

## **EDITORIAL**

Going Cashless is the buzzword today! In Balmer Lawrie we are taking several initiatives to encourage all stakeholders to adopt digital transactions to the maximum. In the aftermath of the cancellation of the legal tender character of old Rs.500 and Rs.1,000 notes, there has been a surge in the digital transactions through use of credit/debit cards and mobile phone applications/e-wallets etc. To further accelerate this process, the Central Government has decided on a package of incentives and measures for promotion of digital and cashless economy in the country. Some of these incentives/measures are as follows:

- ✓ The Central Government Petroleum PSUs shall give incentive by offering a discount at the rate of 0.75% of the sale price to consumers on purchase of petrol/diesel if payment is made through digital
- $\checkmark$  To expand digital payment infrastructure in rural areas, the Central Government through NABARD will extend financial support to eligible banks for deployment of 2 POS devices each in 1 Lakh villages with population of less than 10,000.
- ✓ Railway through its sub urban railway network shall provide incentive by way of discount upto 0.5% to customers for monthly or seasonal tickets from 1st January 2017, if payment is made through digital means. All railway passengers buying online ticket shall be given free accidental insurance cover of upto Rs. 10 lakh.
- ✓ Public sector insurance companies will provide incentive, by way of discount or credit, upto 10% of the premium in general insurance policies and 8% in new life policies of Life Insurance Corporation sold through the customer portals, in case payment is made through digital means.
- ✓ The Central Government Departments and Central Public Sector Undertakings will ensure that transactions fee/MDR charges associated with payment through digital means shall not be passed on to the consumers and all such expenses shall be borne by them.
- ✓ No service tax will be charged on digital transaction charges/MDR for transactions upto Rs.2000 per transaction.
- $\checkmark$  For the payment of toll at Toll Plazas on National Highways using RFID card/Fast Tags, a discount of 10% will be available to users in the year 2016-17.

For more details check out the link <a href="http://www.narendramodi.in/package-for-promotion-of-digital-and-">http://www.narendramodi.in/package-for-promotion-of-digital-and-</a> cashless-economy--533456

The countdown for the 150 years celebrations has almost begun. We have just two months to go for the grand finale. Early December witnessed the Mr. & Ms. BL Contest in Mumbai, which was highly successful. We will bring you glimpses of the show in the next issue of BLOOM. A host of other programs are also being lined up. So gear up to enjoy, while we get ready to ring in the New Year as well! BLOOM wishes you and your family Merry Christmas and a very Happy New Year. As always do hesitate feedback contributions to send your suggestions, and mukhopadhyay.mohar@balmerlawrie.com.

# BL UPDATES Balmer Lawrie encourages 'Cashless Transactions'



In the wake of Hon'ble Prime Minister Shri Narendra Modi's call for a "cashless society", an interactive session on the importance of a 'Cashless System' was held in New Delhi on 1st December for the employees of the Northern Region. The employees were encouraged to go for cashless business transactions. Mr. Prabal Basu, C&MD, addressing the employees in Delhi appreciated the vision of Hon'ble Prime Minister for a 'Cashless Society' and highlighted the benefit of cashless transactions. He stressed on the fact that online banking and digital payments would increase transparency and also enable ease of doing business. Present on the occasion was Mr. K Swaminathan, Director [Service Business] and Mr. S S Khuntia, Director [Finance].



Balmer Lawrie signed an Agreement with M/s Indian Oil Corporation Limited (IOCL) for the procurement of High Speed Diesel (HSD) exclusively from IOCL on an all India basis using XtraPower Fleet Cards. SBU: Industrial Packaging is the biggest consumer for HSD within Balmer Lawrie and this agreement with IOCL is expected to lead to savings and convenience. The agreement was signed by Mr. Biswarup Chakraborti, Executive Director [Industrial Packaging] and Mr. Sanjeev Kumar Jain, Executive Director [GSO] in the presence of Mr. Adhip Pal Chaudhuri, VP [SCM] and Mr. R S Patel, Head [Operations]. Also seen in the photograph are IOCL officials Mr. V C Asokan and Mr. Rajiv Gajbhiye, who were instrumental in crafting the agreement with Balmer Lawrie.



