

EDITORIAL

It's time to celebrate, time to rejoice, time to cherish wonderful moments, time to take pride on our heritage and legacy and time to tell the world that our Company will soon cross a milestone that very few Corporates can think of. On 1st February 2017 our Company will complete 150 years, and all of us are indeed very fortunate that we shall witness a moment that will be etched in golden letters not only in the history of Balmer Lawrie but also in the history of Corporate India. While we step into the New Year, we Balmer Lawriens are more excited to plan for the Foundation Day celebrations that is scheduled in the first Sunday of the month of February. This year, the celebrations are planned on 5th February in units and establishments across the country.



The final round of the Mr. & Ms. BL Contest was held in Mumbai on 3rd December 2016. The event executed by the RHR-Western region team, was extremely successful and appreciated by one and all. The winners of the event in the below 30 years category were Ms. Fionna Elvita Xavier, T&V - Mumbai and Mr. Nishant Gupta, T&V – Delhi. The winners in the above 30 years category were Ms. Ruhi Singh, Vigilance – Delhi and Mr. Seemant Darbari, T&V – Delhi. Congratulations to the winners and all the participants and organisers of the show. A host of events have been planned in all regions, the highlight being BL's Got Talent. Do participate in all the programs and enjoy the 5th February celebrations, to the fullest, with your family.

Wish all of you a very Happy, Healthy and Prosperous New Year! As always do not hesitate to send your suggestions, feedback and contributions to <u>mukhopadhyay.mohar@balmerlawrie.com</u>.

BL UPDATES

Mr. Prabal Basu, C&MD and Mr. K Swaminathan, Director [Service Business] visited the Multi Modal Logistics Hub at Vizag on 9th December 2016. During their visit they inspected the project site and the work in progress.

प्रधानी और लापरवा

Ms. Manjusha Bhatnagar, Director [HR&CA] visited the Industrial Packaging Plant at Asaoti on 26th December 2016. Besides taking a round of the plant, appreciating its upkeep & cleanliness and interacting with the employees there, she planted a sapling in the factory premises, which is an activity promoted companywide.



As part of its "Go Cashless" initiative, the Government of India has directed all the Government Departments and PSUs to make electronics payments to suppliers, contractors and all the stakeholders, and support and sensitize all the stakeholders to adopt and implement a cashless system. To support the transformative attempt of the Government to weed out black money and corruption from public life, Balmer Lawrie is proactively implementing a cashless system and initiating several steps including sensitization programs at different work centres. A sensitization session, "Promotion of Cashless System" was organised for the employees of the Corporate Office in Kolkata on 14th December 2016. The program was organised with the support of Standard Chartered Bank. During the session, Mr. S S Khuntia, Director [Finance] stressed on the advantages of a cashless system and emphasised on the need to organize number of such programs to educate and support all the employees and other stakeholders of the company for implementing a cashless system.



The 9th Asia Oceanic Steel Drum Conference (AOSD) 2016 was held on 29th and 30th November 2016 at JW Marriot, Mumbai Sahar. AOSD is an international flagship event of the Asia Oceanic Sector, organized by SDAI (Steel Drum Association of India) and Japan Steel Drum Association. The event witnessed deliberations and discussions on a wide range of subjects dealing with the steel drum industry including new technologies, quality parameters, sourcing of steel, HSE etc.

SDAI is the sole representative of steel drums and barrels in India and has substantial membership across India from both the Public Sector and Private Sector. The steel drum industry caters to the important segments of the Indian industry like Lubricants, Petrochemicals, Pesticide Chemicals, Pharmaceuticals, Paint, Food and Fruit industries. SDAI is also affiliated to the Asian group of steel drum manufacturers through Asia Oceanic Steel Drum Manufacturers, which is headquartered at Tokyo, and through which SDAI has access to the International Conglomerate of Barrel and Drum Manufacturers (ICDM), headquartered in USA and Industrial Steel Drum Institute of North America.

The AOSD Conference is a gathering of international steel drum manufacturers and vendors held once in every three years. The conference was held in India after a gap of 18 years. Participants of the 2016 Conference represented the production of more than 150 million steel drums annually. The Conference witnessed the participation of more than 200 delegates from 19 countries.

