



**BALMER LAWRIE & CO. LTD.
CONTAINER FREIGHT STATION
[PLOT NO.1, SECTOR-7, DRONAGIRI NODE, NAVI MUMBAI-400707
Phone No 2724 0466 /2724 2988, Fax No. 2724 2943
E-mail: koli.ka@balmerlawrie.com]
CIN - L15492WB1924GOI004835
TENDER NO: BL/CFS/MUM/665**

TECHNICAL / COMMERCIAL BID

**Tender Document for
SUPPLY, INSTALLATION, TESTING & COMMISSIONING OF
PTZ CAMERA WITH EXISTING SYSTEM at CFS Dronagiri**

Due date : 07/10/2019 [5.00 PM]

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NOTICE INVITING TENDER

Sealed offers are invited from reputed agencies/Distributors/ Dealer who fulfil the eligibility criteria mentioned in tender document for **SUPPLY, INSTALLATION, TESTING & COMMISSIONING OF PTZ CAMERA WITH EXISTING SYSTEM at CFS Dronagiri** as per our requirement detailed in Scope of Work & General terms and conditions.

Tenders may download Notice Inviting Tender along with other tender documents from our site www.balmerlawrie.com Interested parties have to submit an interest free EMD of Rs.**[3000/- (Rupees Three thousand only)]** by Demand Draft/Pay Order at our address mentioned below. The DD/PO for EMD should be drawn in favour of BALMER LAWRIE & CO LTD on any Schedule Bank, payable at **[Mumbai]**. **Parties having NSIC /MSMED valid Certificates are exempted from submitting EMD amount.** MSME Vendor should declare UAM number on CPPP (Central Public Procurement Portal) failing which such bidder will not be able to enjoy benefits as per PP Policy for MSMEs order 2012

The tenderer shall furnish the required information in Annexure A along with supporting documents, tender form and declaration of acceptance of tender terms along with Price Bid. All the tender papers and EMD put together in sealed envelope super scribing **TENDER No. BL/CFS-MUM/665 Dated 26/09/2019 "SUPPLY, INSTALLATION, TESTING & COMMISSIONING OF PTZ CAMERA WITH EXISTING SYSTEM at CFS Dronagiri**

and shall be dropped in our tender box at the given address **within 07/10/2019 at 5.00 pm** and addressing covering envelope as follows:

**BALMER LAWRIE & CO. LTD.
CONTAINER FREIGHT STATION
PLOT NO.1, SECTOR-7, DRONAGIRI NODE
NAVI MUMBAI – 400 707**

S. No	Description	Details
1	Name of Work	SUPPLY, INSTALLATION, TESTING & COMMISSIONING OF PTZ CAMERA WITH EXISTING SYSTEM at CFS Dronagiri
2	Tender No	BL/CFS/MUM/665
3	Validity Of Offer	60 days from the date of opening of the price bid
4	Completion period	30 days from date of LOI
5	Tender Fee	Not applicable
6	EMD	Rs. 3000/-
7	Downloading / Submission of Tender :	
	a. Starts on	26/09/2019 AT 3.00 PM
	b. Closes on	07/10/2019 AT 5.00 PM
8	Opening of Tenders	07/10/2019 AT 5.30 PM

A.LIST OF DOCUMENTS TO BE SUBMITTED

The signed copies of following documents should be submitted as part of the technical/commercial bid which may be verified with original:

- a. Certificate of registration/incorporation/partnership deed/proprietorship undertaking
- b. Income Tax PAN certificate copy.
- c. GST registration certificate

B. VERIFICATION OF DOCUMENTS

- a. Tenderers or their authorized representative may be required to come to our office positively as intimated along with all original documents.
- b. Failure on part of the tenderer to report on specified date and time for paper verification may result in rejection of the tender submitted by them without further communication.
- c. Tenderer should be in a position to produce all the original documents and/or any other information on dates as intimated or as and when required by Balmer Lawrie.
- d. Incomplete Tenders are liable for rejection without any further communication to the tenderer and decision of Balmer Lawrie in this respect will be final.
- e. Any party submitting the false or forged documents may be put on Black List, forfeiture of EMD, cancellation of work, criminal prosecution or any other action as deemed fit.
- f. Balmer Lawrie reserves the right to reject any or all tenders without assigning any reasons thereof.