Balmer Lawrie was recently awarded the Contract for handling operations and management of a Cargo Terminal at the Integrated Check Post (ICP) at Jogbani. Jogbani is located in Araria District in Bihar on the Indo-Nepal border. On the Nepalese side, Biratnagar is the major industrial town which is 5 kms away from the border. Presently, there is a customs checkpoint on both sides (India-Nepal) for movement of goods. The ICP-Jogbani project spread over 185 acres, is developed by Land Ports Authority of India, under Ministry of Home Affairs. Major facilities at ICP will include parking bay, cargo processing building, cargo inspection shed, warehouses, cold storage, quarantine laboratory, clearing agents along with passenger terminal building, currency exchange, banks etc., which require 24x7 operations. Entire security of the premises would be handled by Seema Suraksha Bal (SSB) of the Union of India. ICP-Jogbani would be a huge boost in trade relations between India and Nepal. Balmer Lawrie participated in the tender and successfully bagged this contract. The volume of trucks that will be crossing Indo-Nepal border and to be handled at ICP-Jogbani is expected to be 90,000 per annum. This contract is a major achievement for SBU: Logistics. The site was inaugurated on 15th November 2016 by the Chairman LPAI Mr. Y S Shahrawat, Commissioner Customs, Patna, Member P&D, Mr. Anil Bamba from LPAI and Nepal Customs officials among other dignitaries. Mr. K Swaminathan, Director [Services Business] and Mr. Prasant Basu, Chief Manager [CFS-Kolkata] attended the inauguration event on behalf of BL.



Balmer Lawrie successfully hosted the 53<sup>rd</sup> HR Summit for Oil & Gas PSUs at Vedic Village, Kolkata from 9<sup>th</sup> to 11<sup>th</sup> November 2016. Around 110 delegates representing the HR fraternity of all the PSEs under MOPNG participated in the event, which witnessed enriching sessions by external experts, panel discussions, presentations, deliberations and discussions on the way forward for the HR function. The HR Team of Balmer Lawrie lead by Ms. Manjusha Bhatnagar, Director [HR&CA] was highly appreciated for the excellent arrangements made during the summit.



The Multi Modal Logistics Hub being set up at Visakhapatnam was recently visited by Mr. Prabal Basu, C&MD and Mr. K Swaminathan, Director [Service Business]. The site is being developed and work is proceeding in full swing. The photographs capture glimpses of the project work at the site.



19<sup>th</sup> to 25<sup>th</sup> November was observed as Quami Ekta Week (National Integration Week) all over the country. During the week various programs were organised in units and establishments pan India, to spread the message of tolerance and brotherhood and condemn all kinds of violent activities. The Quami Ekta Pledge was administered in all the offices and gender sensitivity programs for women were held in the Ballard Estate Office in Mumbai and at the Balmer Lawrie Training Centre in Kolkata. The highlight of the week was the Hindi Kavi Sammelan, organised at the Corporate Office in Kolkata. Poets from Balmer Lawrie as well as from other PSUs like IOCL, HPCL and Central Glass and Ceramic Research Institute participated in the sammelan and presented their compositions. Ms. Manjusha Bhatnagar, Director [HR&CA], also presented a heart wrenching piece on female foeticide.



26<sup>th</sup> November was celebrated as Constitution Day or Samvidhan Divas. On this day in the year 1949, the Constituent Assembly of India adopted the Constitution of India, and it came into force on 26<sup>th</sup> January 1950. Constitution Day is celebrated in honour of Dr. B R Ambedkar, who was the architect of the Indian Constitution. In photo are glimpses of the pledge being administered in Delhi, Mumbai and Chennai.



Training programs on Business Etiquettes for Officers in the Western Region were conducted by Ms. Manjusha Bhatnagar, Director [HR&CA] in Mumbai from 15<sup>th</sup> to 17<sup>th</sup> November 2016. A total number of 70 Officers participated in the sessions. Hindi, being the Official Language, was used equally along with English for the program. Director [HR&CA] was also the faculty for a similar training program on Business Etiquettes organized for Officers in Bangalore on 25<sup>th</sup> November 2016. The training sessions were much appreciated and well received.



