BALMER LAWRIE & CO.LTD LEATHER CHEMICALS DIVISION 32, MANALI, CHENNAI 600 068

(Regd. Office: 21, N.S.Road, Kolkatta – 700 001)

PHONE: 044-25946542/565 FAX: 044 - 25941156

Ref : BL/LC/MAN/ANI/LT/201718/0074 Date: 22.07.17

To

TENDER

Dear Sir,

Sub: Supply of **Aniline**– reg.

Kindly send us your competitive offer for supply of 1200 kg +/- 10% of Aniline confirming to the following specifications:

Appearance : Colorless to Yellow Clear Liquid

% Assay : 99 % minimum

The material should be delivered as per our delivery schedule without fail on FOR Manali, door delivery basis. Freight on 'To Pay' basis will not be entertained. Clear details on ED, Cess, Freight, Insurance etc should be provided.

Price should be firm till completion of the order. The company reserves the right to reject any or all offers. Your offer should be valid for a minimum period of 15 days from due date.

Minimum credit period accepted is 30 days from date of receipt of material. In case you offer a credit period other than 30 days, the same should be clearly mentioned in the quote itself. Accordingly, suitable adjustment will be made in arriving at the landed cost for our company. **Advance payment is not entertained**.

Delivery of lot should have a Test Certificate / COA and MSDS Sheet. Any new entrant participating against our website enquiry will be considered only for vendor development and not for placement of order against this tender.

Your detailed offer duly sealed and superscribed as "offer for Aniline" should reach our Manali works on or before **04.08.17**. **Email or Fax offers will not be considered.**

Thanking you,

Yours faithfully, FOR BALMER LAWRIE &CO.LTD

G.GURUSHANKAR MANAGER (SCM)