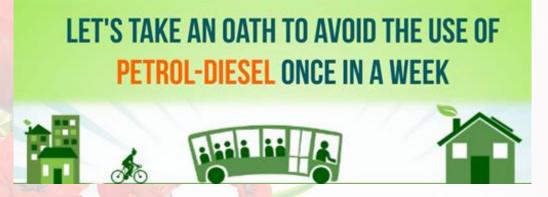


EDITORIAL

We've stepped into the new financial year, and the best way to begin it would be to motivate ourselves to set SMART (Specific, Measurable, Attainable, Realistic, Timely) Goals! So here's a beautiful quote by Pablo Picasso on goal setting, "Our Goals can only be reached through a vehicle of a plan, in which we must fervently believe, and upon which we must vigorously act. There is no other route to success". Let's focus on understanding our organisational goals and align our personal performance targets for the successful achievement of those goals.

Recently the government sanctioned 101 new integrated cold chain projects across 20 States and amongst these projects, our Temperature Controlled Warehouse (TCW) at Patalganga (Navi Mumbai) was also granted subsidy. Balmer Lawrie's foray into the Cold Chain business is noteworthy. The TCW in Medchal (Hyderabad) is fully operational and currently we have the second largest market share in that region.



Shri Narendra Modi, Hon'ble Prime Minister of our country, in his recent 'Mann Ki Baat' program, appealed to all citizens to avoid the use of petrol or diesel once a week. Considering the increasing levels of pollution and it's killing effects on the environment, let's spread this message and consciously try to find out ways to practice this. You may also send your suggestions to saksham@pcra.org or www.pcra.org/interacts.

During this time of the year, various parts of the country celebrate the beginning of a new year. We just celebrated Gudi Padwa, Ugadi, Poila Baisakh, Vishu, Puthandu, Rongali Bihu, Baisakhi etc. BLOOM wishes all of you Shubho Nabo Borsho. May the year ahead bring you and your family tons of joy, peace and prosperity. As always, mail your feedback, contributions and suggestions to mukhopadhyay.mohar@balmerlawrie.com.



MoP&NG e-Seva, a dedicated grievances redressal platform on Social Media for all queries and grievances relating to Oil and Gas Sector, was launched by Shri Dharmendra Pradhan, Minister of State (I/C) for Petroleum and Natural Gas, GOI, on 24^{th} March 2017 in New Delhi. This portal will be a single point interface for all customers to reach out to the government for addressing their feedback or grievances related to Oil & Gas Sector on social media. MOPNG e-Seva will also deliver 24 x 7 support for consumers.

The e-Seva portal will serve as a single point for queries on Twitter and Facebook to begin with; and other social media platforms in due course. A team of Nodal Officers from Oil Companies and Allied Services have been formed to address issues on real-time basis. Conversations are being tracked on real-time basis and a standard operating procedure has been put into place for immediate intervention and closure by concerned officials of Companies under the Ministry of Petroleum & Natural Gas. While Oil Companies will continue to do regular redressal through their respective channels for complaints redressal, the MOPNG e-Seva is an exclusive integrated portal that would handle queries that are received on the official handles of Petroleum Minister, Petroleum Ministry and MOPNG e-Seva.

For quick intervention and resolution of complaints, consumers can send their feedback or query with compulsory information (Full Name, Consumer ID, Location, Service Agency, Petrol Pump / Depot / Company Details) on any of the following:

MoPNG e-Seva on Twitter : <a>@MoPNG_eSeva

MoPNG e-Seva on Facebook: <u>www.facebook.com/MoPNG-e-Seva</u>







SBU: T&V opened an implant office at IIT-Kharagpur on 10th March 2017. T&V - Kolkata signed an agreement with IIT - Kharagpur to provide them travel related services including ticketing, VISA, Insurance, Tour Packages etc. The opening ceremony was graced by officials from IIT including Registrar, Dy. Register (F&A), Dy. Registrar (Estate) and HoDs of various departments. Balmer Lawrie was represented by Mr. K Swaminathan, Director [Service Business] and Mr. T S Sankar, Chief Manger, T&V – Kolkata. Registrar (IIT-KGP) and Director [Service Business] jointly inaugurated the office, and one ticket was issued from the counter to mark the beginning of the counter operations officially.

