical Bid, the bid submitted by the agency shall be ignored.
- C.3.2 After opening Technical bid but before opening the Price bid, the Price bid of the agency shall not be opened and BG/EMD submitted by the agency shall be returned to the agency.
- C.3.3 After opening of price, BG/EMD made by the agency shall be returned; the offer of the agency shall be ignored & will not be further evaluated. If the agency is put on banning list for fraud/ mis-appropriation of facts committed in the same tender/other tender where errant agency emerges as the lowest (LI), then such tender shall also be cancelled and re-invited.

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Procedure for Suspension of Bidder

D.1 Initiation of Suspension

Action for suspension of business dealing with any agency/(les) shall be initiated. By SCM/Purchase Department of the SBU/Function when

- Complaint from the indenting users' department / employees against the unsatisfactory / inferior / substandard service / product given by the Service Provider / Contractor / Vendor.
- Corporate Vigilance Department based on the fact of the case gathered during investigation by them recommend for specific immediate action against the agency.
- Corporate Vigilance Department based on the input from investigating agency, forward for specific immediate action against the agency.
- Non-performance of Vendor / Supplier / Service provider / Contractor / Consultant leading to termination of Contract / Order
- v. The vendors / bidders / suppliers quoting wrong and misleading information while quoting for a Tender and the same is found out by the Tender Committee while preparing the TCR can also suspend such agency/bidder under these rules.

D.2 Suspension Procedure:

D.2.1 The order of suspension would operate initially for a period not more than six months and is to be communicated to the agency and also to Corporate Vigilance Department. Period of suspension can be extended with the approval of the Competent Authority by two months at a time with a ceiling of six months pending a conclusive decision to put the agency on banning list.

In the cases of supply of poor quality products / rendering poor services, a recommendation for suspension can be ordered by a committee comprising Indenting department head, Purchase / SCM head & SBU / Function Head.

- D.2.2 The suspension order shall also be hosted on Balmer Lawrie's intranet and a copy will be forwarded to all SBU Heads by CSM/Purchase Department of the SBU/Function. During the period of suspension, no new business dealing may be held with the agency.
- D.2.3 Period of suspension shall be accounted for in the final order passed for banning of business with the agency.
- D.2.4 The decision regarding suspension of business dealings should also be communicated in writing to the agency.

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D.2.5 If a prima-facie, case is made out that the agency is guilty on the grounds which can result in banning of business dealings, proposal for issuance of suspension order and show cause notice shall be put up to the Competent Authority. The suspension order and show cause notice must include that (i) The agency is put on suspension list and (ii) Why action should not be taken for banning the agency for future business from Balmer Lawrie.

The competent authority to approve the suspension will be same as that for according approval for banning.

- D.2.6 The process for putting the agency on suspension list shall be completed within 30 days from the date of receipt of such intimation as mentioned in clause no. D.1.
- D.3 Effect of Suspension of business:
 - Effect of suspension on other on-going / future tenders will be as under:
- D.3.1 No enquiry / bid / tender shall be entertained from an agency as long as the name of agency appears in the Suspension List.
- D.3.2 If an agency is put on the Suspension List during tendering:
- D.3.2.1 After issue of the enquiry / bid / tender but before opening of Technical bid, the bid submitted by the agency shall be ignored.
- D.3.2.2 After opening Technical bid but before opening the Price bid, the Price bid of the agency shall not be opened and BG/EMD submitted by the agency shall be returned to the agency.
- D.3.2.3 After opening of price, BG/EMD made by the agency shall be returned; the offer of the agency shall be ignored & will not be further evaluated. If the agency is put on Suspension list for fraud / mis-appropriation of facts conducted in the same tender/other tender where errant agency emerges as the lowest (LI), then such tender shall also be cancelled and re-invited.
- D.3.3 The existing contract (s)/order(s)under execution shall continue.
- D.3.4 Tenders invited for procurement of goods, works and services shall have provision that the bidder shall submit an undertaking to the effect that (i) neither the bidder themselves nor their allied agency/(les) are on banning list of Balmer Lawrie or the Ministry of Petroleum and Natural Gas and(ii) bidder is not banned by any Government department/ Public Sector Enterprise. This shall be part of NIT.
- E Procedure to be followed in case of corrupt/ fraudulent/collusive/coercive practice



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- (i) If Project Manager/Project In-Charge / HOD / Dealing Purchase Officer/SCM Executive or any other authority of Balmer Lawrie, receive/acquire conclusive evidence of any corrupt/ fraudulent/collusive/coercive practice/ activity, the concerned should immediately initiate action for putting Agency/vendor/supplier/service provider on banning list as per extant procedure.
- In case of a corrupt, fraudulent, collusive and coercive practices, a committee consisting of concerned Head of SCM, A&F and Head of SBU will examine the case in detail.
- (iii) In case committee recommends for banning an agency, the committee will put up its recommendation to the concerned Director through Corporate A&F Department & Corporate Legal along with a draft Show Cause notice providing a final opportunity to the alleged defaulter to defend his case.

