

Vol. 7 Issue 4 April 2016

EDITORIAL

With the advent of the new Financial Year all of us gear up to set our KPTs and complete our performance appraisals. Let's set ourselves SMART KPTs and strive to achieve excellence in everything that we do. Hope the new financial year will be a great one for Balmer Lawrie!

World Health Day (WHD) was observed on 7th April. I have never particularly written about health in my Editorials in BLOOM. However, the campaign on "Beat Diabetes" by the World Health Organisation (WHO) on the occasion of WHD was an eye opener. As per WHO the number of people living with diabetes has nearly quadrupled since 1980 to 422 million adults, with most living in developing countries. That is 1 person in 11. WHO marked WHD by calling for action on diabetes. In its first "Global report on diabetes", WHO highlighted the need to step up prevention and treatment of the disease. 3.7 million deaths are caused due to diabetes and high blood glucose, and 1.5 million deaths are caused by diabetes. With increasing prevalence of lifestyle diseases in India, according to a CII study done in 2015, one out of four Indians is at risk of dying from Non-communicable Diseases (NCD) like diabetes, cardio-vascular ailments or cancer before the age of 70, according to estimates of various global and domestic organisations. Every year, roughly 5.8 million Indians die from heart and lung diseases, stroke, cancer and diabetes. In other words, 1 in 4 Indians risks dying from an NCD before the age of 70.

If we do a quick check on our daily lives, we will observe that many of us rush to work without having a wholesome breakfast, we frequently eat out because of our hectic lifestyles, we grab quick meals from the roadside eateries, coffee shops, cafes and fast food restaurants or sometimes we just skip meals. We don't find time for exercise and most of us are overweight. Many of us find cigarettes or alcohol as the best stress busters. In short, we ignore ourselves because of our lifestyle and if we continue to ignore our health this way, we'll surely be prone to NCDs. NCDs are diet-related chronic diseases and the main ones include obesity, heart disease, diabetes, hypertension and cancer. According to WHO, more than nine million deaths worldwide attributed to NCDs occur before the age of 60. So please take action before it is too late. Start living a healthier lifestyle today. Eat healthy, be physically active, avoid excessive weight gain, meditate to bust stress, go for regular health check-ups and follow medical advice.

During this time of the year, various parts of the country celebrate the beginning of a new year. We just celebrated Gudi Padwa, Ugadi, Poila Baisakh, Vishu, Puthandu, Rongali Bihu, Baisakhi etc. BLOOM wishes all of you Shubho Nabo Borsho. May the year ahead bring you and your family tons of joy, peace and prosperity. Do not hesitate to mail your feedback, contributions and suggestions to mukhopadhyay.mohar@balmerlawrie.com.

Mohar



Team G&L is seen in photo with C&MD and Directors during the SBU:G&L Meet held at Vedic Village, Kolkata from 4th to 6th March 2016.

During the G&L Annual Meet, presentations were made on various topics related to production, marketing & branding, technology, R&D and HR by the team members. C&MD and Directors spent time with the team to discuss future plans and the way forward. Ms. Manjusha Bhatnagar, D[HR&CA] devoted half a day with the team to understand and resolve people issues in G&L. Overall the Meet was a success.



Mr. Sasim Chattopadhyay hands over the certificate to C&MD

ISO/TS 16949: 2009 was implemented at our Greases & Lubricants Plant in Silvassa to enhance the quality standards of our products and operational efficiency. This certification will help to meet the ever demanding customer requirements and boost customer satisfaction especially amongst the Automotive OEMs by demonstrating compliance with industry and legal requirements. Mr. Sasim Chattopadhyay, Head Operations, Kolkata, M/s DNV handed over this prestigious ISO/TS 16949 certificate to Mr. Prabal Basu, C&MD, during the SBU:G&L Meet held from 4th to 6th March 2016 at Vedic Village, Kolkata. This certification is another feather in the cap for our Company, which is well focused to strengthen its foothold in the automotive sector both in India and abroad. ISO/TS 16949 is a globally recognized quality management standard for the automotive sector. It provides a framework for achieving best practices with regards to the design and manufacture of products for the automotive supply chain. ISO/TS 16949 was developed by the International Automotive Task Force (IATF) to create common processes and procedures by the International Automotive industry. This International Standard promotes the adoption of a process approach when developing, implementing and improving the effectiveness of a quality management system, thus enhance customer satisfaction by meeting customer requirements.



