

**BALMER LAWRIE & CO. LTD.,  
SBU LEATHER CHEMICALS  
32, MANALI, CHENNAI 68.  
(Regd. Office: 21, Netaji Subhas Road, Kolkata- 700 001)**

**PH: 044 2594 6543 / 6542**

**FAX: 044 2594 5006 / 2594 1156**

**Ref: BL/LC/MAN/FRP/LT/201718/0126**

**DATE: 22.09.2017  
DUE DATE: 07.10.2017**

Response from approved vendors/contractors alone will be accepted and that other interested Vendors/contractors may seek to register with the unit and subject to such registration being confirmed, they would be considered for subsequent Tenders.

**To**

**TENDER**

Dear Sirs,

**Sub: Enquiry for requirement of FRP Pipes and Fittings as per specifications- reg.**

With reference to the above, you are requested to submit your most competitive offer for supplying the same at our factory, Manali.

**As per Annexure-1 & 2 enclosed. Please provide all the data required as shown in Annexures.**

- 1. Your offer should be F.O.R. Manali, door delivery basis.** Tenderer needs to give their HSN codes for all the items tendered, with the applicable GST rates in %. **If the GST rates for each category/item is different, the same shall be mentioned in the offer clearly.** Offer should be inclusive of P&F, freight and Insurance. Offer with terms like 'extra' or 'at actual' or 'Freight on To pay basis' will lead to rejection of offer. **Unloading at BL site is in BL's scope.**
- 2.** The material should be delivered as per delivery schedule without fail. The price should be firm till the completion of order. The company reserves the right to reject any or all offers. Your offer should be valid for a minimum period of 60 days for our acceptance from the due date for submission of tender. **Offer not valid for 60 days from 07.10.2017 will not be considered for tender.**
- 3. Delivery Period:** Required within **2-4 weeks** from date of LOI/PO.

**The tenderer has to submit the drawing along with the offer and the successful tenderer shall get the drawing approval before manufacturing/supplying the same. Drawing to be submitted within 7 days from the placement of order and BL shall approve the same in 7 days.**

**Any delay in submission of drawing for BL approval will be counted in the time taken by the vendor.**

- 4. LD Clause:** Material shall be delivered to us as per committed delivery schedule without fail. Any delay in delivery as per agreed schedule will be liable for imposition of LD @0.5% of the total order value per week on delayed items subject to a maximum of 5% on basic material value on delayed items.

*Signature of the Tenderer:*

*Date:*

Page 1 of 7

*Seal:*

**5. Payment terms:**

100% of basic, with full taxes & duties, within 30 days against receipt and acceptance.

**Note:** In case of payment terms differing from above, suitable adjustments will be made in arriving at the landed cost while price comparison. However, advance payment, if any, prior to dispatch is payable only against Advance Bank Guarantee (taken from a nationalized bank) as per BL format. Otherwise offers seeking payment before receipt of material at our site, without any advance bank guarantee will be rejected.

**Advance Bank Guarantee format shall be given to successful tenderer and it shall be strictly as per our BG format only.**

Supply will be complete only if all relevant documents etc are submitted. Relevant Material test certificate to be submitted along with dispatch.

**Payment will be made only to the bidder or principal on whom the Purchase Order is placed. If offer states that payment is to be made to bidder's financier / creditor, the offer will stand rejected.**

6. It may be noted that if any term is not mentioned in offer, it will be considered as per our tender only.
7. The bids of any bidder may be rejected if a conflict of interest between the bidder and Company is detected at any stage
8. **Evaluation of Bids:** Evaluation of price bids will be done and overall lowest landed rate (net of GST as applicable) shall be taken as L1 price and next lowest as L2 price and so on. The order will be awarded to the overall L1 bidder.

In case, offers received from related vendors/companies, only overall lowest offer among the offers received will be considered for evaluation. The other bids of related companies will stand rejected.

9. The bidder has to quote for all the tendered items. **If the bidder is not quoting/regretting for any of the tendered items, their offer will not be considered for the tender.**

**10. GST FORMALITES & COMPLIANCE WITH REGULATIONS**

Vendor shall warrant that all goods covered by this agreement / contract are dispatched and delivered in strict compliance with all applicable laws, regulations, labour agreements, working conditions and technical codes and requirements as applicable from time to time. The vendor shall execute and deliver such documents as may be required to effect or to evidence such compliance.

