

**BALMER LAWRIE & CO.LTD**  
**LEATHER CHEMICALS DIVISION**  
**32, MANALI, CHENNAI 600 068**  
(Regd. Office: 21, N.S.Road, Kolkatta – 700 001)

**PHONE: 044-25946542 / 565**

**FAX: 044 - 25941156**

Ref : BL/LC/MAN/TAPIOC/LT/201819/0229

Date: 16.11.18

**To**

**TENDER**

Dear Sir,

Sub: Supply of **Tapioca Starch for Industrial Use**– reg.

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Kindly send us your competitive offer for supply of **Tapioca Starch, QTY. 1100 Kgs +/- 10%** meeting the specification given below:

Appearance	-	White Powder
pH of 10% dispersion	-	4.5 – 7.0
% Protein on dry basis	-	1.0 max
% Starch on dry basis	-	98 (Min)
% Moisture	-	14 (Max)

The material should be delivered as per our delivery schedule without fail on **FOR Manali, door delivery basis. Freight on 'To Pay' basis will not be entertained. Clear details on ED, Cess, Freight, Insurance etc should be provided.**

Price should be firm till completion of the order. The company reserves the right to reject any or all offers. . Your offer should be valid for a minimum period of 15 days from due date.

Minimum credit period accepted is 30 days from date of receipt of material. In case you offer a credit period other than 30 days, the same should be clearly mentioned in the quote itself. Accordingly, suitable adjustment will be made in arriving at the landed cost for our company. Advance payment is not entertained. **Advance Payment will not be entertained.**

**Any new entrant participating against our website enquiry will be considered only for vendor development and not for placement of order against this tender.**

Your detailed offer duly sealed and superscribed as” **offer for Tapioca Starch**” should reach our Manali works on or before **22.11.18. Fax or Email Offers will not be considered.**

Thanking you,

Yours faithfully,

**FOR BALMER LAWRIE & CO.LTD**

**G.GURUSHANKAR**  
**Manager (SCM)**