The conference was inaugurated by Mr. Prabal Basu, C&MD, who was the Chief Guest and also the key note speaker. While addressing the delegates, he said that the steel drums industry is presently facing fierce competition from substitute packaging products like plastic drums, IBCs and collapsible packaging. He urged the engineers, technocrats and various steel drum associations across the world to join hands and bring in innovation through disruptive thinking, in order to maximize the potential of the steel drum to be recognised as preferred packing over the other competitive packaging products. He also stressed on the need for producing eco-friendly and recyclable steel drums.

Seventeen technical presentations were made on various subjects related to steel drum manufacturing. Besides other dignitaries, Mr. Sothi Selvam, Director [Manufacturing Businesses] and SDAI Board Member also addressed the guests. Mr Biwarup Chakraborti, ED [IP] and his team members represented Balmer Lawrie at the conference. Mr. S Sherigar, Head [Marketing] was part of the organising committee.



Foreign delegates of the 9th Asia Oceanic Steel Drum Conference (AOSD) visited our state-of-the-art barrel manufacturing plant at Taloja on 1st December 2016. 105 foreign delegates representing various countries like Japan, China, South Korea, Australia, Belgium, Taiwan, Turkey, Malaysia, Singapore, Netherlands and UK visited the plant in three batches. Balmer Lawrie rolled out the red carpet and extended a warm traditional welcome to the delegates. Besides the corporate overview, presentations were made on HSE and CSR initiatives. The delegates were informed about the safety best practices followed in the plant. Mr. D Sothi Selvam, Director [Manufacturing Businesses] addressed the delegates and spoke about the plant's uniqueness, technology, automation, the helium leak machine, the zero discharge feature, use of solar energy, water harvesting etc.

After the plant visit, the IP team held discussions with the delegates in separate groups and sought feedback. During the feedback session all the delegates appreciated the cleanliness, HSE initiatives and superior technology adopted by the Taloja plant and also thanked Balmer Lawrie for showing the plant in fully running condition. The visit was extremely well coordinated and highly successful.



Pradhan Mantri Ujjwala Yojana Clean Fuel Better Life...





SBU: G&L's initiative to advertise and promote the Balmerol brand in the three ODI and three T20 cricket matches - India vs England, was appreciated a lot by all. The first ODI was held in Pune on 15th January 2017 in which the Balmerol Advertisement was displayed. The schedule for the other matches is as follows:

Date	Matches	Venue
19 th January 2017	2 nd ODI	Barabati Stadium, Cuttack
22 nd January 2017	3 rd ODI	Eden Gardens , Kolkata
26 th January 2017	1 st T20	Green Park, Kanpur
29 th January 2017	2 nd T20	Vidarbha Cricket Association Stadium,
		Nagpur
1 st February 2017	3 rd T20	M Chinaswamy Stadium, Bengaluru

The cricket matches are being telecast on Star Sports HD channel in English and Hindi. However, the extent of visibility of Balmerol on television will depend completely on the nature of game in every match. All the ground perimeter boards in the stadium are in digital format.



Brand Balmerol was the Lubricant Partner of the popular Times Kolkata Auto Show 2016 held from 16th to 18th December 2016 at City Centre-1, Salt Lake. The Times Kolkata Auto Show is one of the biggest auto shows in the eastern part of India and this year was its 10th edition.



The 4th Governance Now PSU Awards 2016 was held at the Imperial Hotel, New Delhi on 23rd December 2016. Balmer Lawrie was declared the winner in the Award Category: "Asset Utilization" [Jury Choice]. Mr. Romesh Srivastava of SBU:Logistics received the award on behalf of Balmer Lawrie.

Training Programmes

A training session on Gender Sensitivity was conducted by Ms. Manjusha Bhatnagar, D[HR&CA] for executives in Kolkata on 14th December 2016 in the BL Training Centre at the Corporate Office in Kolkata.



A training program on "'Harmony at the workplace" was organised on 22nd December and a program on "Business Etiquettes" was held on 23rd December 2016 in New Delhi. Both the programs were conducted by Ms. Manjusha Bhatnagar, D[HR&CA]. The sessions were well received and highly appreciated.



Training programs were organized for Supervisors in two batches. Mr. Chandreshwar Khan was the faculty. The first batch was trained on 8th & 9th December 2016, while the session for the second batch was held on 12th & 13th December.