National Lubricating Grease Institute (NLGI) India Chapter conferred the Lifetime Achievement Award 2016 on Mr. Abhijit Roy, President Director PT Balmer Lawrie Indonesia, a Joint Venture Company of Balmer Lawrie. Mr. Roy was a board member of NLGI India Chapter and during his tenure he was associated with various activities for the advancement of India Grease Industry. His active participation in annual conferences and education courses was much appreciated by the NLGI Board. He was also a convener for Grease Education Course conducted by NLGI India Chapter at TATA Steel. This successful education course registered the highest number of participants till date. NLGI India Chapter recognized Mr. Abhijit Roy for his vast experience in the global grease industry, technical expertise and industrious approach.



During the 19th Lubricating Grease Conference held at Varanasi from 2nd to 4th February 2017, he was presented a golden plaque and a shawl as a token of gratitude for his services for NLGI India Chapter. Mr. Sreejit Banerjee, COO [Greases & Lubricants] received the award on behalf of Mr. Roy, who's currently based at Indonesia. Our heartiest congratulations to Mr. Roy!



SBU:G&L conducted a technical seminar at Hindustan Aeronautics Limited (HAL), Kanpur on 8th March 2017, which was attended by HAL executives. The Balmerol range of lubricants were highlighted during the presentations with a separate session on metal working fluids. The seminar was addressed by Ms. Sharmila Barman, Mr. N Pandey and Mr. Mukesh Agarwal.



SBU: Leather Chemicals organised a technical seminar on 18th March at Kolkata, during which new products were also launched. Mr. D Sothi Selvam, Director [Manufacturing Businesses] addressed the gathering and interacted with the participants. Our leather chemicals products were also displayed at the venue. Overall the seminar was well received and was a success.



A workshop on "Fearless Purchase" was organised on 22nd March 2017, for employees in Delhi. Mr. Dipankar Mondal, VP [Vigilance & SA to CVO] conducted the program, which was appreciated by all.

News from BL-UAE



A workshop on "Finance for Non-Finance" was organised for Officers of BL UAE in two batches. The workshop for the first batch was held on 3^{rd} & 17^{th} February and for the second batch on 24^{th} February and 3^{rd} March.



उज्जला



Mr. A Ratna Sekhar, Sr. VP [HR] addressed Session on Contract Labour and Flexibility of Labour Management at the IR Conclave 2017 held on 24th March 2017 at Hotel Swosti Premium, Bhubaneswar. His address, which was appreciated by one and all, generated a lot of interest among the stakeholders. The IR Conclave was organized by CII.

Subrata Mr. Deb, Chief Manager [HR], RHR - East addressed the batch of Cost & Management Accountants passed (CMAs) that recently, Orientation in an Programme at the Eastern India Regional Council (EIRC) -The Institute of Chartered Accountants of India (ICAI) at Kolkata.



Statutory body under an Act of Parliament

EASTERN INDIA REGIONAL COUNCIL



International Women's Day was celebrated on 8th March 2017 in the Balmer Lawrie Training Centre at the Corporate Office in Kolkata. The inauguration of the program was done by our Chairman & Managing Director, Mr. Prabal Basu in the presence of all the Directors of the Company. The program at Kolkata included a session by Ms. Manjusha Bhatnagar, Director [HR&CA] on roles and responsibilities of women at the workplace, a health talk, quiz, games and awards for women who acquired higher qualification in the last couple of years and the most punctual lady in the Corporate Office. Ms. Parvathi Krishnan and Ms. Sumitra Bhattacharyya were given awards for acquiring higher qualification. The most punctual award was bagged by Ms. Gitali Banerjee, Ms. Anima Ghosh and Ms. Molina Dolui.

Balmer Lawrie participated in the Standard Chartered Corporate Football Tournament - Road to Anfield 2017 on 19th March 2017. The whole day event witnessed the participation of 11 corporate teams from Kolkata along with the presence of eminent football celebrities. Teams from ITC, Titan, Peerless Group, Standard Chartered Bank, Larsen & Toubro, Jet Airways and others participated in tournament. The Balmer Lawrie team mentored by Mr. Subrata Deb, was represented by Sidharth Udani (C), Avijit Paul, Sankha Subhra Aich, Srikanth Sridhar (GK), Atif Ur Rahman, Avishek Sarkar, Surojeet and Champak Sarkar. Balmer Lawrie went up to the semis and stood third in the Eastern Region in the country. Kudos to Team Balmer Lawrie!







The festival of colours was celebrated with much fervor by the Vacations Exotica team at their Bangalore Office and by the Balmer Lawrie team at the City Office in Chennai. In photo is Team VE, Bangalore (L) and the Team at the Chennai City Office (R).



