

BALMER  
LAWRIE

ONLINE

MONTHLY

BULLETIN

BLOOM

150  
years of commitment  
and beyond...

## EDITORIAL

***"When a team outgrows individual performance and learns team confidence, excellence becomes a reality." - Joe Paterno***

You might wonder, why am I beginning this month's editorial with a quote on teamwork and excellence. Our second quarter results were announced on 10<sup>th</sup> November and all of us are aware that we need to do better. Each one of us needs to buck up and continuously review our KPTs and broader organisational goals, such that we are able to achieve our targets successfully at the end of the third and fourth quarters of the financial year. 'We' make the organisation, and our Company's performance is key to our growth and development. Experts have said that difficult times generally push one to think out of the box, strive for better performance and rekindle the spirit of being together. Balmer Lawrie has been a profit making company in its entire corporate journey of more than 150 years. The 'Yes We Can' spirit has always driven this company to greater and newer heights. Let's get together to enhance our performance in every sphere and drive our company to achieve more and more.



Vigilance Awareness Week was observed successfully from 30<sup>th</sup> October to 4<sup>th</sup> November 2017 in our company. The theme for this year was "My Vision - Corruption Free India". We bring you glimpses of the various programs held across locations in this issue of BLOOM.

Sardar Vallabhbhai Patel's birthday was celebrated on 31<sup>st</sup> October as Rashtriya Ekta Divas (National Unity Day), when citizens all over the country paid homage to him. Known as the 'Iron Man of India', Sardar Patel laid the stone for modern and unified India. His specialty lay in not only putting forth his revolutionary ideas but also in devising practical solutions to complicated problems. Hon'ble Prime Minister of our country, Shri Narendra Modi in his recently aired Mann Ki Baat program said, "Translating a thought into reality was his forte." BLOOM takes this opportunity to pay homage to Sardar Patel.

As always, please do send your suggestions, feedback and contributions to me at [mukhopadhyay.mohar@balmerlawrie.com](mailto:mukhopadhyay.mohar@balmerlawrie.com). Happy Reading!

Mohar

## Second Quarter Results announced

The second quarter results for the Financial Year 2017-18 were announced as per the accounts adopted for the quarter ending 30<sup>th</sup> September 2017. The results were approved by the Board in its Meeting held in Kolkata on 10<sup>th</sup> November 2017. The total income for the second quarter registered a decline of 12.72% quarter on quarter and stood at Rs. 385.57 crores as compared to the same period last year. The Profit Before Tax (PBT) saw a decrease of 15.80% and fell to Rs. 38.16 crores for the quarter ended 30<sup>th</sup> September 2017 as compared to Rs 45.32 crores for the same quarter last year. Correspondingly, the Net Profit (PAT) during the quarter declined by 5.39% to Rs. 26.14 crores compared to Rs. 27.63 crores for the corresponding period last year.

## Vigilance Awareness Week observed

Vigilance Awareness Week was observed from 30<sup>th</sup> October to 4<sup>th</sup> November 2017 in all the units and establishments of the company across locations. The observance of the week commenced with employees taking the integrity pledge which was administered by Mr. Prabal Basu, C&MD in the Corporate Office at Kolkata. The pledge was administered and CVC's message was read out at all the locations. A host of events based on the theme "My Vision – Corruption Free India" like essay, slogan, word search contest and quiz competitions for employees, interactive sessions for vendors, customers and contractors of Balmer Lawrie and Awareness Workshops and Contests in schools were held during the week. Mr. Sujit Kumar Sarkar, former CIO, West Bengal was invited as guest speaker on the inaugural day to conduct a session on vigilance awareness for Balmer Lawrie officials at the Corporate Office. The outreach programs conducted in schools and colleges of Kolkata, Chennai and Mumbai were very successful and helped to make the students more aware and vigilant.