1. Special Note

- Bids can only be submitted before the last date and time as per the date and time mentioned in the tender.
- Bidders are advised in their own interest to ensure that bids are submitted by dropping in tender box well before the closing date and time of bid.
- The bidder has to keep track of any changes by viewing the Addendum/Corrigendum issued by the Tender Inviting Authority on time-to-time in the Balmer Lawrie website www.balmerlawrie.com. The Company calling for tenders shall not be responsible for any claims/problems arising out of this.

2. Submission of Tender Documents

- 2.1 The tenderers are requested to carefully study all the tender documents and tender conditions before quoting their rates.
- 2.2 The tender must be strictly in accordance with the terms and conditions and specifications laid out in the tender.

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- 2.3 Any terms and conditions given by the tenderer in their offers will not be binding on Balmer Lawrie.
- 2.4 The sole proprietor or authorised representative shall sign all documents that need to be enclosed with tender document. When the person signing the documents is not the sole proprietor / authorised representative of the company, the Power of Attorney authorizing such person to act and sign on behalf of the company must be produced.

Scope of Work

Balmer Lawrie intends to provide a IP based CCTV surveillance system with video analytic facility for monitoring the movement of vehicle and men transiting through BALMER LAWRIE CFS and to secure against theft, pilferage, mishandling, interference and tampering apart from ensuring safety.

Bidder has to supply two PTZ Cameras which shall be integrate with existing CCTV system, and ensure that 90 days back up for these new cameras.

The following documents must be submitted in the Pre-Qualification Bid:

- H. Bidder should be either OEM (Original Equipment Manufacturer) of CCTV who is willing to undertake total scope of work OR an Authorized System Integrator having direct purchase and support agreement with the OEM to quote for this tender. The system Integrator shall submit a letter of Authorization from OEM for this specific tender. The Certificate / Authorization Letter specific to this tender must be enclosed with the Bid, without which the offer shall be liable for rejection.*
- I. The Bidder and the OEM should be able to support the project site and the equipment for a period of one year from the date of installation and commissioning upto satisfaction of BALMER LAWRIE. This basically means the technology support should be provided for a minimum period of one year. All hardware, Software Updates shall be provided during the warranty period of*

one (1) year.

Feature	Minimum Technical specification
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Technical Specs for camera :

PTZ Camera Technical Compliance Sheet

1	Image Sensor	1/2.8" STARVIS™ CMOS
2	Effective Pixels	1920(H) x 1080(V), 2 Megapixels
3	S/N Ratio	More than 55dB
4	Minimum Illumination	Color: 0.005Lux@F1.6; 0Lux@F1.6 (IR on)
5	Focal Length	4.5mm~135mm
6	Focus Control	Auto / Manual
7	White Balance	Auto, ATW, Indoor, Outdoor, Manual
8	Close Focus Distance	100mm~ 1000mm
9	Angle of View	H: 67.8° ~ 2.4°
10	IR Range	Upto 150 mtr
11	AGC control	Auto / Manual
12	Back Light Compensation	BLC / HLC / WDR(120dB)
13	Optical Zoom	30x
14	Digital Zoom	16x
15	Pan Travel	0°~360° endless
16	Tilt Travel	Tilt: -15° ~ 90°,auto flip 180°
17	Presets	300
18	Preset Speed	Pan: 240° /s; Tilt: 200° /s
19	Privacy Masking	Up to 24 areas

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22	Day/Night: IR Cut Filter	Auto (ICR) / Color / B/W	
23	Video Compression	H.265+/H.265/H.264+/H.264	
24	Audio Compression	G.711a/G.711Mu/AAC/G.722 / G.726/G.729/MPEG2-L2	
25	Audio Streaming	1/1 channel In/Out	
26	IVS	Tripwire, Intrusion, Abandoned/Missing, Face Detection	
27	Networking	RJ-45 (10/100Base-T)	
28	Auto Tracking	Supports	
29	Protocols	IPv4/IPv6, HTTP, HTTPS, SSL, TCP/IP, UDP, UPnP, ICMP, IGMP, SNMP, RTSP, RTP, SMTP, NTP, DHCP, DNS, PPPOE, DDNS, FTP, IP Filter, QoS, Bonjour, 802.1x	
30	Alarm	2/1 channel In/Out	
32	Max Remote Users	20 users	
33	Operating Temperature	-40°C ~ 60°C (-40°F ~ +140°F) / Less than 90% RH	
34	Edge Storage	(Network Attached Storage), Local PC for instant recording, Micro SD card 128GB	
35	Weather Proof Standard	IP66	
37	Interoperability	ONVIF, PSIA, CGI	
38	Certifications	CE, FCC, UL	