दिनांक 06 मार्च 2017 को सिलवासा में ग्रीस प्रभाग एवं आई पी के अधिकारियों/ कर्मचारियों के लिए हिन्दी कार्यशाला का आयोजन किया गया।



दिनांक 16 मार्च 2017 को भारत सरकार, गृह मंत्रालय के पश्चिम क्षेत्र राजभाषा विभाग की उप निदेशक, डॉ. सुनीता यादव जी द्वारा वडोदरा कार्यालय में राजभाषा हिन्दी के अनुपालन के प्रति निरीक्षण किया गया था।



मुंबई में स्थित कार्यालयों के लिए दिनांक 23 मार्च 2017 को हिन्दी कार्यशाला का आयोजन किया गया था। वक्ता थे एचपीसीएल के श्री राम विचार यादव, मुख्य प्रबन्धक (रा॰ वि)।

HSE [HEALTH, SAFETY & ENVIRONMENT] UPDATE

National Safety Week was observed from 4^{th} to 10^{th} March in all units/establishments across locations. The week commenced with the administration of the safety pledge and reading out of C&MD's message. Over the week various programs were organized like the safety skit competition, safety training/workshop on Defensive Driving techniques, quiz, extempore, safety slogan, essay writing and spot the hazard contests. The programs were successful in generating / increasing awareness on safety amongst employees. On 10^{th} March, during the closing ceremony of the Safety week, Mr. K Swaminathan, Director [Service Business] and Mr. S S Khuntia, Director [Finance] inaugurated the 10 Golden Safety rules of Balmer Lawrie.



Safety Pledge at IP, Chittoor



Health Check-up Camp at IP, Taloja (Navi Mumbai)



Safety Pledge at CFS, Mumbai



Safety Skit Competition at G&L, Kolkata



Safety Pledge at CFS, Chennai



Safety Pledge at MMLH, Vizag



Defensive driving program at Corporate Office



Safety Quiz Contest at Corporate Office, Kolkata



Inauguration of Golden Safety rules at the Corporate Office, Kolkata



Pries being given away to Spot the Hazard contest winners at G&L, Kolkata



Director [Manufacturing Businesses] handed over prizes to the winners at Chennai



Extempore Competition at Hide Road Complex, Kolkata



Extempore Competition at Corporate Office, Kolkata

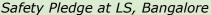


Director [Manufacturing Businesses] , Additional Director and Joint Director, Directorate of Industrial Safety & Health at the closing ceremony in Chennai



Safety Pledge at Manali, Chennai







Safety Pledge at G&L, Silvassa

Below are the names of the winners of the online Safety Quiz organized during the National Safety Week. Congratulations to all the winners!

- Irfan Warsi Logistics, Kolkata (HO)
- Atif Ur Rahram CFS, Kolkata
- Prasanna Banik Logistics, Kolkata (HO)
- Ashish Pandey IT, Gurgaon
- Sharmila Barman G&L, Kolkata
- Pannalal Das G&L, Silvassa
- Supriya Sarkar ROFS, Kolkata
- N Parameswran G&L, Kolkata Amit Chatterjee E&P, Kolkata (HO)
- Mehul Vala IP, Silvassa
- Kannapam IP, Asaoti
- Arpan Chaudhury MMLH, Vizag
- Abu Jafor MMLH, Vizag
- **Dhirtiman Nandi MMLH, Vizag**
- Soumya Dutta T&V, Kolkata
- Kshama Agrawal Logistics, Mumbai
- Chaitali Dutta Taxation, Kolkata (HO)



As part of CSR initiatives undertaken in Sayali Village near our Manufacturing Units at Silvassa, a bhoomi pujan for the construction of an overhead tank was done in early March 2017.



Toilet blocks for boys and girls were constructed at the Chatrapati Shivaji Vidyalaya, Palspe, Panvel.



Toilet Maintenance in a School in West Bengal



Use of Dustbin by Students

As part of the Swachh Bharat Abhiyan, toilets were constructed in schools in the Western Region. Toilet maintenance work was undertaken on need basis and dustbins were distributed in schools in West Bengal, which are being used by students.

कार्मिक सूचना - मार्च 2017 / Personnel Information - March 2017

पदोन्नति / Promotion

श्री संदीप दास, उपाध्यक्ष [लेखा & बजट], कॉर्पोरेट ले & वि, कोलकाता की पदोन्नित वरि. उपाध्यक्ष [लेखा & वित्त] के रूप में हुई है ।

Mr. Sandip Das, Vice President [Accounts & Budget] Corporate A&F, Kolkata has been promoted as Sr. Vice President [Finance].

