

**BALMER LAWRIE & CO.LTD**  
**LEATHER CHEMICALS DIVISION,**  
**32, MANALI, CHENNAI 600 068**  
*(Regd. Office: 21, N.S.Bose Road, Kolkatta- 700001)*

**PHONE: 044-25946542/6565**

**FAX: 044-25941156**

**Ref : BL/LC/MAN/PPS/LT/201920/0263**

**Date: 23.01.2020**

**To**

Dear Sir,

**TENDER**

**Sub: Supply of Potassium Per Sulphate – reg.**

Kindly send us your competitive offer for supply of **500 Kgs +/- 10% of Potassium Per Sulphate** confirming to the following specifications:

<b>Appearance</b>	<b>White Crystalline/fine Powder</b>	<b>Visual Checkup</b>
<b>% Assay (as K<sub>2</sub>S<sub>2</sub>O<sub>8</sub>)</b>	<b>98 (min)</b>	<b>IS: 12865:1989</b>

**Your offer should be F.O.R Manali, door delivery basis. Freight on 'To Pay' basis will not be entertained. Details on Basic price, ED, ST, Freight etc. should be clearly mentioned in the offer. Delivery period should be mentioned in your offer.**

The material should be delivered as per our delivery schedule without fail. The prices should be firm till the completion of order. The company reserves the right to reject any or all offers and split the orders among the tenderers. Your offer should be valid for a minimum period of 15 days from due date.

Minimum credit period accepted is 30 days from receipt of material. In case you offer a credit period other than 30 days the same should be clearly mentioned in the quote itself. Accordingly, suitable adjustment will be made in arriving at the landed cost for our company. **Advance payment is not entertained.**

**Any new entrant participating against our website enquiry will be considered only for vendor development and not for placement of order against this tender.**

Your detailed offer **duly sealed** and superscribed as '**Offer for PPS**' should reach the undersigned at our Manali works on or **before 03.02.2020. Fax or Email offers will not be considered.**

Thanking you,

Yours faithfully,

**FOR BALMER LAWRIE & CO.LTD**

**G.GURUSHANKAR**  
**MANAGER (SCM)**