The vendor shall issue the GST invoice so that equivalent amount may be availed as GST / applicable tax credit by BL. Vendor / vendor's nominated transporter shall ensure handing over of the GST paid invoice for availing concerned levy to the Company at the time of delivery of the consignment.

All laws and regulation required to be incorporated in this charter are hereby deemed to be incorporated by these references. BL and / or their authorized representatives disown any responsibility for any irregularity, contravention or infringement of any statutory regulations in the manufacture and / or supply of goods covered by this agreement / contract.

Signature of the Tenderer:

Date:

Seal:

The processing of invoice should be as per the GST Act. Any penalties due to the non-adherence will be deducted from vendor's invoice.

#### **11. ANTI-PROFITEERING CLAUSE**

GST Act anti-profiteering provisions mandates that any reduction in tax rates or benefits of inputs tax credits be passed on to the customer by way of commensurate reduction in prices. Vendors to take note of the same and pass such benefits to BL while quoting their price.

#### **12. Award of Contract:**

- a) **100% order will be placed on the overall L1 quoted bidder including all items.**
- b) If required, the Company would carry out negotiation with the tenderers and it would be in the interest of the tenderers to give their most competitive rates.

#### **13. Detailed offer with**

- (a) filled in price bid in the given format – Annexure-1 (3 pages)
- (b) filled in vendor details- Annexure-2 (1- page)

**Offer shall be duly attested by the tenderer with seal in all pages.**

Your detailed offer as above shall be kept in a **sealed envelope superscribed as 'Offer for FRP Pipes and Fittings '** along with the copy of the tender document signed and stamped with company seal on all pages as a token of acceptance of our tender terms and conditions, should reach the **undersigned at our Manali works on or before 07.10.2017. Please avoid sending your offer by fax/email.**

Thanking you,

Yours faithfully,  
for **Balmer Lawrie & Co. Ltd.,**

**Arun A**  
**Senior Manager (SCM)**

**Encl:** Annexure -1 (3 pages), Annexure- 2 (1- Page) & Indicative sketch (4 pages)

Kindly contact Mr. K Manivarman- 044-25946576/9445229921 or Mr. James- 044-25946572/9840827616 for technical clarifications

*Signature of the Tenderer:*

*Date:*

Page 3 of 7

*Seal:*

Annexure-1

Price Bid

SL NO.	DESCRIPTION	UNIT	QTY	RATE/UNIT IN Rs.	AMOUNT IN Rs.	8 DIGIT HSN CODE OF THE ITEM
1	FRP PIPE , MOC-BISPHNOL RESIN	Meter	25			
	SIZE-2 INCH ,					
	OTHER DETAILS- REFER SKETCH					
2	FRP PIPE , MOC-BISPHNOL RESIN	Meter	30			
	SIZE-3.0 INCH ,					
	OTHER DETAILS- REFER SKETCH					
3	FRP FLANGE, MOC-BISPHNOL RESIN	Nos	30			
	SIZE-2.0 INCH , ANSI B16.5 ,150 #					
	OTHER DETAILS- REFER SKETCH					
4	FRP FLANGE, MOC-BISPHNOL RESIN	Nos	35			
	SIZE-3.0 INCH , ANSI B16.5 ,150 #					
	OTHER DETAILS- REFER SKETCH					
5	90 DEG FRP BEND , MOC-BISPHNOL RESIN	Nos	20			
	SIZE-2.0 INCH ,					
	OTHER DETAILS- REFER SKETCH					
6	90 DEG FRP BEND , MOC-BISPHNOL RESIN	Nos	15			
	SIZE-3.0 INCH ,					
	OTHER DETAILS- REFER SKETCH					
7	FRP EQUAL TEE, MOC-BISPHNOL RESIN	Nos	5			
	SIZE-2.0 INCH,					
	OTHER DETAILS- REFER SKETCH					
A	<b>SUBTOTAL-A</b>					

Signature of the Tenderer:

Date:

Seal:

