

**BALMER LAWRIE & CO. LTD.,
SBU LEATHER CHEMICALS
32, MANALI, CHENNAI- 68.**
(Regd. Office: 21, Netaji Subhas Road, Kolkata- 700 001)

PH: 044 2594 6563 / 6500

FAX: 044 - 2594 1156

Ref: BL/LC/MAN/CP6MSL/LT/202021/0090

DATE: 14.09.2020

DUE DATE: 25.09.2020

To

TENDER

Dear Sirs,

Sub: Enquiry for DOUBLE MECHANICAL SEAL (Cartridge type)– 1 No- reg.

With reference to the above, you are requested to submit your most competitive offer for supply, and commissioning of **Double Mechanical Seal** for agitator entry for **Glass Lined Reactor** at our factory, Manali.

As per Annexure-1 & 2 enclosed. Please provide all the data required as shown in Annexures.

1. Scope of Supply:

Supply of Double Mechanical Seal (1 No) with bearing, barrier fluid circulation & jacket for water cooling with thermosyphon pot arrangement.

- Refer Annexure-1 for specifications

2. Your offer should be F.O.R. Manali, door delivery basis. Tenderer needs to give their HSN codes for all the items tendered, with the applicable GST rates in %. **If the GST rates for each category/item is different, the same shall be mentioned in the offer clearly.** Offer should be inclusive of P&F, freight and Insurance. Offer with terms like 'extra' or 'at actual' or 'Freight on To pay basis' will lead to rejection of offer. Unloading at BL site is in BL's scope.

3. The material should be delivered as per delivery schedule without fail. The price should be firm till the completion of order. The company reserves the right to reject any or all offers. Your offer should be valid for a minimum period of 30 days for our acceptance from the due date for submission of tender. Offer not valid for 30 days from 25.09.2020 will not be considered for tender.

4. Delivery Period: Required within **2 weeks** from date of LOI/PO. However, please mention earliest possible delivery period.

5. LD Clause: Material shall be delivered to us as per committed delivery schedule without fail. Any delay in delivery as per agreed schedule will be liable for imposition of LD @0.5% of the total order value per week subject to a maximum of 5% on basic material value.

6. Payment terms:

- 30 days credit from receipt and acceptance of the material.

Note: In case of payment terms differing from above, suitable adjustments will be made in arriving at the landed cost while price comparison. However, advance payment, if any, prior to dispatch is payable only against Advance Bank Guarantee (taken from a nationalized bank) as per BL format. Otherwise offers seeking payment before receipt of material at our site, without any advance bank guarantee will be rejected.

Advance Bank Guarantee format shall be given to successful tenderer and it shall be strictly as per our BG format only.

Supply will be complete only if all relevant documents etc are submitted. Relevant test certificate to be submitted along with dispatch.

Payment will be made only to the bidder or principal on whom the Purchase Order is placed. If offer states that payment is to be made to bidder's financier / creditor, the offer will stand rejected.

7. It may be noted that if any term is not mentioned in offer, it will be considered as per our tender only.
8. The bids of any bidder may be rejected if a conflict of interest between the bidder and Company is detected at any stage
9. **Evaluation of Bids:** Evaluation of price will be done on technically qualified bids and overall lowest landed rate (net of GST as applicable) shall be taken as L1 price and next lowest as L2 price and so on. The order will be awarded to the overall L1 bidder.

In case, offers received from related vendors/companies, only overall lowest offer among the offers received will be considered for evaluation. The other bids of related companies will stand rejected.

10. The bidder has to quote for all the tendered items. **If the bidder is not quoting/regretting for any of the tendered items, their offer will not be considered for the tender.**

11. GST FORMALITES & COMPLIANCE WITH REGULATIONS

Vendor shall warrant that all goods covered by this agreement / contract are dispatched and delivered in strict compliance with all applicable laws, regulations, labour agreements, working conditions and technical codes and requirements as applicable from time to time. The vendor shall execute and deliver such documents as may be required to effect or to evidence such compliance.

The vendor shall issue the GST invoice so that equivalent amount may be availed as GST / applicable tax credit by BL. Vendor / vendor's nominated transporter shall ensure handing over of the GST paid invoice for availing concerned levy to the Company at the time of delivery of the consignment.

All laws and regulation required to be incorporated in this charter are hereby deemed to be incorporated by these references. BL and / or their authorized representatives disown any responsibility for any irregularity, contravention or infringement of any statutory regulations in the manufacture and / or supply of goods covered by this agreement / contract.

The processing of invoice should be as per the GST Act. Any penalties due to the non-adherence will be deducted from vendor's invoice.

12. ANTI-PROFITEERING CLAUSE

GST Act anti-profiteering provisions mandates that any reduction in tax rates or benefits of inputs tax credits be passed on to the customer by way of commensurate reduction in prices. Vendors to take note of the same and pass such benefits to BL while quoting their price.

13. Award of Contract:

- a) **100% order will be placed on the L1 quoted bidder.**
- b) If required, the Company would carry out negotiation with the tenderers and it would be in the interest of the tenderers to give their most competitive rates.