GENERAL TERMS AND CONDITIONS

1. ELIGIBILITY CRITERIA

A. The bidder should be authorized dealer of OEM /OEM Itself
(Authorized Dealer should must submit letter of Authorization from OEM for this specific tender)

B. the Bidder should not be black listed by any PSU or any GOVT.Department.Self declaration for this to be submuitted .

C. The party should be a registered vendor of CFS Mumbai or any other units of Balmer Lawrie.

D. Party should have valid GST number, proof of the same to be submitted.

2. Submission of Bids

The bids should be submitted in single bid process i.e. Technical / Commercial Bid,
([Unpriced] bid with Price bid)

Bid should be submitted in single envelop which contain two separate envelope i.e.
one for technical bid and one for price bid .

Bid, only the rates are to be submitted as per given format.

3. Tender Opening

Technical / Commercial Bid will be opened as per tender calendar.

4. Acceptance of offers

- a. Balmer Lawrie reserves the right to accept any tender in whole or in part or reject any tender or all tenders or place order for any quantity, less than or more than the tendered quantity, without assigning any reason thereof.
- b. Bids of any tenderer may be rejected if a conflict of interest is detected between the bidders and Balmer Lawrie at any stage.
- c. Balmer Lawrie is not bound to accept the lowest rate for any tender. Balmer Lawrie also reserves its right to allow Public Enterprises (Central / State) price / purchase / contract / service preference as admissible under the existing Government policy. The decision of Balmer Lawrie in this connection will be final.

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- d. Incomplete tenders, conditional tenders, tenders received late or tender not conforming to the terms and conditions mentioned in the Tender documents or not accompanied by the requisite Earnest Money Deposit (unless exempted under the terms of this Tender) will be rejected.

5. Negotiations

- a. Balmer Lawrie reserves the right to negotiate with the Tenderer. Tenderer will have to attend the concerned office of Balmer Lawrie for negotiations/clarifications required from them, in respect of their quotations, without any commitment on the part of Balmer Lawrie.
- b. In case of negotiation, the Tenderer should send the confirmation of outcome of such negotiation in writing so as to reach the concerned office of Balmer Lawrie within 3 days from the date of negotiation/ the time stipulated. If the Tenderer fails to comply with this requirement Balmer Lawrie reserves its right to ignore their quotation at its discretion with the attendant remedies available to them.

6. Price Variation/Evaluation of Tender

- 6.1 The price should be firm and irrevocable and not subject to any change whatsoever even due to increase in cost of materials, components and labour cost till the validity of the contract period.
- 6.2 The offer shall be valid for a period of minimum 60 days from the date of opening the price Bid
- 6.3. Evaluation of Tender will be done on overall basis. Any dispute arising out of itemise valuation will not be entertained.

7. Notification of Award

Prior to the expiry period of Bid validity, BL will place purchase order or letter of indent on the successful bidder(s).

8. Completion Period

Within in 30 days of date of issue of LOI / WO

9. Security Deposit / EMD

The Earnest Money Deposit of the successful bidder shall be converted in security deposit and would be retained till defect liability period of 1 year from the date of successful completion and handing over of the system. The EMD of unsuccessful bidder shall be returned after finalization of the contract. **Parties with Valid MSMED/ NSIC Certificates is exempted from EMD but they have to submit security deposit as required by tender document if contract is allotted to them.**

10. Payment Terms

- a) 90 % Payment will be released after completion of job within 7 (seven) days from the date of submission of invoice after due certification by our officer in charge.
- b) 10 % will retained for a period one year from the date of commissioning of cameras. This 10% Retention amount may be refunded back to vendor on submission of Bank Guarantee of Equal amount valid till the date as above.