**Annexure-1**

SL NO.	DESCRIPTION	UNIT	QTY	RATE/UNIT IN Rs.	AMOUNT IN Rs.	8 DIGIT HSN CODE OF THE ITEM
8	FRP EQUAL TEE, MOC-BISPHNOL RESIN	Nos	5			
	SIZE-2.0 INCH,					
	OTHER DETAILS- REFER SKETCH					
B	<b>SUBTOTAL-B</b>					
C	<b>TOTAL BASIC PRICE (A+B)</b>					
D	<b>CGST@_____ ON C</b>	%				
E	<b>SGST@_____ ON C</b>	%				
	<b>OR</b>					
F	<b>IGST@_____ ON C</b>	%				
VIII	<b>TOTAL [FOR MANALI, CHENNAI-68] (C+(D+E) OR F)</b>					

Quantity tolerance 10% applicable for Pipes only. (Pipe length shall be 5.5 to 6 mtrs approx).  
No tolerance for fittings.

*If the GST rates for each category/item is different, the same shall be mentioned in the offer clearly*

**Specification:**

RESIN : BISPHEENOL  
 PRESSURE RATING : 10 Kg/cm<sup>2</sup>  
 OPERATING TEMP : 45 to 90 DEG C  
 SERVICE CONDITON : CORROSIVE GASES (Chlorine & Sulphur Di Oxide)  
 PIGMENT : YELLOW

**Note:** 1) Material Test Certificate shall be submitted for all material  
 2) Sketch/drawing to be approved before fabrication by BL  
 3) Method of fabrication for pipes & fittings to be indicated

**IMPORTANT NOTES:**

1. The bidder has to quote for all the tendered items. **If the bidder is not quoting/regretting for any of the tendered items, their offer will not be considered for the tender.**
2. The total price shall be inclusive of freight on F.O.R. at our plant on “**DOOR DELIVERY**” basis including **transit insurance**. **Unloading of the materials at our plant is in BL’s scope.**
3. **Inspection:** If necessary, the material may be inspected by company’s authorized representatives at the premises of the successful tenderer before delivery.

Signature of the Tenderer:

Date:

Seal:

**Annexure-1**

4. The tenderer has to submit the drawing along with the offer and the successful tenderer shall get the drawing approval before manufacturing/supplying the same. Drawing to be submitted within 7 days from the placement of order and BL shall approve the same in 7 days.

Any delay in submission of drawing for BL approval will be counted in the time taken by the vendor.

5. Necessary Material Testing Certificate to be submitted for all the materials

6. **AWARD OF CONTRACT:**

- a. **100% order will be placed on the overall L1 quoted tenderer including all the items**
- b. If required, the Company would carry out negotiation with the tenderers and it would be in the interest of the tenderers to give their most competitive rates.

Signature of the Tenderer:

Date:

Page 6 of 7

Seal:

**Annexure-2**

**Vendor Details**

(Vendor shall fill in all the fields. If not applicable, please mention 'Not Applicable')

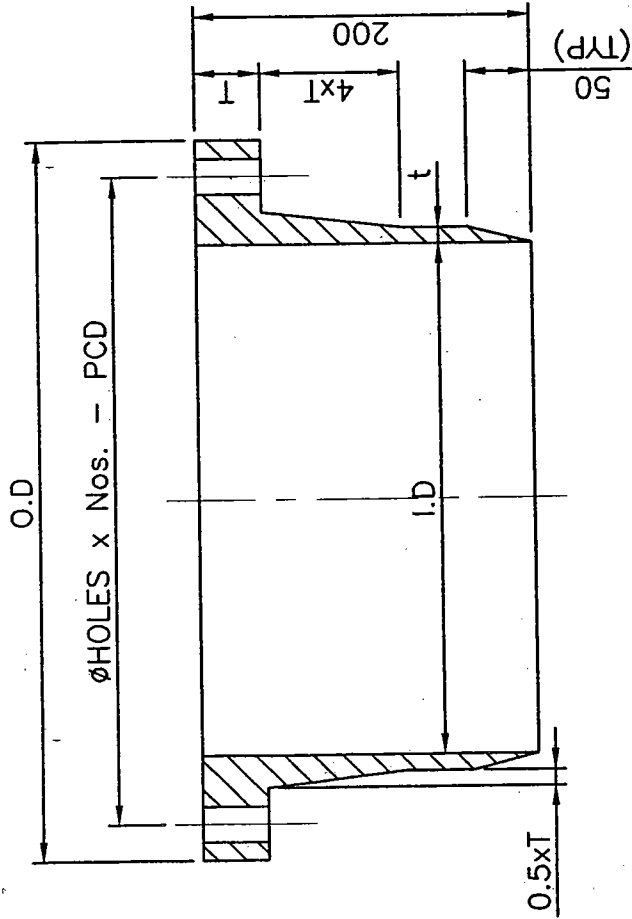
1.	Supplier Name	
2.	House No with address 1	
3.	Address 2	
4.	City	
5.	Postal code	
6.	State	
7.	Tel No	
8.	Mob No	
9.	Fax	
10.	Email	
11.	Industry Type*	Domestic / service vendor / MSME*/ SSI* / trader / others (specify it)
12.	If MSME registered, under category SC/ST?	
13.	Contact Person	
14.	Inco terms	
15.	Taxes applicable	
16.	PAN no*	
17.	State code (as per GST)	
18.	GSTIN Registration number*	
19.	Proof of GSTIN Registration number per state (From GSTN website)*	
20.	Vendor's GSP name (GST Suvidha Provider's)	