C&MD administers the Vigilance pledge in HO, Kolkata in the presence of D[HR&CA] and D[M]

Vigilance pledge being administered by Mr. Rohit Agarwal and Mr. R K Singh in G&L, Kolkata



Vigilance pledge being administered by Mr. Debashish Das in IP, Kolkata

Vigilance pledge being administered by Mr. Prasant Basu in CFS, Kolkata



*The Vigilance pledge being administered in Delhi by Ms. Sangeeta Gupta and Mr. Partho Mitra*



*The Vigilance pledge being administered by Mr. S P Singh in Delhi*



*The Vigilance pledge being administered in T&V, Ahmedabad*



*The Vigilance pledge being administered in Chennai by Mr. K Swaminathan, Director [Service Business]*



*Mr. Sujit Kumar Sarkar, former CIO, West Bengal was invited as guest speaker to conduct a session on vigilance awareness at the Corporate Office. The session was inaugurated by C&MD.*



*An essay competition in progress at HO, Kolkata*



Vendor Meet at G&L, Kolkata



Vendor Meet at IP, Navi Mumbai



Vendor Meet at Delhi



Vendor Meet at Chennai



Prize Distribution Function in Delhi



Vendor Outreach Program in DPS, Kolkata



Outreach Program in IMS, Kolkata



An extempore speech competition was organized Vidyasagar College, Kolkata

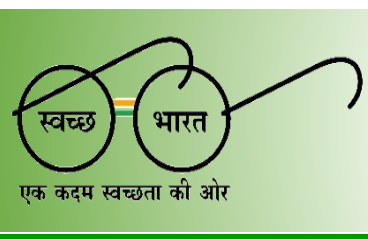
An extempore speech competition was organized Future Campus School, Kolkata



An extempore speech competition was organized in Basanti Devi College, Kolkata



Of the various programs organized in Mumbai and Silvassa, the outreach programs were very successful. Along with the Vigilance Team in the Western Region the Regional HR Team organized Vigilance Awareness workshops in SIWS college and a government school.



**SWACHH BHARAT ABHIYAN**  
एक कदम स्वच्छता की ओर...



As part of the **Senior Citizen's Week** celebrations, various programs were organized in Mumbai, Silvassa and Chennai. The International Day of Older Persons is observed on 1<sup>st</sup> October every year. The day is celebrated by raising awareness about issues affecting the elderly and to appreciate the contributions made by them for our society.



In Mumbai a program for the elderly was organized in association with Rotary Club of Bombay Uptown at Maharashi Karve Udyan, Wadala (West) on 7<sup>th</sup> October. Around 60 Senior Citizens attended the event with great enthusiasm. The session began with a presentation by Ms. Manjusha Bhatnagar, Director [HR &CA] on 'Life after 60', followed by a talk on Yoga by in-house Yoga Expert Mr. Rajesh Chavan and a general health session by Dr. Prasad Rane. The program concluded with an Eye Test for Senior Citizens conducted by Ophthalmology Division of KEM Hospital.



In Silvassa, a short cultural evening was organised on 7<sup>th</sup> October for the Senior Citizens of Dudhani village and 25 blankets were distributed to the elderly people belonging to 25 different families of the village.



In Chennai an awareness camp on High Blood Pressure (HBP) and Hypertension was organised for the elderly in association with Help Age India. The blood pressure of all the participants was checked and pamphlets with information on HBP and how to control it through proper medication, diet control and regular exercises were distributed. Dr. Balakrishnan, of Help Age India addressed the participants and answered various queries. Around 50 Senior Citizens in and around Madhavaram area participated in the camp.

## HSE [HEALTH, SAFETY & ENVIRONMENT] UPDATE



Ms. Manjusha Bhatnagar, Director [HR & CA] and Mr. K Swaminathan, Director [Service Business] visited CFS, Kolkata on 1<sup>st</sup> November 2017 for an HSE Review of the CFS Operations. Both the Directors took a round of the yard and inspected the Container Freight Station. They gave valuable advice and suggestions for further improvement of the Safety culture. The CFS team lead by Mr. Prasant Basu gave a presentation to both the Directors on the HSE performance, key achievements in the last couple of years and the key challenges for the unit in the coming years. Both the Directors appreciated the efforts taken by the CFS - Kolkata team in the recent past like capturing Near Miss Incidents and talk on Safety Tool Box every Tuesday. During their visit, both the Directors planted saplings in the CFS premises.



Leather Chemicals, Manali organised a training program on Fire Hydrant System operations for Executives of the Business Unit. The training was conducted in the presence of Mr R M Uthayaraja, COO [LC] . A similar program is also being planned for the Safety Committee members and other Divisions in the Manali Complex.

