

**BALMER LAWRIE & CO.LTD  
32, SATTANGADU VILLAGE  
MANALI, CHENNAI 600 068**

---

**PHONE: 25946542/25946565**

**FAX: 25941156**

**Registered Office: 21 Netaji Subhas Road, Kolkatta 700 001**

**Ref: BL/LC/MAN/ALC/LT/201718/0072**

**Date: 21.07.17**

**Sub:Supply of Aluminium Sulphate (Coarse)**

Kindly send us your competitive offer for supply of **15 MT + /- 10% of Aluminium Sulphate (Coarse)** conforming to the following specifications:

**Aluminium Sulphate (Coarse)**

Appearance White Coarse Powder

**Particle Size**

Sieve Through 2 mm Mesh - 80% - 90% to pass through

Sieve through 0.25 mm Mesh - 50% - 60% to pass through

pH(5% Solution ) 2.8 – 3.2

Assay (as Al<sub>2</sub>O<sub>3</sub>) 17 (min)

Iron 1 ppm (max)

**The quote should on F.O.R.Manali basis I.e., inclusive of freight on door delivery basis .**

The offer should be firm (in terms of landed cost) till the completion of entire quantity of order. If any party is not offering the firm price their offer will be rejected.

Basic Price/ MT  
( Inclusive Freight & Insurance)  
CGST @ %  
SGST @ %  
IGST @ %  
Total  
Less: CGST  
Less: SGST  
Less: IGST  
Landed Cost  
Payment Terms

**The material should be delivered as per our delivery schedule without fail. Minimum credit period accepted is 45 days from the date of receipt of material. In case the supplier wants to offer a credit period other than 45 days the same should be clearly mentioned in the quote itself. For any change in the credit period offered by the supplier, suitable adjustments will be made in arriving at the landed cost for our company**

**Any new entrant participating against our website enquiry will be considered only for vendor development and not for placement of order against this tender.**

Your detailed offer duly sealed and superscribed, as **“offer for Aluminium Sulphate(Coarse)”** should reach our Manali works on or before **02.08.18. Fax or Email Offers will not be considered.**

Thanking you,

Yours faithfully,  
**FOR BALMER LAWRIE & CO. LTD**

**G.GURUSHANKAR**  
**Manager (SCM)**