A long term MoU was signed between TVS Smart Parts Lubes and Balmer Lawrie for the supply a variety of lubricants and greases including high end engine oils. Mr. G Srinivas Raghavan, CEO of TVS and Mr. Ananda Sengupta signed the long term MoU at TVS's Chennai office on 15th February 2016.



A Customer Meet was organised by SBU:G&L at Hotel Fortune Inn Grazia, Ghaziabad on 19th March 2016. Top industries of Ghaziabad and surrounding areas including our customers from NCR were invited. Around 50 participants attended the Meet.



A Lube Workshop was organised by the Northern Region Industrial Marketing team of SBU:G&L at ITC Saharanpur on 21st March 2016. The workshop was conducted on request of the customer for their maintenance personnel. Saharanpur is one of ITC's largest cigarette plants built in 1926. About 25 ITC personnel participated in the workshop.



SBU:G&L conducted a technical seminar at Raichur Thermal Power Station on 11th March 2016. The response was very good. The company asked Balmer Lawrie to conduct a lube survey to identify areas of improvement.



SBU:LC launched three new Beamhouse chemicals - Balchem WH, Balgreasol SOC and Balsyn BLS; four new Fatliquors under its popular brand 'Balmol' - Balmol JX20, Balmol BGII, Balmol CFO 4 and Balmol SFO EC and four new Syntans - Balsyn EAR, Balsyn CSE, Balsyn SO FF and Balfil OFB on 10th March 2016. The products were launched by Mr. D Sothi Selvam, Director [Manufacturing Businesses] during a Technical Seminar organized at Hotel Gee Kay in Ranipet. Present on the occasion were senior officials of Balmer Lawrie, customers and dealers. The new state-of-the art Technical Service Centre (TSC) at SIDCO Industrial Estate, SIPCOT, Ranipet was also inaugurated by Mr. Sothi Selvam on the same day. Balmer Lawrie has four TSCs in the major leather clusters of the country, which is Kanpur, Kolkata, Ambur and Chennai. The new TSC at Ranipet is the largest, and is well equipped with modern additional facilities to cater to the leather tanneries in the region. The company is focused on constantly providing high quality and cost effective tailor made solutions to the tanneries.



Balmer Lawrie's first Temperature Controlled Warehouse at Hyderabad (Medchal) commenced operations with a Puja held on 11th March 2016. The Facility received its first cargo on 19th March 2016. The first three chambers, which offer storage of perishables at -18 Deg C are currently running with 100% occupancy level. The total installed Capacity of the facility is 3402 pallets, with each pallet having a capacity to store 1 MT of cargo on it. The TCW will be inaugurated shortly.



CFS, Kolkata won the "Best Green CFS of the year in the Eastern Zone 2016" Award given away by Association of Shipping Interest in Calcutta (ASIC). The award was presented during the "Colossus - Star Awards Night" event hosted by ASIC on 14th March 2016 at Kolkata. Balmer Lawrie was represented by Mr. Prasant Basu, Mr. Ayan Sarkar, Mr. Sidharth Udani and Mr. Irfan Warsi of SBU:Logistics. Congratulations CFS, Kolkata!



CFS, Chennai successfully completed 15 years of operations in February 2016. To mark this occasion a get together was organized on 19th February 2016 at Hotel Raintree, Chennai for the esteemed Shipping Line customers of the unit. Present on the occasion were Director [Service Business], COO [Logistics] and other executives of the SBU. The event, which was a grand success, witnessed the participation of 150 customers.



CFS, Mumbai played host to esteemed customers in the months of March and early April. The facility was visited by top officials from GATI, Ministry of Defence, Embarkation Headquarters and Interasia Shipping Line from Taipei.



Logistics, Bangalore successfully executed the inland transportation of a huge antenna of DRDO, weighing 104 MT with a dimension of 14m x 5m x 5m from Bangalore to Kolar.



SBU: T&V participated in India International Travel Mart (IITM) held at Milan Mela, Kolkata from 4^{th} to 6^{th} March 2016. A stall was put up to showcase our various holiday packages.

Extempore Contest to promote Official Language

An Extempore contest in the official language was organised on 16^{th} March 2016 in association with Business Standard Newspaper on topics related to the various Government initiatives. 1^{st} , 2^{nd} and 3^{rd} prize winners were given away Paytm vouchers by Business Standard. This contest was organised for the promotion of our official language, Hindi.





The festival of Holi was celebrated with much fervour in the Chennai City Office.



Mr. Anurag Arora, Corporate IT and Ms. Shweta Shridhar, RHR – East participated in IDBI Half Marathon held in Kolkata on 6th March 2016.