आपको बधाई और नए कार्यभार की शुभकामनांए।

Congratulations and wish you all the best in your new role!

स्थानान्तरण / Transfer

श्री अर्पण चौधरी, प्रबंधक [एमएमएलएच], एमएमएलएच – वाइजैग को लॉजिस्टिक्स – बेंगलुरु, में प्रधान [बिक्री]-एफएफ, बेंगलुरु के रूप में स्थानंतरित किया गया ।

Mr. Arpan Choudhury, Manager [MMLH], MMLH - Vizag has been transferred to Logistics - Bengaluru as Head [Sales]-FF, Bengaluru.

श्री शुभंगकर बनिक, प्रबंधक [ऐनलिटिक], जी&एल – कोलकाता को निदेशक का कार्यालय – कोलकाता में निदेशक [सेवा व्यवसाय] के कार्यपालक सहायक के रूप में स्थानंतरित किया गया ।

Mr. Subhangkar Banik, Manager [Analytics], G&L - Kolkata has been transferred to Directors' Office - Kolkata as Executive Assistant to Director [Service Businesses].

श्री शिव नाग कुमार चेरुकुपल्ली, प्रबंधक [राजभाषा एवं जीडी], क्षे.मा.सं.-पूर्व, कोलकाता को क्षे.मा.सं. – दक्षिण, चेन्नै में प्रबंधक [राजभाषा एवं जीडी] के रूप में स्थानंतरित किया गया ।

Mr. Siva Naga Kumar Cherukupalli, Manager [Official Language and GD], RHR - East, Kolkata has been transferred to RHR - South, Chennai as Manager [Official Language and GD].

श्री अनिल कुमार जयसवाल, सहायक प्रबंधक [ले&वि], टीसीडब्ल्यू – हैदराबाद को टी&वि – कोलकाता, में सहायक प्रबंधक [ले & वि] के रूप में स्थानंतरित किया गया ।

Mr. Anil Kumar Jaiswal, Asst. Manager [A&F], TCW - Hyderabad has been transferred to T&V - Kolkata as Asst. Manager [A&F].

श्री मानस राय, सहायक प्रबंधक [ले&िव], टीसीडब्ल्यू – हैदराबाद को टी&वी – कोलकाता में सहायक प्रबंधक [ले&िव] के रूप में स्थानंतरित किया गया ।

Mr. Manash Roy, Asst. Manager [A&F], T&V – Kolkata has been transferred to TCW - Hyderabad as Asst. Manager [A&F].

श्री राजीब दास, अधिकारी [उत्पादन], जी&एल – कोलकाता को कार्पोरेट आईटी – कोलकाता में अधिकारी [आईटी] के रूप में स्थानंतरित किया गया ।

Mr. Rajib Das, Officer [Production], G&L - Kolkata has been transferred to Corporate IT - Kolkata as Officer [IT].

आपको नए कार्यभार की शुभकामनाए। Wish you all the best in your new role!





<u>पुन: पदनाम / Re-designation</u>

श्री सुंदर शेरिगर, प्रधान[विपणन], आईपी – मुंबई को प्रधान [औद्योगिक पैकेजिंग], एसबीयू:आईपी के रूप में पुन: पदनामित किया गया है ।

Mr. Sundar Sherigar, Head [Marketing], IP - Mumbai has been re-designated as Head [Industrial Packaging], SBU:IP.

श्री अदीप नाथ पालचौधुरी, उपाध्यक्ष [एसीएम], आईपी – मुंबई को प्रधान [विपणन], एसबीयू:आईपी के रूप में पुन: पदनामित किया गया है ।

Mr. Adhip Nath Palchaudhuri, Vice President [SCM], IP - Mumbai has been re-designated as Head [Marketing], SBU:IP.

आपको नए कार्यभार की शुभकामनांए। Wish you all the best in your new role!

नए सदस्य / New Members



श्री पंकज यशवंतराव व्यास की नियुक्ति 31 मार्च, 2017 को औद्योगिक पैकेजिंग, तलोजा में कनिष्ठ अधिकारी [उत्पादन] के रूप में हुई ।

Mr. Pankaj Yeshvantrao Vyas joined Industrial Packaging, Taloja as Jr. Officer [Production] on 31st March, 2017.

बामर लॉरी परिवार में आपका स्वागत है एवं आपलोगों को हार्दिक शुभकामनाएं । Welcome you to the Balmer Lawrie family and wish you all the best!