Signature of the Tenderer:

Date:

Seal:

TITLE: FRP - FULL FACED FLANGE



FRP - FULL FACED FLANGE

NOTE:-

1. ALL DIMENSION ARE IN MM UNLESS OTHERWISE STATED.
2. M.O.C OF FULL FACED FLANGE : FRP USING BISPHENOL RESIN
3. SERVICE CONDITION: - CORROSIVE GAS (2 & 50)
4. DESIGN PRESSURE PIPE: 10 kg/sq.Cm.
5. OPERATING TEMP. -40 to 90 Deg C - (90 C Max)
6. COLOUR: - LEMON YELLOW PIGMENT

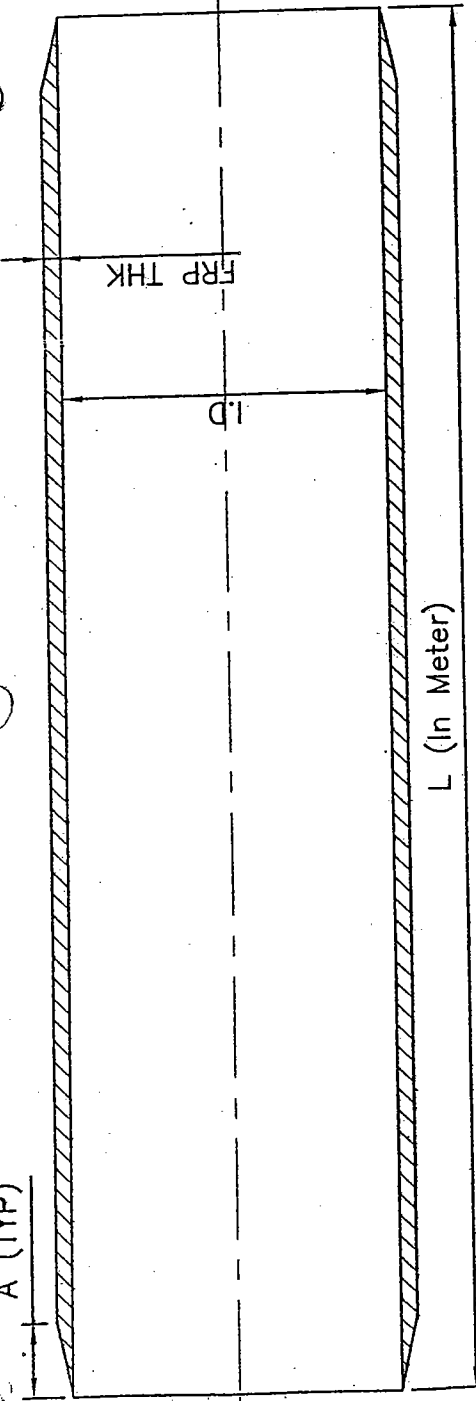
S.No	NB	ID	t	O.D	PCD	Nos x ØHoles	T
3	80 (HL)	80	5	191	152.4	4-Ø19	21
2	50 (HL)	50	5	152	120.6	4-Ø19	18
1	40 (HL)	40	5	127	94.4	4-Ø16	18

REV.	DATE	DESCRIPTION	BY.	CHD.