Balmer Lawrie was represented by Ms. Kshama Agarwal, in an essay writing competition, conducted by TOLIC in the premises of Power Grid's office at Kolkata, in December 2015. The results were announced on 28th January 2016 and Ms. Kshama bagged the 3rd prize. Congratulations!

HSE [HEALTH, SAFETY & ENVIRONMENT] UPDATE

Balmer Lawrie observed the 45th National Safety Day and Safety week from 4th to 11th March in all units/establishments across the country. The theme this year was - सुरक्षा अभियान मज़ब्त बनाएँ शून्य क्षति हासिल करे / STRENGTHEN SAFETY MOVEMENT TO ACHIEVE ZERO HARM.

On Safety Day, Mr. Prabal Basu, C&MD, Ms. Manjusha Bhatnagar, D[HR&CA] and Mr. D Sothi Selvam, D[MB] planned to be at our IP Plant at Taloja, Mumbai. They administered the pledge of safety, addressed all the plant staff including contractors' workmen and advised them to follow all safety guidelines at all times, ensure usage of all personal protective equipment and make safety a habit at home and work. In other locations, the pledge was administered, C&MD's message was read out and a host of programs to enhance awareness on safety and adopt safety best practices in our work place was organised. Some of these competitions were held in Hindi as well. The programs included safety training sessions and workshops not only for employees but also for transporters, truck drivers and contractors' workmen. The competitions held were extempore, slogan writing, skit, essay writing and quiz contests. At Silvassa, besides such programs, an annual medical test for workmen was conducted on 10th March and an unique session with Homemakers titled "HSE beyond boundaries" was organised.

Winners of the online quiz competition conducted by the HSE Dept. are as follows:

Pannalal Das Shweta Shridhar Aniket Preetish Anurag Arora Mehul Vala Pinaki Basu Sidharth Udani Shobhit Srivastava

Jitendra Rohit Soumya Datta Bhavik Oza Nishant Gupta Abul Kalam Mistry Amit Chatterjee Kannappan S

Below are glimpses of the various programs held across units and establishments:





Safety Week inauguration at IP, Navi Mumbai



IP Silvassa – Fire Safety Training, Mock Drill, Health Camp



Session on Safety at Home for Homemakers at G&L, Silvassa



Road Safety training at IP, Silvassa



Safety Pledge by employees at Ballard Estate

LS, Mumbai



Corporate Office, Kolkata - Inauguration, Evacuation Drill and Closing Ceremony



G&L, Kolkata



CFS, Kolkata



IP, Kolkata IP, Asaoti TCW, Hyderabad





MMLH, Vizag

CFS, Chennai



Programs at Manali Complex, Chennai

कार्मिक सूचना - मार्च 2016 / Personnel Information - March 2016

बोर्ड स्तर की नियुक्तियां / Board Level Appointments



श्री श्याम सुंदर खुंटिया की नियुक्ति बामर लॉरी में 28 मार्च, 2016 को निदेशक [वित्त] के रूप में हुई है। बामर लॉरी में नियुक्ति से पहले, श्री खुंटिया 30 से अधिक वर्षों के लिए ओएनजीसी विदेश लिमिटेड और ऑयल इंडिया लिमिटेड के साथ काम किए हैं। वे एक योग्य चार्टर्ड एकाउंटेंट और कॉस्ट एकाउंटेंट हैं। वैश्विक हिष्टकोण के साथ एक अनुभवी पेशेवर, श्री खुंटिया ओएनजीसी विदेश और विदेशी संयुक्त उद्यमों के लिए लेखा और एमआईएस प्रक्रियाओं की लेखा प्रणाली को सफलतापूर्वक विकसित करने में महत्वपूर्ण भूमिका निभाई है। उन्होंने महत्वपूर्ण लागत नियंत्रण प्रणाली एवं प्रक्रियाएं शुरू की और उन्हें उनके योगदान के लिए कई पुरस्कारों से नवाजा गया है।

Mr. Shyam Sundar Khuntia joined Balmer Lawrie as Director [Finance] on 28th March, 2016. Prior to joining Balmer Lawrie, Mr. Khuntia had worked with ONGC Videsh Ltd. and OIL India Ltd. for more than 30 years. He is a qualified Chartered Accountant and Cost Accountant. A seasoned professional with global exposure, Mr. Khuntia has been instrumental in successfully developing the Accounting system of ONGC Videsh and the Accounting & MIS processes for overseas joint ventures. He introduced significant cost control systems and processes and has won several accolades for his contributions.