A health talk on preventive Oncology was organised on 18<sup>th</sup> November, 2016 at the BL Training Centre in Kolkata. The session was conducted by Dr. Somnath Sorcer, reputed Oncologist from Ruby General Hospital, Kolkata.

## **Feedback for Vacations Exotica**

QUOTE

19th Nov, 2016

From: Sita Venkatesh & Venkatesh Shivram

Dear Tracy,

Our Memorable Trip to Australia & New Zealand.

It was indeed a memorable trip, meticulously planned by Vacations Exotica suitable to our requirements. Kudos to your approach in calmly understanding (the oldies!!) our needs and places of interest, your suggestions on places of 'must visit' and which could be missed.

In Australia, we liked Adelaide and Perth the most. Second the Gold Coast and Great Barrier Reef. We recommend this to all of them visiting Australia. Melbourne /Sydney was just like any city with huge buildings and traffic!! The quaint towns and villages in Adelaide was awesome. Gold Coast – 12 Apostles – Cruises in Sydney is a must visit. Out in the sea and it is the Great Barrier Reef. Snorkelling – helicopter rides – water rides is breath-taking with the beautiful colourful sea alongside. The beaches are clean and sparkling. The accuracy with which you had given us the instructions to follow the pickup time and directions was very useful and it made our travel very easy. You also solved our food problems, by giving us the name of the Indian restaurants in AUSTRALIA. With a heavy heart we left Australia, with a Limo, coming for our last pickup…and you made our day Tracy!!!

In New Zealand, was glad to see my family, my mother, sisters, brothers-in-law, nieces and nephews. Yes, did get a bit tough with Customs, with the sniffer dog running behind our bags, as we had a few 'jalebis' from Australia. We explained, and were let off!!! We had a day off on all the landing days and that was helpful too.

Started our tour to Rottorua - Auckland - Queenstown.

New Zealand is the place to be in, with beauty all around. Rottorua had its Diwali night and a Saturday flea market, the day we arrived. It was spring and flowers were all around. Thanks for all the meticulous planning, with detailed explanations.

Am sending you a few photographs of our travel, along with a few more places you could add in your NEW ZEALAND itinerary for your customers.

Our VACATION was indeed EXOTIC (THANKS TO TRACY)!!!

Warm Regards, SITA & VENKATESH UNQUOTE

Ms. Sita Venkatesh, Sr. Manager, Logistics - Bangalore, recently travelled with Vacations Exotica to Australia and New Zealand on an FIT tour.



Pradhan Mantri Ujjwala Yojana Clean Fuel Better Life...





Mr. Dhritiman Nandi, Deputy Manager [Civil & Structural], MMLH – Vizag participated in the 10k category of the Vizag Navy Marathon held on 6th November 2016. Congratulations Dhritiman for successfully completing the marathon. Keep running! In photo he is seen posing at the finishing point.



"Understanding article, titled menace of grease degradation in bearing failure", written by Mr. Sushanta K Roy, Chief Manager (TS), G&L - Kolkata was published in the November 2016 issue of the Steel & Metallurgy Magazine. The article summarises the fact that most rotary equipment is subjected to varied load dynamics and environment condition. Mode of degradation and failure of service greases are both physical and chemical phenomena and lead to premature failure. Understanding of the degradation mechanism helps in concluding suitability of the service grease for the application and demonstrates a way of approaching a problem with the right selection of grease. This is important for obtaining increased cycle time leading to enhanced productivity and equipment utilization.



