

**BALMER LAWRIE & CO. LTD.,**  
**SBU PERFORMANCE CHEMICALS**  
**32, MANALI, CHENNAI 68.**  
*(Regd. Office: 21, Netaji Subhas Road, Kolkatta 700 001)*

**PH: 044 2594 6563 / 6542**

**FAX: 044 2594 5006 / 2594 1156**

**Ref: BL/LC/MAN/CP11AC/LT/201819/0219**

**Date : 05.11.2018**

**Due date: 17.11.2018**

**To**

**TENDER**

Note: Offers from new vendors based on BL website enquiry, if any, will be considered for vendor development only, against this tender.

Dear Sirs,

**Sub: Enquiry for 2 TR Split Air Conditioners (5 star rated)- 1 No - reg.**

With reference to the above, you are requested to submit your most competitive offer for supplying the same as per following specifications required for delivery & installation at our Technical Service Centre of SBU Leather Chemicals located at 'Balmer Lawrie & Co. Ltd., No. 4/172, Gudiyatham Road, Thuthipet, (Inside Zubaida Tanning Company), Ambur -635 811'.

**Scope of supply:**

Supply, installation, testing & commissioning of Hi-wall **Split Air Conditioner** with Indoor & Outdoor units with 100% copper condenser coil, job complete with all related works for the given nominal capacity. The price shall be inclusive of Stabilizer suitable for the AC, outdoor Stand, appx 4 RM of copper pipes as required for both liquid & suction line each along with electrical cable 4 core 2.5 sqmm copper cable.

**2 TR - (5 star rated) : 1 No**

**(1) Offer should be F.O.R. Ambur, door delivery basis as per format given in Annexure-1.** Offer should have clear details on applicable GST, delivery charges etc. Delivery charges shall be either included or value to be mentioned. **Terms like 'extra' or 'at actual' will lead to rejection of offer.**

**(2)** The material should be delivered at as per delivery schedule without fail. The price should be firm till the completion of order. The company reserves the right to reject any or all offers. Your offer should be valid for a minimum period of 30 days for our acceptance from the due date for submission of tender.

**(3) Delivery Period:** Required within one week from LOI / PO. However, earliest possible delivery period shall be clearly specified in the offer.

(5) **Guarantee Period:** minimum 12 months from date of commissioning Or 18 months from date of supply whichever is earlier.

(6) **Payment term:** 15 days from the date of supply and installation of Air conditioners. **Otherwise offers seeking payment before receipt of material at our site, without any advance bank guarantee will be rejected.**

(7) **Installation:** Cost shall be included or value may be shown separately.

(8) It may be noted that if any term is not mentioned in offer, it will be considered as per our tender only.

(9) Order will be awarded to lowest quoted tenderer.

(10) In case the tenderer is a dealer/distributor for the items offered, a copy of dealership/distributorship certificate should be enclosed along with the offer. Otherwise the offer will be rejected.

(11) Offers of any tenderer may be rejected if a conflict of interest between the tenderer and the company is detected at any stage.

**(12) GST TAX FORMALITES & COMPLIANCE WITH REGULATIONS**

Vendor shall warrant that all goods covered by this agreement / contract are dispatched and delivered in strict compliance with all applicable laws, regulations, labour agreements, working conditions and technical codes and requirements as applicable from time to time. The vendor shall execute and deliver such documents as may be required to effect or to evidence such compliance.

The vendor shall issue the GST invoice so that equivalent amount may be availed as GST / applicable tax credit by BL. Vendor / vendor's nominated transporter shall ensure handing over of the GST paid invoice for availing concerned levy to the Company at the time of delivery of the consignment.

All laws and regulation required to be incorporated in this charter are hereby deemed to be incorporated by these references. BL and / or their authorized representatives disown any responsibility for any irregularity, contravention or infringement of any statutory regulations in the manufacture and / or supply of goods covered by this agreement / contract.

**The processing of invoice should be as per the GST Act. Any penalties due to the non-adherence will be deducted from your invoice.**

**(13) ARBITRATION**

Any dispute or difference arising under this Contract shall be referred under jurisdiction of Chennai to a sole arbitrator to be appointed by the Chairman & Managing Director, Balmer Lawrie & Co. Limited and the provisions of Arbitration and Conciliation Act, 1996 including any statutory modifications or enactment thereof shall apply to the Arbitration proceedings. The fees of the arbitrator, if any, shall be shared equally by both the parties. The award shall be a speaking award stating reason therefore and is final and binding on the parties. The proceeding shall be conducted in English language and courts at Chennai will have exclusive jurisdiction to settle any dispute arising out of this contract.

**(14) Offer Submission:**

Kindly send us your most competitive offer with duly filled in **Annexure-1 (2 pages)**, as per the format enclosed, in a sealed cover superscribing **“Offer for Air Conditioner for TSC Ambur”** so as to reach the undersigned at our Manali works, on or before **17.11.2018** with the following documents

- **Copy of this tender document duly signed with seal on all pages as token of acceptance of terms**
- **GST registration details**
- **Duly filled in Annexure-1 (2 pages)**
- **Copy of dealership certificate, if applicable**

Thanking you,

Yours faithfully,

For **Balmer Lawrie & Co. Ltd**

**A.Arun,  
Senior Manager (SCM)  
SBU Leather Chemicals,  
Balmer Lawrie & Co. Ltd.,  
32, Manali, Chennai – 68.**

Encl: Annexure-1 (2 pages)

**Vendor Details**

(Vendor shall fill in all the fields. If not applicable, please mention 'Not Applicable')

1.	Supplier Name	
2.	House No with address 1	
3.	Address 2	
4.	City	
5.	Postal code	
6.	State	
7.	Tel No	
8.	Mob No	
9.	Fax	
10.	Email	
11.	Industry Type*	Domestic / service vendor / MSME* / SSI* / trader / others (specify it)
12.	If MSME registered, provide UAM number	
13.	If MSME registered, under category SC/ST?	
14.	Contact Person	
15.	Inco terms	
16.	Taxes applicable	
17.	PAN no*	
18.	State code (as per GST)	
19.	GSTIN Registration number*	
20.	Proof of GSTIN Registration number per state (From GSTN website)*	
21.	Vendor's GSP name (GST Suvidha Provider's)	

\* - mandatory fields

**Place :****Date :****Signature :****Company seal:**

**PRICE BID FOR AIRCONDITIONER**

Supply, installation, testing & commissioning of Hi-wall **Split Air Conditioner** with Indoor & Outdoor units with 100% copper condenser coil, job complete with all related works for the given nominal capacity. The price shall be inclusive of Stabilizer suitable for the AC, outdoor Stand, appx 4 RM of copper pipes as required for both liquid & suction line each along with electrical cable 4 core 2.5 sqmm copper cable.

Sl No	Description	Qty	Rate	Amount, Rs.
1	Supply and installation of 2.0 Tonne (5 star) Split AC with stabilizer	1 No.		
2	GST %			
3	Total Cost, Rs.			

Rate: FOR Ambur, Door Deliver basis.

Make / Model :

Star Rating :

Delivery/installation period:

Contact Person :

Mobile No :

**Place :**

**Date :**

**Signature :**

**Company seal:**