पदोन्नति / Promotion

श्री **बिश्वरूप चक्रवर्ती,** मु.प्र.अ. [आईपी] की पदोन्नति कार्यपालक निदेशक [आईपी] के रूप में हुई है । वे मुंबई में तैनात है ।

Mr. Biswarup Chakraborti, COO [IP] has been promoted as Executive Director [IP]. He is based at Mumbai.

आपको नए कार्यभार की शुभकामनांए।

Wish you all the best in your new role!

स्थानान्तरण / Transfer

श्री जयंत चौधरी, मुख्य प्रबंधक [विपणन], चर्म रसायन, मनाली, चेन्नई को चर्म रसायन, कोलकाता में मुख्य प्रबंधक [विपणन] के रूप में स्थानान्तरित किया गया ।

Mr. Jayant Chaudhuri, Chief Manager [Marketing], LC, Chennai has been transferred to LC, Kolkata as Chief Manager [Marketing].

श्री रंगास्वामी माधवन, मुख्य प्रबंधक [विनिर्माण], जी&एल, सिलवासा को जी&एल, चेन्नई में मुख्य प्रबंधक [गुणवत्ता नियंत्रण] के रूप में स्थानान्तरित किया गया ।

Mr. Rangaswamy Madhavan, Chief Manager [Manufacturing], G&L, Silvassa has been transferred to G&L, Chennai as Chief Manager [Quality Control].

श्री एस मूर्ति, मुख्य प्रबंधक[विपणन], चर्म रसायन, कोलकाता को चर्म रसायन, मनाली, चेन्नई में मुख्य प्रबंधक [विपणन] के रूप में स्थानान्तरित किया गया ।

Mr. S Moorthy, Chief Manager [Marketing], LC, Kolkata has been transferred to LC, Chennai as Chief Manager [Marketing].

श्री पी एन हरी नारायण, प्रबंधक [सतर्कता], सतर्कता, कोलकाता को सतर्कता, मुंबई में प्रबंधक [सतर्कता] के रूप में स्थानान्तरित किया गया ।

Mr. P N Harinarayan, Manager [Vigilance], Vigilance, Kolkata has been transferred to Vigilance, Mumbai as Manager [Vigilance].

श्रीमती क्षमा अग्रवाल, सहा. प्रबंधक [एमओयू], निदेशक का कार्यालय, कोलकाता को लॉजिस्टिक्स, मुंबई में सहा. प्रबंधक [महत्वपूर्ण लेखा] के रूप में स्थानान्तरित किया गया ।

Ms. Kshama Agarwal, Asst. Manager [MOU], Director's Office, Kolkata has been transferred to Logistics, Mumbai as Asst. Manager [Key Accounts].

श्री अनुप पन्नियोदन, कनि. अधिकारी [परिचालन], लॉजिस्टिक्स, गोवा को लॉजिस्टिक्स बंगलुरू में कनि. अधिकारी [एयर परिचालन] के रूप में स्थानान्तरित किया गया ।

Mr. Anoop Panniyodan, Jr. Officer [Operations], Logistics, Goa has been transferred to Logistics, Bengaluru as Jr. Officer [Air Operations].

आपको नए कार्यभार की शुभकामनांए। Wish you all the best in your new role!

विदाई / Farewell

श्री अरूण केरूजी चौगले, मुख्य प्रबंधक [सतर्कता], मुंबई लगभग 36 वर्षों की सफलतापूर्वक सेवाएं संपूर्ण कर 31 मार्च, 2016 को सेवानिवृत्त हो गए ।

Mr. Arun Keruji Chougule, Chief Manager [Vigilance], Mumbai superannuated on 31st March, 2016 after successfully completing around 36 years of service.

श्री एस पलानीवेलु, सहायक प्रबंधक [उत्पादन], एलसी – चेन्नई लगभग 30 वर्षों की सफलतापूर्वक सेवाएं संपूर्ण कर 31 मार्च, 2016 को सेवानिवृत्त हो गए ।

Mr. S Palanivelu, Asst. Manager [Production], LC - Chennai superannuated on 31st March, 2016 after successfully completing around 30 years of service.

हम आपके भविष्य की मंगलमय कामना करते हैं। We wish you all the best in your future life.