11. Sub-letting of Work

No part of the contract or any share or interest therein shall in any manner or degree be transferred, assigned or sublet by the contractor directly or indirectly to any person, firm or corporation without the consent in writing from Balmer Lawrie. In the event of contractor contravening the conditions, Balmer Lawrie shall be entitled to get the work done from other firm at the 'Risk & Cost' of the contract.

12. Indemnity

The Contractor will be required to indemnify and keep indemnified the Company against all losses and claims for injury and damage to any person or any property whatsoever which may arise out of or in consequence of the work and against all claims, demands proceedings damages, cost charges and expenses whatsoever. The company may forward the bidder any such claim demand or complaint made by any other person against the company. In such event, the contractor shall solely be liable for the disposal of the said complaint.

The contractor will be required to Indemnify and absolve the Company of all responsibilities related to employment condition of their employees and should adequately safeguard Company against any possible IR problems including those related to employment.

Further, the bidder will be Principal Employer of all manpower working in our premises on their behalf. Bidder would held responsible in case of any statutory violation of any statute regulating manpower.

13. Purchase Preference Policy for MSE Vendors

If it is seen that a Micro and Small Enterprises (MSE) has participated and the price quoted by them is within a price band of +15% of the L1 price (which is from a supplier who is not MSME), then such MSE vendor shall be allowed to supply a pre-determined portion of the tendered quantity subject to their matching the L1 price. In case, more

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than one number of MSE vendors are within the range of LI+15%, all of them shall be given the option of matching the L1 price. In such a situation, the pre-determined quantity shall be equally divided amongst all such MSME vendors who have matched the L1 price. In case the total tender value is not split able, 100% of the value will be given to MSE (within 15% band with non MSE vender) vender subject to matching with L1 price of non MSE vender.

14. Compliance of GST

The vendor should compulsorily follow all the provisions of GST and in the event any default for fulfilling any provisions of the GST Act, Balmer Lawrie & Co. Ltd. would exercise the right for non-payment/withholding payment, / black listing the vendor.

15. Arbitration

Any dispute or difference arising under this Contract shall be referred for adjudication at Kolkata to a Sole Arbitrator appointed mutually under the provisions of Arbitration and Conciliation Act, 1996 including any statutory modifications or enactment thereof shall apply to the Arbitration proceedings. The fees of the Arbitrator, if any, shall be shared equally by both the parties

DECLARATION

Having examined the tender documents, we have understood the terms & conditions indicated in the Tender No BL/CFS/MUM/665 and hereby confirm our acceptance of the same.

Place : Signature of Tenderer

Date : Name & Address

Telephone Nos.

Office:

Fax Nos. :

ANNEXURE – A

PARTICULARS OF THE TENDERER'S ORGANISATION

S. No	Description	Tenderers Details
1	Name of the Tenderer	
2	Address of the Registered Office	
3	Address of the branch / office quoting against the Tender	
4	Year of commencement of business	
5	Whether Sole Trader/ Partnership / Private Limited Co., or Public Limited Co.	
6	Registration No. (Under companies Act)	
7	Whether copy of Incorporation /Registration certificate from ROC(Registrar of company) uploaded	
8	Income Tax PAN no.	
9	Whether copy of PAN enclosed	
10	Whether copy of latest Income Tax Return enclosed	
11	GST Registration. No.	
12	Whether copy of GST Registration certificate enclosed	
13	Name of the Banker	
14	Whether registration under MSMED Act	
15	In case registered under MSMED provide registration number and copy of registration certificate.	

PRICE BID

Sr.no	Details	Qty(Nos)	Rate	Total
1	2MP 30 X PTZ camera with 360-degree rotation	02 Nos		
2	24 Volt 3 Amp Adopter	02Nos		
3	Junction box Big size (weatherproof)	02Nos		
4	Wireless Transmitter/Receiver with omni directional antenna.	01 Nos		
5	Cable, network switch bracket & accessories	Lumpsum		
6	Installation and commission	Lumpsum		
	TOTAL			
	GST			
	GRAND TOTAL			
	Rupees :			

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NOTE:

Place_____

Signature of Tenderer

Date_____

Name & Address