An e-Procurement training for vendors and employees was organized in Bangalore on 29th December 2016.



PAHAL...a new direction Direct Benefit Transfer for LPG (DBTL) Get Your Money, Save Public Money!

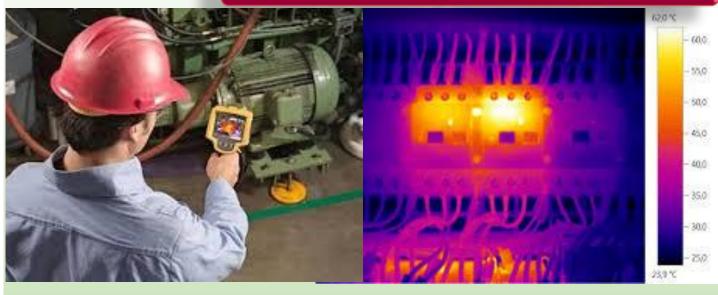


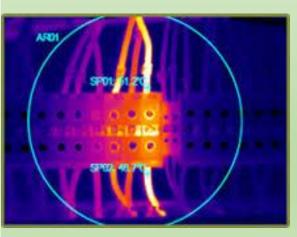
OL UPDATES



हाल ही में अहमदाबाद में हिन्दी पखवाड़े का आयोजन किया गया था। चित्र में पुरस्कार वितरण समारोह की कुछ झलकियाँ।

HSE [HEALTH, SAFETY & ENVIRONMENT] UPDATE





Abnormal heating associated with high resistance / loose connections or excessive current flow is the main cause of many problems in electrical systems. Infrared thermography allows us to see these invisible thermal signatures of impending damage before the damage occurs. When current flows through an electric circuit, part of the electrical energy is converted into heat energy. This is normal. But, if there is an abnormally high resistance in the circuit or abnormally high current flow, abnormally high heat is generated which is wasteful, potentially damaging and often lead to Electrical Fire Incident.

Both G&L and IP, Silvassa carried out Thermography test of the entire electrical system in the month of December 2016. The test revealed some areas of concern, which need to be addressed by the team on priority. Kudos to both IP and G&L, Silvassa for proactively carrying out this exercise, to prevent any major electrical incidents.

कार्मिक सूचना - दिसंबर 2016 / Personnel Information - December 2016

<u>स्थानान्तरण / Transfer</u>

श्री आर एम कनग वाडीवेल, वरिष्ठ प्रबंधक [एयर ऑपरेशंस], लॉजिस्टिक्स (एफएफ) - मुंबई को) लॉजिस्टिक्स (एफएफ), बेंगलूर में) वरिष्ठ प्रबंधक [ऑपरेशंस]] के रूप में स्थानांतरि कर दिया गया है ।

Mr. R M Kanagavadivel, Sr. Manager [Air Operations], Logistics (FF) - Mumbai has been transferred to Logistics (FF) - Bengaluru as Sr. Manager [Operations].

श्री प्रबीर कुमार मुखर्जी, मुख्य प्रबंधक [रखरखाव], जी & एल - सिलवासा को जी & एल, कोलकाता में मुख्य प्रबंधक [रखरखाव] के रूप में स्थानांतरित कर दिया गया है।

Mr. Prabir Kumar Mukherji, Chief Manager [Maintenance], G&L - Silvassa has been transferred to G&L - Kolkata as Chief Manager [Maintenance].

श्री सिद्धार्थ दास बर्मन, मुख्य प्रबंधक [मानव संसाधन], कॉर्पोरेट मानव संसाधन विभाग – कोलकाता को क्षेत्रीय मानव संसाधन, दक्षिण, चेन्नई में मुख्य प्रबंधक [मानव संसाधन]-द.क्षे. के रूप में स्थानांतरित कर दिया गया है ।

Mr. Siddhartha Das Barman, Chief Manager [HR], Corporate HR Dept. - Kolkata has been transferred to Regional HR - South, Chennai as Chief Manager [HR] - SR.