नए सदस्य / New Member



श्री श्रीजीत बनर्जी की नियुक्ति बामर लॉरी में 1 अप्रैल, 2016 को मुख्य प्रचालन अधिकारी [ग्रीसेस & लूब्रिकेंट्स] के रूप में हुई है ।

बामर लॉरी में नियुक्ति से पहले, श्री बनर्जी महाप्रबंधक के रूप में जीएस कैलेक्स के साथ जुड़े थें । वे पेट्रोलियम इंजीनियरिंग में बीटेक किए एवं उन्हें लूब्रिकेंट्स डोमेन में 20 साल से अधिक अनुभव है । इससे पहले वे विशिष्ट कंपनियों जैसे की भारत शेल, वल्वोलाइन कमिन्स, आईडीमित्सु इंडिया एंड पेट्रोनास मार्केटिंग के साथ काम कर चकें हैं ।

Mr. Sreejit Banerjee joined Balmer Lawrie as COO [Greases & Lubricants] on 1st April, 2016. Prior to joining Balmer Lawrie, Mr. Banerjee was associated with G S Calex as General Manager. A BTech in Petroleum Engineering, he has over 20 years of experience in the Lubricants domain. He has had a chequered career and has worked with several prestigious organisations like Bharat Shell, Valvoline Cummins, Idemitsu India and Petronas Marketing in the past.



श्री नरवमसीकृष्णा आडागिरी की नियुक्ति 18 मार्च, 2016 को लॉजिस्टिक्स – ताप नियंत्रित गोदाम [टीसीडब्ल्यू], हैदराबाद में यूनिट प्रधान [टीसीडब्ल्यू] के रूप में हुई ।

Mr. Naravamsikrishna Addagiri joined Logistics - Temperature Controlled Warehouse (TCW), Hyderabad as Unit Head [TCW] on 18th March, 2016.



श्री अभ्रजीत सेट की नियुक्ति 7 मार्च, 2016 को लॉजिस्टिक्स, कोलकाता में उप प्रबंधक [संपर्क] के रूप में हुई । Mr. Abhrajit Sett joined Logistics, Kolkata as Dy. Manager [Liaison] on 7th March, 2016.



श्री विकास कुमार की नियुक्ति 1 मार्च, 2016 को ग्रीस & लूब्रिकेंट्स, चेन्नई में सहा. प्रबंधक [ब्रांड प्रोमोशन & संचार] के रूप में हई ।

Mr. Vikas Kumar joined Greases & Lubricants, Chennai as Asst. Manager [Brand Promotion & Communication] on 1st March, 2016.



श्री पंकज शर्मा की नियुक्ति 15 मार्च, 2016 को ट्रैवल & वेकेसंस, दिल्ली में अधिकारी [टी&वी] के रूप में हुई। **Mr. Pankaj Sharma** joined Travel & Vacations, Delhi as Officer [T&V] on 15th March, 2016.



श्री रुषिकेश दत्तत्रे गंधक्ते की नियुक्ति 1 मार्च, 2016 को ट्रैवल & वेकेसंस, पुणे में कनिष्ठ अधिकारी [बिक्री & प्रचालन] के रूप में हुई ।

Mr. Rushikesh Dattatray Gandhakte joined Travel & Vacations, Pune as Jr. Officer [Sales & Operation] on 1st March, 2016.



श्री मोहम्मद नदीम खान की नियुक्ति 7 मार्च, 2016 को ट्रैवल & वेकेसंस, बंगलौर में कनिष्ठ अधिकारी [वीसा] के रूप में हुई ।

Mr. Mohammed Nadeem Khan joined Travel & Vacations, Bangalore as Jr. Officer [Visa] on 7th March, 2016.



श्री तुषार अरूणकुमार अरक की नियुक्ति 11 मार्च, 2016 को ट्रैवल & वेकेसंस, पुणे में कनिष्ठ अधिकारी [बिक्री & प्रचालन] के रूप में हई ।

Mr. Tushar Arunkumar Arak joined Travel & Vacations, Pune as Jr. Officer [Sales & Operations] on 11th March, 2016.



बी इलाकिया की नियुक्ति 17 मार्च, 2016 को ट्रैवल & वेकेसंस, चेन्नई में कनिष्ठ अधिकारी [यात्रा] के रूप में हुई ।

Ms. B Ilakiya joined Travel & Vacations, Chennai as Jr. Officer [Travel] on 17th March, 2016.



जे दिव्या भारती की नियुक्ति 30 मार्च, 2016 को ट्रैवल & वेकेसंस, चेन्नई में कनिष्ठ अधिकारी [टिकटिंग] के रूप में हुई ।

Ms. J Dhivya Barathi joined Travel & Vacations, Chennai as Jr. Officer [Ticketing] on 30th March, 2016.

बामर लॉरी परिवार में आपका स्वागत है एवं आपलोगों को हार्दिक शुभकामनाएं । Welcome you to the Balmer Lawrie family and wish you all the best!