

**BALMER LAWRIE & CO.LTD**  
**LEATHER CHEMICALS DIVISION,**  
**32, MANALI, CHENNAI 600 068.**  
*(Regd.Office: 21, N.S.Road, Kolkatta- 700001)*

**PHONE: 044 -25946500**

**FAX: 25941156**

Ref : BL/LC/MAN/EDTA/LT/201718/0338

Dated: 02.03.19

To

**TENDER**

Dear Sir,

**Sub: Supply of Ethylene Diamine Tetra Acetic Acid – Di Sodium Salt (EDTA – Di Sodium Salt) – reg.**

Kindly send us your competitive offer for supply of **1100 kg +/-10% of Ethylene Diamine Tetra Acetic Acid – Di Sodium Salt (EDTA – Di Sodium Salt)** confirming to the following specifications :

1. Appearance	White Crystalline Powder	Visual Checkup
2. pH of 1% Solution	4.0 – 5.0	By pH meter
3. Solubility in Water	Soluble and gives clear solution	In-house method
4. % Assay	98.0 (min)	IS: 7220:1974
5. Chelation Value	270 mg CaCo3/g min	In-house method
6. % Ethylene Diamine	NIL	High Performance Liquid Chromatography

**Your offer should be F.O.R. Manali, door delivery basis.** Freight on 'To Pay' basis will not be entertained. Offer should have clear details on ED, ST and Cenvat benefit, Freight, Insurance etc.

The material should be delivered in one Lot after receipt of the purchase order. The prices should be firm till the completion of order. The company reserves the right to reject any or all offers. Your offer should be valid for a minimum period of 15 days for our acceptance from the due date of tender. Minimum credit period accepted is 30 days. In case you offer a credit period other than 30 days, the same should be clearly mentioned in the quote itself. Accordingly, suitable adjustment will be made in arriving at the landed cost for our company. **New Vendors will be considered for Vendor development only.**

Your detailed offer **duly sealed** and superscribed as '**Offer for Ethylene Diamine Tetra Acetic Acid – Di Sodium Salt (EDTA – Di Sodium Salt)**' should reach the undersigned at our Manali works on or **before 08.03.19. Fax or Email offers will not be considered.**

Thanking you,

Yours faithfully,

**FOR BALMER LAWRIE & CO.LTD**

**G.GURUSHANKAR**  
**MANAGER (SCM)**