## CSR UPDATE



As part of the 'Swachh Vidyalaya' initiative, Balmer Lawrie will sponsor the construction of a toilet block in Bhavi Village, Pali, Jodhpur. The foundation stone laying ceremony was held on 28<sup>th</sup> October at the construction site. Mr. P P Chaudhary, Union Minister of State, Ministry of Law and Justice and Ministry of Corporate Affairs graced the occasion as the Chief Guest of the function. Mr. Arjun Lal Garg, Legislator, Bilara, Mr. Prabal Basu, C&MD, Balmer Lawrie, Smt. Sumitra Bishnoi, Pradhan, Panchayat Samiti - Bilara, Mr. Punaram Chaudhary, Sarpanch, Gram Panchayat - Bhavi and Mr. Surendra Meghwal, Member, Panchayat Samiti - Bilara were the Guests of Honour. Balmer Lawrie takes pride in being an organisation that cares for children of the nation.





As part of various CSR initiatives, an old clothes collection drive was organised in the month of October 2017 at the Corporate in Kolkata. Over 100 packets of clothes were collected and the same was donated to the NGO, Responsible Charity for distribution in slums all over Kolkata.

## कार्मिक सूचना – अक्टूबर 2017 / Personnel Information – October 2017

### स्थानंतरण / Transfers

**श्री के जंबुनाथन**, उपाध्यक्ष [फ्रेट फार्वाडिंग], कार्पोरेट कार्यालय – कोलकाता को लॉजिस्टिक्स सेवाएं – बंगलुरु में क्षेत्रीय प्रधान [लॉजिस्टिक्स सेवाएं] – दक्षिण के रूप में स्थानंतरित किया गया ।

**Mr. K Jambunathan**, Vice President [Freight Forwarding], Corporate Office - Kolkata has been transferred to Logistics Services, Bangalore as Regional Head [Logistics Services] - South.

**श्री शुभायु चक्रवर्ती**, मुख्य प्रबंधक [कराधान], जी&एल – कोलकाता को कार्पोरेट लेखा & वित्त – कोलकाता में प्रधान [जेवी] के रूप में स्थानंतरित किया गया ।

**Mr. Subhayu Chakrabarti**, Chief Manager [Taxation], G&L - Kolkata has been transferred to Corporate Accounts & Finance - Kolkata as Head [JV].

**श्री सुभाष टी अगवाने**, प्रबंधक [मा.सं.], क्षेत्रीय मा.सं. – दक्षिण, चेन्नै को आईपी – तलोजा में प्रबंधक [मा.सं.] के रूप में स्थानंतरित किया गया ।

**Mr. Subhash T Agawane**, Manager [HR], Regional HR - South, Chennai has been transferred to IP - Taloja as Manager [HR].

**श्री विवेक मिश्रा**, सहायक प्रबंधक [आईटी], टी&वी – मुंबई को टी&वी – गुडगांव में सहायक प्रबंधक [आईटी] के रूप में स्थानंतरित किया गया ।

**Mr. Vivek Mishra**, Asst. Manager [IT], T&V - Mumbai has been transferred to T&V - Gurgaon as Asst. Manager [IT].

*आपको नए कार्यभार की शुभकामनाएं।*

*Wish you all the best in your new role!*

### पुनः पदनाम / Re-designation

**श्री पी जेम्स**, वरिष्ठ प्रबंधक [उत्पादन & रख-रखाव], एलसी – चेन्नै को वरिष्ठ प्रबंधक [रख-रखाव], एलसी – चेन्नै के रूप में पुनः पदनामित किया गया है ।

**Mr. P James**, Sr. Manager [Production & Maintenance], LC - Chennai has been redesignated as Sr. Manager [Maintenance], LC - Chennai.

**श्री एस सेंथिलवेल**, प्रबंधक [उत्पादन & सिंथेटिक टैनिंग एजेंट], एलसी – चेन्नै को प्रबंधक [उत्पादन फैट लिक्वर], एलसी – चेन्नै के रूप में पुनः पदनामित किया गया है ।

**Mr. S Senthilvel**, Manager [Prod & Synthetic Tanning Agent], LC - Chennai has been redesignated as Manager [Production Fat Liquor], LC - Chennai.

**श्री श्यामसुंदर पी जे**, प्रबंधक [एससीएम & समन्वयन], एलसी – चेन्नै को प्रबंधक [ईएचएस], एलसी – चेन्नै के रूप में पुनः पदनामित किया गया है ।

**Mr. Shyamasundar P J**, Manager [SCM & Coordination], LC - Chennai has been redesignated as Manager [EHS], LC - Chennai.