CLIENT: M/S. BALMER LAWRIE & CO. LTD., MANALI, CHENNAI-68.



A (TYP)



L (In Meter)

● ALL PIPES ARE 5 To 6 Meters IN LENGTH

NOTE:-

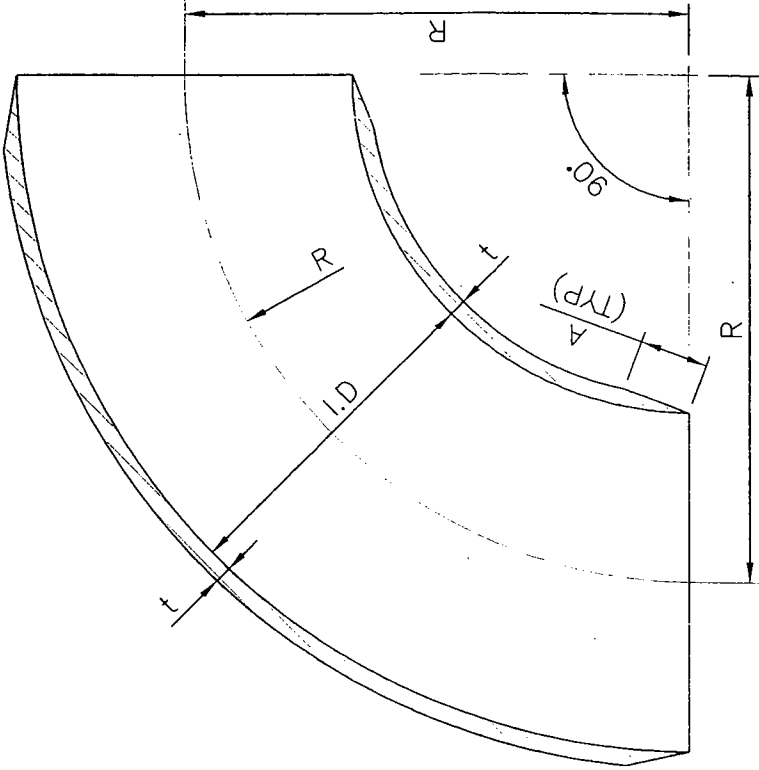
1. ALL DIMENSION ARE IN MM UNLESS OTHERWISE STATED.
2. M.O.C OF PIPES : FRP USING BISPHENOL RESIN
3. SERVICE CONDITION: - CORROSIVE GAS (C12 & SO2)
4. DESIGN PRESSURE PIPE: 10 kg/sq.Cm.
5. DESIGN TEMP - OPERATING TEMP + 90°C (MAX)
6. COLOUR: - YELLOW PIGMENT.
7. . . . . .
8. TOLLERANCE PIPES ID : ± 1.5 mm  
PIPES LENGTH: ± 50 mm
9. METHOD OF FABRICATION: - FILAMENT WOUND (FW)
10. STANDARD FOR FRP FILAMENT WOUND (FW) AS PER DIN 16965 PART 4

REV.	DATE	DESCRIPTION	BY.	CHD.
		M/S. BALMER LAWRIE & CO. LTD., MANALI, CHENNAI-68.		
		DATE	NAME	SIG.