श्री अक्षय कुमार, सहायक प्रबंधक [बिक्री], लॉजिस्टिक्स (एफएफ) – लूधियाना) को लॉजिस्टिक्स(एल आई)-जोगबनि) में सहायक प्रबन्धक(ऑपरेशंस) के रूप में स्थानांतरित) कर दिया गया है।

Mr. Akshay Kumar, Asst. Manager [Sales], Logistics (FF) - Ludhiana has been transferred to Logistics (LI) - Jogbani as Asst. Manager [Operations].

आपको नए कार्यभार की शुभकामनांए। Wish you all the best in your new role!

<u>नए सदस्य / New Members</u>



श्री आशीष कुमार की नियुक्ति 1 दिसम्बर, 2016 को लॉजिस्टिक्स [फ्रेट फारवार्डिंग], दिल्ली में मुख्य प्रबंधक [एक्सिम भा.स. & पीएसयू लेखा] के रूप में हुई ।

Mr. Ashish Kumar joined Logistics (Freight Forwarding), Delhi as Chief Manager [EXIM - GOI & PSU Accounts] on 1st December, 2016.



श्री सन्यासी राव मंथा की नियुक्ति 22 दिसम्बर, 2016 को एमएमएलएच, वाइजैग में वरिष्ठ प्रबंधक [संपर्क - एमएमएलएच] के रूप में हुई ।

Mr. Sanyasi Rao Mantha joined MMLH, Vizag as Sr. Manager [Liaison - MMLH] on 22nd December, 2016.



श्री श्रीनिवासराव पल्ला की नियुक्ति 21 दिसम्बर, 2016 को एमएमएलएच, वाइजैग में प्रबंधक [लेखा & वित्त] के रूप में हई ।

Mr. Srinivasarao Palla joined MMLH, Viag as Manager [Accounts & Finance] on 21st December, 2016.



श्रीमती मृगशिखा मित्रा की नियुक्ति 28 दिसम्बर, 2016 को कार्पोरेट मानव संसाधन विभाग, कोलकाता में उप प्रबंधक [मानव संसाधन] के रूप में हुई । Ms. Mrigashikha Mitra joined Corporate HRD, Kolkata as Dy. Manager [HR] on 28th December, 2016.



श्री सचिन वर्मा की नियुक्ति 8 दिसम्बर, 2016 को लॉजिस्टिक्स [फ्रेट फारवार्डिंग], मुंबई में सहायक प्रबंधक [बिक्री] के रूप में हुई।

Mr. Sachin Verma joined Logistics (Freight Forwarding), Mumbai as Asst. Manager [Sales] on 8th December, 2016.



श्री प्रग्यापति कश्यप की नियुक्ति 26 दिसम्बर, 2016 को क्षेत्रीय मानव संसाधन – दक्षिण, चेन्नै में सहायक प्रबंधक [राभाका] के रूप में हुई ।

Mr. Pragyapati Kashyap joined Regional HR - South, Chennai as Asst. Manager [OLI] on 26th December, 2016.



श्री आनंद शर्मा की नियुक्ति 7 दिसम्बर, 2016 को ट्रैवल & वेकेशंस, कानपुर में कनिष्ठ अधिकारी [टिकटिंग] के रूप में हुई । Mr. Anand Sharma joined Travel & Vacations, Kanpur as Jr. Officer [Ticketing] on 7th December, 2016.



श्री नवीन कुमार रेड्डी की नियुक्ति 9 दिसम्बर, 2016 को लॉजिस्टिक्स [फ्रेट फारवार्डिंग], बंगलौर में कनिष्ठ अधिकारी [हवाई परिचालन] के रूप में हई ।

Mr. Naveen Kumar Reddy joined Logistics (Freight Forwarding), Bangalore as Jr. Officer [Air Operation] on 9th December, 2016.



श्री देवाशीष मल्लिक की नियुक्ति 16 दिसम्बर, 2016 को ट्रैवल & वेकेशंस, दिल्ली में कनिष्ठ अधिकारी [नकद] के रूप में हुई ।

Mr. Debasish Mallick joined Travel & Vacations, Delhi as Jr. Officer [Cash] on 16th December, 2016.



श्री पवन कुमार की नियुक्ति 16 दिसम्बर, 2016 को ट्रैवल & वेकेशंस, दिल्ली में कनिष्ठ अधिकारी [लेखा & वित्त] के रूप में हुई । Mr. Pawan Kumar joined Travel & Vacations, Dolbi as Ir. Officer [Accounts & Finance]

Mr. Pawan Kumar joined Travel & Vacations, Delhi as Jr. Officer [Accounts & Finance] on 16th December, 2016.