दिनांक 18 नवम्बर 2016 को टोलिक के तत्वावधान में मेसर्स हिंदुस्तान पेट्रोलियम कॉर्पोरेशन लिमिटेड एवं मेसर्स शिपिंग कॉर्पोरेशन ऑफ इंडिया के सहयोग से मेसर्स बामर लॉरी एंड कंपनी लिमिटेड द्वारा "प्रबंधन पर राजभाषा सेमिनार" आयोजित की गई थी। सेमिनार में टोलिक के सभी 65 उपक्रम सदस्यों से कुल 120 प्रतिनिधियों ने हिस्सा लिया था। कार्यक्रम की विधिव शुरुआत राष्ट्रीय गीत और दीप प्रज्ज्वलन से की गई। "प्रबंधन पर राजभाषा सेमिनार" के तहत "आंतरिक ग्राहक उल्लास एवं नेतृत्व प्रबंधन" पर निदेशक (मानव संसाधन एवं सी ए) श्रीमती मंजूषा भटनागर, बामर लॉरी तथा निटी के प्रोफेसर डॉ. डी के श्रीवास्तव द्वारा प्रबंधन के कोर विषय जोकि बेहद प्रासंगिक और समसामयिक है, पर प्रतिभागियों को संबोधित किया गया। श्रीमती मंजूषा भटनागर, निदेशक (मानव संसाधन एवं सी ए) तथा डॉ डी के श्रीवास्तव जी द्वारा उपस्थित प्रतिभागियों के साथ हिन्दी में बेहद सरल और सहज भाषा में प्रबंधन के उक्त बेहद महत्वपूर्ण समसामयिक विषयों पर चर्चा की गई और संबंधित विषयों के कुछ आवश्यक उपाय/टिप्स भी बताए गए।

नराकास के तहत यह पहला ऐसा कार्यक्रम था जिसमें सदस्य कंपनियों से इतनी बड़ी संख्या में अधिकारियों ने अपनी प्रतिभागिता दर्ज़ की थी और कार्यक्रम बेहद रोचक एवं परस्पर प्रतिभागिता पूर्ण रहा। इस कार्यक्रम का आयोजन करने के लिए बामर लॉरी की भूरि – भूरि प्रशंसा हुई ।

# **HSE [HEALTH, SAFETY & ENVIRONMENT] UPDATE**





Electricity can kill or severely injure people and cause damage to property. However, by taking simple precautions when working with or near electricity and electrical equipment, we can significantly reduce the risk of injury for ourselves, the workmen and the people around us. Ms. Manjusha Bhatnagar, Director [HR & CA] and Mr. D Sothi Selvam, Director [Manufacturing Businesses] have been continuously emphasising on the importance on this issue. Thus, to improve our compliance on electrical safety standards and standardise the electrical safety system, an electrical safety audit was conducted in all our manufacturing locations in the month of November 2016. Once all the recommendations are received, an unit wise detailed plan will be made.



Industrial Packaging, Manali organised a training and fire mock drill for all its employees and contractors in the month of November 2016. The fire mock drill was conducted by the Fire Officer from Tamil Nadu Fire and Rescue Service of Manali.



As part of the Swachh Bharat Abhiyan, toilets were constructed in schools in the Western Region. Ms. Manjusha Bhatnagar, D[HR&CA] and Mr. Biswarup Chakraborti, ED [IP] attended the Bhoomi Pujan for the construction of toilet blocks for boys and girls at the Chatrapati Shivaji Vidyalaya, Palspe, Panvel on 19<sup>th</sup> November 2016. D[HR&CA] also visited the Sri Dayanand Balika Vidyalaya to inspect the toilet constructed there for the students.

# कार्मिक स्चना - नवम्बर 2016 / Personnel Information - November 2016

## स्थानान्तरण / Transfer

श्री अमित शंकर दास, प्रबंधक [एससीएम], आईपी – सिलवासा को आईपी – मुंबई में प्रबंधक [एससीएम] के रूप में स्थानान्तरित किया गया ।

**Mr. Amit Sankar Das,** Manager [SCM], IP - Silvassa has been transferred to IP - Mumbai as Manager [SCM].

श्री के नागराजन, सहायक प्रबंधक [विपणन], एलसी – विनयमबाडी को एलसी – मनाली, चेन्नै में सहायक प्रबंधक [विपणन] के रूप में स्थानान्तरित किया गया ।

**Mr. K Nagarajan,** Asst. Manager [Marketing], LC - Vaniyambadi has been transferred to LC - Manali, Chennai as Asst. Manager [Marketing].

आपको नए कार्यभार की शुभकामनांए। Wish you all the best in your new role!

## विदार्ड / Farewell

श्री तारापद मंडल, उप प्रबंधक [उत्पादन], आईपी, कोलकाता 26 वर्षों की सफलतापूर्वक सेवाएं संपूर्ण कर 30 नवम्बर, 2016 को सेवानिवृत्त हो गए ।

**Mr. Tarapada Mondal,** Dy. Manager [Production], IP, Kolkata superannuated on 30<sup>th</sup> November, 2016 after successfully completing over 26 years of service.