TITLE: -

FRP PIPES

S.No	NB	I.D	FRP THK	A	QTY In Mts(L)	REMARKS
3	80	80	5	50	60.0	
2	50	50	5	50	100.0	
1	40	40	5	50	50.0	



**FRP - 90° ELBOW  
SEAMLESS TYPE**

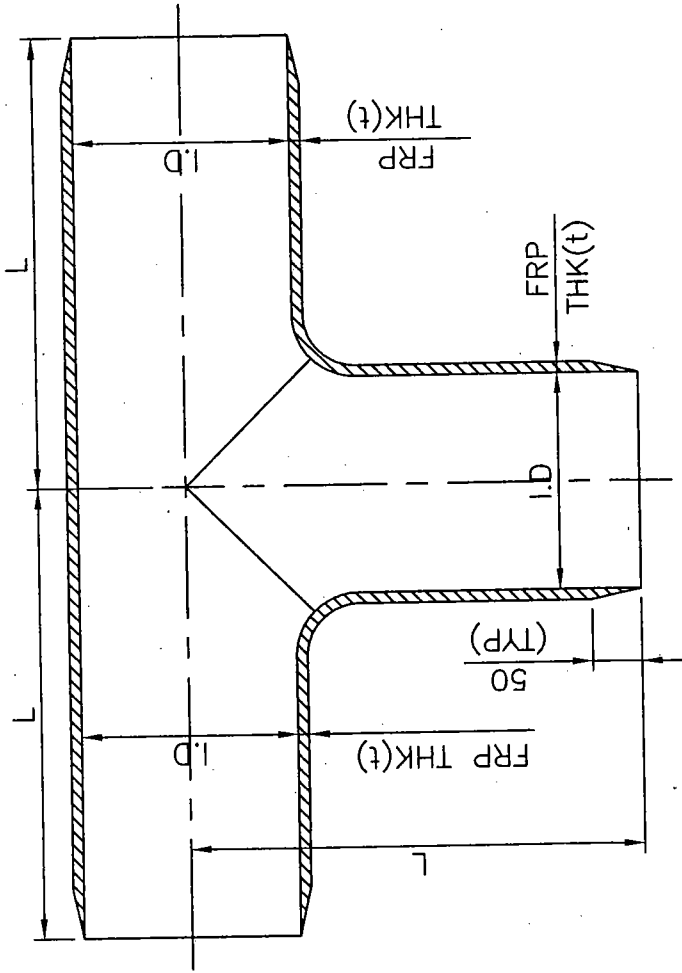
**NOTE:-**

1. ALL DIMENSION ARE IN MM UNLESS OTHERWISE STATED.
2. M.O.C OF 90° BEND : FRP USING BISPHENOL RESIN
3. SERVICE CONDITION: -
4. DESIGN PRESSURE PIPE: 10 kg/sq.Cm, Corrosive Gas (Cl<sub>2</sub> & H<sub>2</sub>)
5. OPERATING TEMP. - 40 to 90 Deg C
6. COLOUR: - LEMON YELLOW PIGMENT
7. ~~XX~~
8. TOLLERANCE FOR ELBOWS ID : ± 1.5 mm  
ELBOWS ARM LENGTH: +0 mm
9. METHOD OF FABRICATION: - HAND LAY UP METHOD(HL)
10. 90° ELBOW DIMENSION AS PER DIN 16966 PART 2

REV.	DATE	DESCRIPTION	BY.	CHD.

CLIENT: M/S. BALMER LAWRIE & CO. LTD., MANALI, CHENNAI-68.

3	80 (HL)	80	5	165	30	-
2	50 (HL)	50	5	180	30	-
						-
						-



## FRP - EQUAL TEE

- NOTE:-**
1. ALL DIMENSION ARE IN MM UNLESS OTHERWISE STATED.
  2. M.O.C OF TEE : FRP USING BISPHENOL RESIN
  3. SERVICE CONDITION: - TO BE INDICATED BY M/S. BALMER
  4. DESIGN PRESSURE PIPE: 10 kg/sq.Cm,
  5. OPERATING TEMP. - 40 to 80 Deg C
  6. COLOUR: - LEMON YELLOW PIGMENT
  7. [REDACTED]
  8. TOLLERANCE FOR EQUAL TEE ID :  $\pm 1.5$  mm  
EQUAL TEE ARM LENGTH:  $+0$  mm  
 $-2$  mm
  9. METHOD OF FABRICATION: - HAND LAY UP METHOD(HL)
  10. 'TEE' DIMENSION AS PER AS PER DIN 16966 PART 4

REV.	DATE	DESCRIPTION	BY.	CHD.
CLIENT: M/S. BALMER LAWRIE & CO. LTD., MANALI, CHENNAI-68.				
TITLE: -				

## FRP - EQUAL TEE

S.No	NB	I.D	FRP THK(t)	L	A	QTY-Nos.	REMARKS
3	80 (HL)	80	5	165	30	20	
2	50 (HL)	50	5	180	30	30	
1	40 (HL)	40	5	150	30	15	-