श्री एम मुरुगन, प्रबंधक [उत्पादन], एलसी - चेन्नै को प्रबंधक [उत्पादन] - सिंटैन, एलसी - चेन्नै के रूप में पुनः पदनामित किया गया है।

**Mr. M Murugan**, Manager [Production], LC - Chennai has been redesignated as Manager [Production]- Syntan, LC - Chennai.

*आपको नए कार्यभार की शुभकामनाएं।  
Wish you all the best in your new role!*

### **विदाई / Farewell**

श्री चित्त रंजन मंडल, वरिष्ठ उपाध्यक्ष [आरओएफएस & प्रोजेक्ट], कॉर्पोरेट कार्यालय - कोलकाता 33 वर्षों की सफलतापूर्वक सेवाएं संपूर्ण कर 31 अक्टूबर, 2017 को सेवानिवृत्त हो गए।

**Mr. Chitta Ranjan Mondal**, Vice President [ROFS & Projects], Corporate Office - Kolkata superannuated on 31<sup>st</sup> October, 2017 after successfully completing 33 years of service.

श्री एस जी नालावाडे, उप प्रबंधक [सीएचए], लॉजिस्टिक सेवाएं, मुंबई 30 एवं 1/2 वर्षों की सफलतापूर्वक सेवाएं संपूर्ण कर 31 अक्टूबर, 2017 को सेवानिवृत्त हो गए।

**Mr. S G Nalawade**, Dy. Manager [CHA], Logistics Services, Mumbai superannuated on 31<sup>st</sup> October, 2017 after successfully completing 30 and 1/2 years of service.

*हम आपके भविष्य की मंगलमय कामना करते हैं।  
We wish you all the best in your future life.*

### **नए सदस्य / New Members**



श्री धीरज कुमार की नियुक्ति 3 अक्टूबर, 2017 को ट्रेवल & वेकेशंस, दिल्ली में प्रबंधक [चैनल सेल्स] के रूप में हुई।

**Mr. Dheeraj Kumar** joined Travel & Vacations, Delhi as Manger [Channel Sales] on 3<sup>rd</sup> October, 2017.



सुश्री जयंति शनमुगम की नियुक्ति 11 अक्टूबर, 2017 को लॉजिस्टिक्स सेवाएं, चेन्नै में सहा. प्रबंधक [बिक्री] के रूप में हुई।

**Ms. Jayanthi Shanmugam** joined Logistics Services, Chennai as Asst. Manager [Sales] on 11<sup>th</sup> October, 2017.



श्री एस आशिर्वाद की नियुक्ति 16 अक्टूबर, 2017 को लाजिस्टिक सेवाएं, बंगलुरु में सहा. प्रबंधक [बिक्री] के रूप में हुई।

**Mr. S Asheerwad** joined Logistics Services, Bangalore as Asst. Manager [Sales] on 16<sup>th</sup> October, 2017.



श्री चंदन अग्रवाल की नियुक्ति 25 अक्टूबर, 2017 को ट्रेवल & वेकेशंस, हैदराबाद में प्रबंधक [चैनल सेल्स] के रूप में हुई।

**Mr. Chandan Agarwal** joined Travel & Vacations, Hyderabad as Asst. Manager [A&F] on 25<sup>th</sup> October, 2017.



सुश्री विद्या लक्ष्मी टी की नियुक्ति 5 अक्टूबर, 2017 को ट्रेवल & वेकेशंस, चेन्नै में कनिष्ठ अधिकारी [यात्रा] के रूप में हुई।

**Ms. Vidhya Lakshme T** joined Travel & Vacations, Chennai as Jr. Officer [Travel] on 5<sup>th</sup> October, 2017.



श्री अनवर हसन रिज्वी की नियुक्ति 12 अक्टूबर, 2017 को ट्रेवल & वेकेशंस, लखनऊ में कनिष्ठ अधिकारी [यात्रा] के रूप में हुई।

**Mr. Anwar Hasan Rizvi** joined Travel & Vacations, Lucknow as Jr. Officer [Travel] on 12<sup>th</sup> October, 2017.

*बामर लॉरी परिवार में आपका स्वागत है एवं आपलोगों को हार्दिक शुभकामनाएं।  
Welcome you to the Balmer Lawrie family and wish you all the best!*