**श्री पार्थ सारथी नंदी,** अधिकारी [मा.सं.], क्षे.मा.सं., पूर्व, कोलकाता 30 वर्ष एवं 8 महीनों की सफलतापूर्वक सेवाएं संपूर्ण कर 30 नवम्बर, 2016 को सेवानिवृत्त हो गए ।

**Mr. Partha Sarathi Nandi,** Officer [HR], RHR - East, Kolkata superannuated on 30<sup>th</sup> November, 2016 after successfully completing 30 years and 8 months of service.

**श्री सिदार्थ लाहा,** अधिकारी [मा.सं.], आईपी, कोलकाता 29 वर्ष एवं 9 महीनों की सफलतापूर्वक सेवाएं संपूर्ण कर 30 नवम्बर, 2016 को सेवानिवृत्त हो गए ।

**Mr. Siddhartha Laha,** Officer [HR], IP, Kolkata superannuated on 30<sup>th</sup> November, 2016 after successfully completing 29 years and 9 months of service.

हम आपके भविष्य की मंगलमय कामना करते हैं। We wish you all the best in your future life.

# नए सदस्य / New Members



श्री सांतनु गोस्वामी की नियुक्ति 24 नवम्बर, 2016 को कार्पोरेट आईटी, कोलकाता में उप प्रबंधक [एसएपी] के रूप में हुई ।

**Mr. Santanu Goswami** joined Corporate IT, Kolkata as Dy. Manager [SAP] - SD on 24<sup>th</sup> November, 2016.



श्री गोवर्धन भुक्य की नियुक्ति 7 नवम्बर, 2016 को सीएफएस, कोलकाता में सहायक प्रबंधक [परिचालन] के रूप में हई ।

**Mr. Govardhan Bhukya** joined CFS, Kolkata as Asst. Manager [Operations] on 7<sup>th</sup> November, 2016.



श्री अमरजीत कुमार सोनकर की नियुक्ति 21 नवम्बर, 2016 को सीएफएस, कोलकाता में सहायक प्रबंधक [बिक्री] के रूप में हुई ।

**Mr. Amarjeet Kumar Sonkar** joined CFS, Kolkata as Asst. Manager [Sales] on 21<sup>st</sup> November, 2016.

#### <u>नए सदस्य / New Members</u>



श्री किरण जे एस की नियुक्ति 9 नवम्बर, 2016 को ट्रैवल & वेकेशंस, त्रिवेंद्रम में कनिष्ठ अधिकारी [यात्रा] के रूप में हुई ।

**Mr. Kiran J S** joined Travel & Vacations, Trivandrum as Jr. Officer [Travel] on 9<sup>th</sup> November, 2016.



सुश्री शर्मिला देवबर्मा की नियुक्ति 16 नवम्बर, 2016 को ट्रैवल & वेकेशंस, बंगलौर में कनिष्ठ अधिकारी [बिक्री] के रूप में हुई ।

**Ms. Sharmila Debbarma** joined Travel & Vacations, Bangalore as Jr. Officer [Sales] on 16<sup>th</sup> November, 2016.



श्री कौस्तवेंदु मजुमदार की नियुक्ति 28 नवम्बर, 2016 को लॉजिस्टिक्स सेवाएं, कोलकाता में कनिष्ठ अधिकारी [कस्टम ऑपरेशन] के रूप में हुई ।

**Mr. Koustovendu Majumder** joined Logistics Services, Kolkata as Jr. Officer [Custom Operations] on 28<sup>th</sup> November, 2016.



**श्री राहुल अरूण कुमार निषाद** की नियुक्ति 30 नवम्बर, 2016 को ट्रैवल & वेकेशंस, मुंबई में कनिष्ठ अधिकारी [यात्रा] के रूप में हुई ।

**Mr. Rahul Arun Kumar Nishad** joined Travel & Vacations, Mumbai as Jr. Officer [Travel] on 30<sup>th</sup> November, 2016.

बामर लॉरी परिवार में आपका स्वागत है एवं आपलोगों को हार्दिक शुभकामनाएं । Welcome you to the Balmer Lawrie family and wish you all the best!