श्री योगेन्द्र चौरसिया की नियुक्ति 16 दिसम्बर, 2016 को औद्योगिक पैकेजिंग, तलोजा में कनिष्ठ अधिकारी के रूप में हुई । Mr. Yogendra Chaurasia joined Industrial Packaging, Taloja as Jr. Officer on 16th December, 2016.



श्री तमाल घोष की नियुक्ति 19 दिसम्बर, 2016 को औद्योगिक पैकेजिंग, तलोजा में कनिष्ठ अधिकारी [इलेक्ट्रॉनिक्स] के रूप में हुई ।
Mr. Tamal Ghosh joined Industrial Packaging, Taloja as Jr. Officer [Electronics] on 19th December, 2016.



श्री कुण्ड्रमुला श्रिकांत की नियुक्ति 20 दिसम्बर, 2016 को क्षेत्रीय मानव संसाधन – पश्चिम, मुंबई में कनिष्ठ अधिकारी [ईस्टेट प्रशासन] के रूप में हुई ।
Mr. Kudumula Srikanth joined Regional HR - West, Mumbai as Jr. Officer [Estate Administration] on 20th December, 2016.



श्री एल ईश्वर बिशोई की नियुक्ति 20 दिसम्बर, 2016 को टीसीडब्ल्यू, हैदराबाद में कनिष्ठ अधिकारी [गोदाम परिचालन] के रूप में हुई ।
 Mr. L Iswar Bisoi joined TCW, Hyderabad as Jr. Officer [Warehouse Operation] on 20th December, 2016.



श्रीमती अंजू के जॉय की नियुक्ति 26 दिसम्बर, 2016 को ट्रैवल & वेकेशंस, बंगलौर में कनिष्ठ अधिकारी [यात्रा] के रूप में हुई ।

Ms. Anju K Joy joined Travel & Vacations, Banaglore as Jr. Officer [Travel] on 26th December, 2016.



श्री पिंटू पंडित की नियुक्ति 28 दिसम्बर, 2016 को औद्योगिक पैकेजिंग, तलोजा में कनिष्ठ अधिकारी [उत्पादन] के रूप में हुई ।
Mr. Pintu Pandit joined Industrial Packaging, Taloja as Jr. Officer [Production] on 28th December, 2016.



श्री इलाया कुमार ए की नियुक्ति 29 दिसम्बर, 2016 को टीसीडब्ल्यू, हैदराबाद में कनिष्ठ अधिकारी [गोदाम परिचालन] के रूप में हुई । **Mr. Elaya Kumar A** joined TCW, Hyderabad as Jr. Officer [Warehouse Operation] on 29th December, 2016.



श्री नवीन कुमार विद्यार्थी की नियुक्ति 29 दिसम्बर, 2016 को चर्म रसायन, चेन्नई में कनिष्ठ अधिकारी [उत्पादन] के रूप में हुई । **Mr. Navin Kumar Vidyarthi** joined Leather Chemicals, Chennai as Jr. Officer

श्री प्रवीण भीमराव पाटिल की नियुक्ति 29 दिसम्बर, 2016 को औद्योगिक पैकेजिंग, तलोजा में कनिष्ठ अधिकारी [उत्पादन] के रूप में हुई । **Mr. Pravin Bhimrao Patil** joined Industrial Packaging, Taloja as Jr. Officer [Production]



श्री संजय मजुमदार की नियुक्ति 29 दिसम्बर, 2016 को औद्योगिक पैकेजिंग, तलोजा में कनिष्ठ अधिकारी [उत्पादन] के रूप में हुई । Mr Saniay Mazumdar joined Industrial Packaging, Taloia as Jr. Officer [Production] on

Mr. Sanjay Mazumdar joined Industrial Packaging, Taloja as Jr. Officer [Production] on 29th December, 2016.

बामर लॉरी परिवार में आपका स्वागत है एवं आपलोगों को हार्दिक शुभकामनाएं । Welcome you to the Balmer Lawrie family and wish you all the best!

[Production] on 29th December, 2016.

on 29th December, 2016.