The show cause notice should contain all the allegations towards the breach committed by Agency including mentioning the provisions of the tender so breached and seeking explanation as to why the action should not be taken against the agency as per provisions of tender. All the supporting documents also need to be provided to the agency along with Show Cause notice.

If the Agency desires for personal hearing, the same can also be given.

However, the above provision for personal hearing shall not be made a part of Show Cause notice

- (iv) After obtaining approval from the concerned Director, SCM/Purchase Department of the SBU will issue the Show Cause notice to the concerned agency giving an opportunity to respond within 15 days.
 - In response to the Show Cause notice if the agency seeks any additional document(applicable only once), the same should be provided to the agency at the earliest but not later than7days. However, the period to respond in such a case will be appropriately adjusted. However, the agency cannot and shall not be allowed to seek documents repeatedly and seek extension of time on this ground to respond.
- (v) On receipt of reply in response to Show Cause notice, SOM Puthase Department will prepare a proposal covering point wise reply to issues brought out by the agency in their reply to Show Cause notice and forward their final recommendation for keeping the agency on Banning list or otherwise through SBU Head for obtaining the approval of the Director concerned after legal vetting through Corporate Legal department.

In case the committee recommends for putting the agency on banning list, the draft Speaking Order to be issued to the agency with reasons for putting on banning list will also be submitted along with their recommendation.

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(xi)	An order for banning/ suspension passed for a certain specified period shall deemed to
	have been automatically revoked on the expiry of that specified period and it will not be
	necessary to issue a specific formal order of revocation. However, the listing of the
	defaulting vendor/supplier/service provider on the banned companies list shall stay
	permanently along with the period/duration.

- (xii) While putting the bidder on banning list as per the procedure, the holding company, subsidiary, joint venture, sister concerns, group/division of the errant agency shall not be considered for putting on banning list in case certain ongoing project is being executed by the same agency or its associates / allied agencies without any adverse observation. In all other cases banning of an organization will automatically apply to Allied Agencies.
- [xiii] In case of contract (s)consortium/ IV, of the consortium is put on banning list, in that case other ongoing contract(s)order (s) on consortium/IV shall continue subject to satisfactory performance. Further, order (s)/ contract (s) where such fraudulent / corrupt / collusive/ coercive practice have been noticed shall be terminated and Contract cum Performance Bank Guarantee (CPBG) submitted by agency against such order(s)/contract (s) shall also be encashed. No risk and cost provision will be enforced in such cases. However, in exceptional cases as mentioned at Para B2.3 hereinabove, the agency may continue after approval from competent authority as mentioned therein.

In case of fraudulent /corrupt /collusive/coercive practice by any member or leader itself, consortium including errant member &leader will be put on banning list and shall not be allowed to participate in the ongoing/future tenders in either as an individual bidder or as a member of consortium/IV.

- (xiv) In case any Project Management Consultant (PMC) detects the fraudulent /corrupt / collusive / coercive practice during evaluation and execution of any contract and recommendations made to Balmer Lawrie, the procedure mentioned hereinabove is to be followed after obtaining the documents from PMC for putting the agency on banning list.
- (xv) The banning shall be with prospective effect i.e future business dealings

F. Appeal against the Decision of the Competent Authority

- FJ The agency may file an appeal against the order of the Competent Authority for putting the agency on banning list. The appeal shall be filed to Appellate Authority. Such an appeal shall be preferred within one month from the date of receipt of banning order.
- F.2 Appellate Authority would consider the appeal and pass appropriate order which shall be communicated to the Agency as well as the Competent Authority.
- F3 Appeal process may be completed within 45days of filing of appeal with the Appellate Authority.
- G. Wherever there is contradiction with respect to terms of 'Fraud Prevention Policy', and 'Policy on black listing in case of Corrupt/Fraudulent/Collusive/ Coercive Practice', the provisions of the policy on black listing in case of Corrupt/Fraudulent/ Collusive/Coercive Practice' shall prevail.



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- H. The above procedures supersede all earlier circular/clarification on the subject.
- This Policy on black Listing in case Corrupt / Fraudulent / Collusive / Coercive Practice /rendering poor quality products / services (Except Introduction, Sub-para 8.2.3,E,H and I) shall be made a part of tender document.