14. Detailed offer with

- (a) copy of this tender document duly signed and stamped with company seal on all pages as a token of acceptance of our terms and conditions
- (b) filled in technical bid in the given format – Annexure-1 (1 page)
- (c) filled in price bid in the given format – Annexure-2 (1 page)
- (d) filled in vendor details- Annexure-3 (1- page)
- (e) Drawing of the Mechanical Seal
- (f) Details on after sales service (Annexure-2)

Offer shall be duly attested by the tenderer with seal in all pages.

Your detailed offer as above shall be kept in a **sealed envelope superscribed as 'Offer for Double Mechanical Seal '** should reach the **undersigned at our Manali works on or before 25.09.2020**. Please avoid sending your offer by fax/email.

Thanking you,

Yours faithfully,
for **Balmer Lawrie & Co. Ltd.,**

M.Valarmathi

SM (SCM- Capex & Projects)
SBU Leather Chemicals,
Balmer Lawrie & Co. Ltd.,
32, Manali, Chennai – 68.

Encl: Annexure -1 Technical (1 page)
Annexure- 2 Price Bid (1 page)
Annexure- 3 Vendor Details (1 page)

Annexure-1**Vendor to provide all the details below****Technical- Supply of Double Mechanical Seal (cartridge type) with SS Thermosyphon system for existing Reactor Agitator at SBULC**

Sl.No.	Description	Specification Requirement	Vendor's Offer
1	DOUBLE MECHANICAL SEAL	Cartridge type with Bearing, Barrier fluid circulation arrangement and jacket for water cooling	
2	Shaft Dia / Seal Size	140 mm	
3	Quantity	1 No	
4	Equipment for which Double Mechanical Seal is to be supplied	10KL MS Glass lined Reactor	
5	Service	Corrosive gas (Sulphur Di Oxide)	
6	Operating Pressure	760mmHg Vac to 3 Kg/cm2	
7	Reactor Operating Temperature	80 – 120 deg C (max)	
8	MOC		
a	Packing	Kalrez	
b	Sleeve	Hastelloy - C	
c	Seal Faces	SIC Vs Carbon (IB) ; Ceramic Vs Carbon (OB)	
d	Seal Housing	SS 316	
e	Springs	Hastelloy - C	
f	Hardware	SS 316	
9	THERMOSYPHON SYSTEM		
a	MOC	SS 304	
b	Capacity	Suitable for 140mm Double Mechanical Seal with service condition given above	
c	Accessories	To be provided with all accessories like pressure gauge, hand pump, necessary fittings and valves etc	
10	Drawing	Shall be submitted along with the offer.	

Note: (1) In Board and Out Board O-Ring to be finalised after inspecting the agitator in the MSG-L Reactor. Offer shall be submitted after visiting the equipment at site.

(2) Supplier has to submit the offer according to our operating conditions given above. Deviations if any shall be clearly mentioned.

(3) **Contact Mr. P.James, 044-25946572/ 25946576/ 09840827616, E-mail- james.p@balmerlawrie.com/ valarmathi.m@balmerlawrie.com for more details on technical details and queries if any.**

(4) Drawing shall be submitted along with the offer. If drawing is rejected by BL, offer will not be considered.

Seal and Signature of the tenderer:

Annexure-2

Price Bid
(For supply of Double Mechanical Seal (1 No) at SBU LC)

SL NO.	DESCRIPTION	UNIT	QTY	RATE, Rs./UNIT	AMOUNT, Rs.
A	Basic Price for Double Mechanical Seal (140 mm) Cartridge type with Thermosyphon system and accessories as per specification above	No	1		
B	CGST@_____ ON A	%			
C	SGST@_____ ON A	%			
	OR				
D	IGST@_____ ON A	%			
E	TOTAL [FOR MANALI, CHENNAI-68] (A+(B+C) OR D)				
F	8 DIGIT HSN Code				

NOTE:

1. The total price shall be on F.O.R. at our plant on “**DOOR DELIVERY**” basis including **P&F, freight and transit insurance including commissioning. Unloading of the materials is in BL’s scope. Installation by BL under supervision of vendor. Testing & Commissioning – by Vendor. Cost shall be inclusive.**
2. Warranty : _____
3. Details on after sales service / service centre details :

Contact Person :

Phone No.:

Email ID :

Date :

Seal and Signature of the tenderer:

Annexure-3**Vendor Details**

(Vendor shall fill in all the fields. If not applicable, please mention 'Not Applicable')

1.	Supplier Name	
2.	House No with address 1	
3.	Address 2	
4.	City	
5.	Postal code	
6.	State	
7.	Tel No	
8.	Mob No	
9.	Fax	
10.	Email	
11.	Industry Type*	Domestic / service vendor / MSME* / SSI* / trader / others (specify it)
12.	If MSME registered, provide UAN number	
13.	If MSME registered, under category SC/ST?	
14.	Contact Person	
15.	PAN no*	
16.	State code (as per GST)	
17.	GSTIN Registration number*	
18.	Proof of GSTIN Registration number per state (From GSTN website)*	
19.	Particulars of Bank Account *	
(a)	Name of the Bank	
(b)	Name of the Branch	
(c)	Type of Bank Account (Current/Saving/Cash Credit etc)	
(d)	Account No.	
(e)	IFSC No.	

* - relevant registration/certificate copies & statutory documents as per GST requirements shall be submitted. Also cancelled/ copy of cheque for bank account verification need to be submitted by vendors who have not done any transactions with BL in last 2 years.

Seal and Signature of the tenderer: