

Vol. 5 Issue 11 November 2015

### **EDITORIAL**

On 6<sup>th</sup> November the second quarter results of FY2015-16 was announced. It was good to witness the sustained performance of our manufacturing and service businesses. We hope the year continues to be a good one with significant topline and bottomline growth. October was pretty eventful; we observed the Vigilance Awareness Week, Rashtriya Ekta Diwas, celebrated Daan Utsav and the first anniversary of the Swachh Bharat Abhiyan. Vigilance Awareness Week was observed from 26<sup>th</sup> to 31<sup>st</sup> October. The theme this year was "Preventive Vigilance as a tool of Good Governance". The week witnessed excellent participation across locations and the Vigilance department was successful in spreading the message of good governance, anti-corruption and participative vigilance.

The crisis in France has left the nation mourning and the entire world in shock. 14<sup>th</sup> November will be a dark day not only for France but for the entire world. Scores were killed in the coordinated terror attacks, which was horrific. Let's take this opportunity to pray for the victims and join hands to fight against any social crisis, maintain peace and spread the message of love and brotherhood.

As always, do not hesitate to send your feedback, contributions and suggestions to mukhopadhyay.mohar@balmerlawrie.com.

Mohar

### **Q2 FY 2015-16 RESULTS**

The second quarter performance as per the accounts adopted for the quarter ending 30 September 2015 was announced by the Board in its meeting held in the Corporate Office at Kolkata on 6<sup>th</sup> November 2015.

The total income for the second quarter registered a marginal dip of 5.7% quarter on quarter and stood at Rs. 657.96 crores as compared to the same period last year. The Profit Before Tax (PBT) saw a substantial gain of 66.11% and rose to Rs. 45 crores for the quarter ended 30 September 2015 as compared to Rs 27.09 crores for the same quarter last year. Correspondingly, the net profit (PAT) during the quarter increased by 75.25% to Rs. 30.37 crores compared to Rs. 17.33 crores for the corresponding period last year.

Both the manufacturing and services businesses have sustained the good performance in the second quarter.



Mr. D Sothi Selvam, Director [Manufacturing Businesses] visited PT Balmer Lawrie Indonesia along with Mr. Ananda Sengupta, ED [G&L] on  $7^{th}$  October 2015. During his visit, he inspected the factory and interacted with the employees.



The Silvassa plant of SBU:G&L won the "Best Unit Award" for the year 2014-15. The trophy was handed over by ED [G&L] in a function held at the Ras Resorts in Silvassa on 13<sup>th</sup> October 2015. Congratulations to Team G&L, Silvassa!



SBU:G&L organised a meet for the customers of Balmerol lubricants in Bhiwadi, Rajasthan on 10<sup>th</sup> October 2015. This meet was attended by about 60 customers across industries in Bhiwadi. A presentation on the Balmerol brand and basics of lubrication was made by Ms. Sharmila Barman and Mr. Mukesh Agarwal.



Mr. Sushanta K Roy, Chief Manager [TS & OEM] presented a review paper titled "Recent Trends in Reuse of Waste Automotive Lubricating Oil – A Review" in the Golden Jubilee International Conference on "Recent Development in Chemical & Biochemical Engineering" held at National Institute of Technology (NIT), Durgapur from 2<sup>nd</sup> to 4<sup>th</sup> October 2015. Over 130 delegates attended the conference.



Mr. A K Gupta, Chief Manager [HR] – NR was conferred with the HR Professional of the Year Award by Genius Consultants Ltd. The Award was given away during the Genius HR Excellence Awards 2015 function organized on 14<sup>th</sup> October at New Delhi. Congratulations Mr. Gupta!



On 1st October Mid-Office was launched in the Lucknow branch of SBU:T&V. A training program was also organised on the same day for the employees.



A soft skills training Program was organized for the Northern and Eastern Region employees of SBU:T&V in Delhi on 31st October 2015.



A soft skills training program for employees of SBU:T&V was conducted by Amadeus in Mumbai on 31st October 2015.



A one day training program on Business Etiquettes was organised for the second batch of Executives at Tollygunge Club, Kolkata on 6<sup>th</sup> October 2015. Director HR&CA was the faculty for the program. In photo are the participants along with the faculty.



Ms. Fionna Xavier, Junior Officer - FIT Product Development, T&V - Mumbai was a winner of the Swiss Travel Pass SuperStar 2015. The Swiss Travel Pass Superstar program is a unique program aimed at encouraging retail travel consultants to promote and sell Swiss Travel Passes to the end consumer. Congratulations Fionna!

### **Prizes Galore for T&V Employees**

Harsh Rana, T&V – Ludhiana was a consolation prize winner of the 7<sup>th</sup> and 8<sup>th</sup> week of the California Dream Big Contest.

We had a host of winners for the Singapore Promotion from May to July 2015. The winners were Ms. Kainaz Sethna – Mumbai, Ms. Pooja Shah – Ahmedabad, Ms. Meenu Choudhary – Bhubaneshwar, Mr. Ponvel Raj – Chennai and Ms. Ranjana Roshan – Bangalore.

The Switzerland Promotion (April - September 2015) winners were Ms. Trupti Musale - Mumbai, Ms. Nivedita Panchal - Mumbai, Mr. Ponvel Raj - Chennai, Ms. Maitri Parikh - Ahmedabad, Mr. Thiyagarajan S - Chennai, Ms. Pooja Shah - Ahmedabad, Mr. Luv Kumar - Baroda, Ms. Malarkodi P - Coimbatore, Ms. Baphin Lumlin - Bangalore, Mr. Avinash Shrivastava - Delhi, Mr. Raghu Raj Sharma - Chandigarh, Ms. Aditi Potdar - Mumbai and Mr. Harsh Rana - Ludhiana.

Congratulations to all the winners!



& INDIA WITH VACATIONS EXOTICA!

As part of its Durga Puja promotion, SBU:T&V put up a stall at the Notunpalli Sarbojanin Durgotsab at Santacruz, Mumbai from 19<sup>th</sup> to 22<sup>nd</sup> October 2015.



Dusshera Puja was celebrated with much fervour on 21st October 2015 at G&L, Silvassa.

### **Observance of Rashtriya Ekta Diwas**





Rashtriya Ekta Diwas was observed on 31<sup>st</sup> October to commemorate the birth anniversary of Sardar Vallabhbhai Patel, who was instrumental in keeping India united. The Rashtriya Ekta Diwas pledge was administered by C&MD at the Corporate Office on 30<sup>th</sup> October. The pledge was also administered in other units and establishments across locations. Some employees from the Northern Region participated in the "Run for Unity" organized on 31<sup>st</sup> October at Rajpath in New Delhi.

## **Glimpses of the Vigilance Awareness Week 2015**







Vigilance Awareness Week was observed from 26<sup>th</sup> to 31<sup>st</sup> October in units and establishments across the country. The theme this year was "Preventive Vigilance as a tool of Good Governance". The week commenced with the administration of pledge followed by various programs centered on the theme. Slogan contest and essay competition for employees, extempore competitions in schools and colleges in the eastern region, knowledge sharing sessions, vendor meets, presentations and quiz contests were some of the programs organized. Overall the week was a success and helped to generate awareness on vigilance best practices.

#### **HSE (HEALTH, SAFETY & ENVIRONMENT) UPDATE**



Health and safety training programs help to prevent injury and illness in the workplace. Through safety training programs, employees are able to understand the potential hazards that they are exposed to on a daily basis. Effective health and safety programs also help in educating workers on the benefits of practicing proper workplace behaviour. In order to promote health and safety best practices in the workplace, 240 man hours of extensive Occupational Health & Safety (OHS) workshops were conducted in all the manufacturing units in the western region in October 2015. 150 employees participated in these workshops that included screening of safety videos and other activities to enhance engagement.





As part of the go green initiatives, the MMLH Team at Vizag encouraged the contractor to install LED solar panels for the site office and storage yard lighting at MMLH, Visakhapatnam. One single light pole has 600 Lumen Output, 37 watt peak solar panel and automatic dusk to dawn controller.





Rally in South 24 Parganas, Pathpukur School





Quiz Program organied on Swachh Bharat in Chennai and in South 24 Parganas

As part of the 'Swachh Bharat Mission' and 'National Cleanliness Campaign', Balmer Lawrie organised various activities from 25<sup>th</sup> September to 31<sup>st</sup> October. These programs included:

- · Rallies in schools to spread awareness about the importance of cleanliness.
- Quiz programme among employees and sensitization on "Swachh Bharat".
- Quiz programme in Government schools of South 24 Parganas.
- · Distribution of Waste Bins in schools.
- Quiz program on Swachh Bharat in a Government school at Chennai.

Winners of the "National Cleanliness Campaign" online quiz:

Name of the Employee	Danartmant
Name of the Employee	Department
Meenu Choudhary	Travel & Vacations
Sanjeev Kumar Padhee	Corporate IT
Ashmita Ray Chaudhury	Corporate Communications
Somnath Chattopadhyay	PDC, Leather Chemicals
Bivash Kumar Pal	Logistics
Harmeet Dhiman	Travel & Vacations
Irfan Warsi	Logistics
Girish Jain	Accounts & Finance
Prakriti Ojha	Travel & Vacations
Amit Chatterjee	Engineering & Projects
Rohit Kumar Pandey	Travel & Vacations



Balmer Lawrie celebrated "Daan Utsav 2015", from 2<sup>nd</sup> to 8<sup>th</sup> October for the first time. A collection drive of clothes, stationery, footwear, kitchenware, home decor items, electronic goods and other accessories was organised during the week. Daan Utsav (earlier called the Joy of Giving Week) is India's "festival of giving"! Launched in 2009, the festival is celebrated every year, in the week including Gandhi Jayanti and brings together Indians from all walks of life, to celebrate "giving".

कार्मिक सूचना - अक्तूबर 2015 / Personnel Information - October 2015

# <u>पदोन्नति / Promotion</u>

श्री आनंद सेनगुप्ता, मु.प्र.अ. [जी&एल] की पदोन्नति कार्यपालक निदेशक [जी&एल] के रूप में हुई है । वे कोलकाता में तैनात है ।

**Mr. Ananda Sengupta,** COO [G&L] has been promoted as Executive Director [G&L]. He is based at Kolkata.

आपको नए कार्यभार की शुभकामनांए। Wish you all the best in your new role!

# स्थानान्तरण / Transfer

श्री कार्तिकयन कंदन, मुख्य प्रबन्धक [ते&वि], जी&एल – मनाली, चेन्नई को संबद्ध सेवाएं – मनाली, चेन्नई में मुख्य प्रबन्धक [वित्त] के रूप में स्थानान्तरित किया गया ।

**Mr. Karthikeyan Kandan,** Chief Manager [A&F], G&L - Manali, Chennai has been transferred to Associate Services - Manali, Chennai as Chief Manager [Finance].

श्री अनिल कुमार विश्वाल, उप प्रबन्धक [हवाई प्रचालन], लॉजिस्टिक्स – हैदराबाद को लॉजिस्टिक्स - अहमदाबाद में उप प्रबन्धक [बिक्री] – गुजरात के रूप में स्थानान्तरित किया गया ।

**Mr. Anil Kumar Biswal,** Dy. Manager [Air Operations], Logistics - Hyderabad has been transferred to Logistics - Ahmedabad as Dy. Manager [Sales] - Gujarat.

आपको नए कार्यभार की शुभकामनांए। Wish you all the best in your new role!

# विदाई / Farewell

**श्री जोसफ मैथ्यु,** उपाध्यक्ष [एससीएम], आईपी – मुंबई लगभग 38 वर्षों की सफलतापूर्वक सेवाएं संपूर्ण कर 31 अक्तूबर, 2015 को सेवानिवृत्त हो गए ।

**Mr. Joseph Mathew,** Vice President [SCM], IP - Mumbai superannuated on 31st October, 2015 after successfully completing around 38 years of service.



श्री हरिहरसुब्रमण्यन एस, उपाध्यक्ष [वित्त], संबद्ध सेवाएं – मनाली, चेन्नई लगभग 29 वर्षों की सफलतापूर्वक सेवाएं संपूर्ण कर 31 अक्तूबर, 2015 को सेवानिवृत्त हो गए ।

**Mr. Hariharasubramanian S,** Vice President [Finance], Associate Services - Manali, Chennai superannuated on 31<sup>st</sup> October, 2015 after successfully completing around 29 years of service.

**श्री देबेन्दर पाल मदन,** प्रबंधक [एलएस], लॉजिस्टिक्स – दिल्ली, लगभग 30 वर्षों की सफलतापूर्वक सेवाएं संपूर्ण कर 31 अक्तूबर, 2015 को सेवानिवृत्त हो गए ।

**Mr. Devender Pal Madan,** Manager [LS], Logistics - Delhi superannuated on 31<sup>st</sup> October, 2015 after successfully completing around 30 years of service.

हम आपके भविष्य की मंगलमय कामना करते हैं। We wish you all the best in your future life.

### नए सदस्य / New Member



श्री आशुतोष डोगरा की नियुक्ति 23 अक्तूबर, 2015 को एसबीयू:टी&वी में प्रधान [वेकेशन्स] के रूप में हुई । वे मुंबई में तैनात है ।

**Mr. Ashutosh Dogra** joined SBU:T&V as Head [Vacations] on 23<sup>rd</sup> October, 2015. He is based at Mumbai.

### नए सदस्य / New Member

2015.

2015.



श्री गौतम भादुड़ी की नियुक्ति 28 अक्तूबर, 2015 को कार्पोरेट ले&वि – कोलकाता में मुख्य प्रबंधक [जोखिम प्रबंधन & नियत्रण] के रूप में हुई ।

**Mr. Gautam Bhaduri** joined Corporate A&F - Kolkata as Chief Manager [Risk Management & Control] on 28<sup>th</sup> October, 2015.



श्री नयन दामोदर यादव की नियुक्ति 19 अक्तूबर, 2015 को आईपी – मुंबई में उप प्रबंधक [एससीएम] के रूप में हुई । Mr. Nayan Damodar Yadav joined IP - Mumbai as Dy. Manager [SCM] on 19th October,



श्री रतिकांत पंडा की नियुक्ति 29 अक्तूबर, 2015 को एमएमएलएच – वाईजैग में उप प्रबंधक [मा.सं.] के रूप में हुई ।

**Mr. Ratikanta Panda** joined MMLH - Vizag as Dy. Manager [HR] on 29<sup>th</sup> October, 2015.



**श्री अबिर घोष** की नियुक्ति 30 अक्तूबर, 2015 को जी&एल – मनाली, चेन्नई में सहा. प्रबंधक [ले&िव] के रूप में हुई । **Mr. Abir Ghosh** joined G&L - Manali, Chennai as Asst. Manager [A&F] on 30<sup>th</sup> October, 2015.



श्री अभिषेक सरकार की नियुक्ति 1 अक्तूबर, 2015 को कोपॉरेट आईटी - कोलकाता में सहा. प्रबंधक [आईटी] के रूप में हुई ।

Mr. Avishek Sarkar joined Corporate IT - Kolkata as Asst. Manager [IT] on 1st October,



श्री दिपेन गोपालदास विरोजा की नियुक्ति 20 अक्तूबर, 2015 को लॉजिस्टिक्स – बंगलौर में सहा. प्रबंधक [बिक्री] के रूप में हुई ।

Mr. Dipen Gopaldas Viroja joined Logistics - Bangalore as Asst. Manager [Sales] on 20th October, 2015.



सुश्री अंजली त्यागी की नियुक्ति 19 अक्तूबर, 2015 को टी&वी – दिल्ली में अधिकारी [बिक्री & प्रचालन] के रूप में हुई ।

Ms. Anjali Tyagi joined T&V - Delhi as Officer [Sales & Operations] on 19<sup>th</sup> October, 2015.



**श्री आशीष चक्रवर्ती** की नियुक्ति 15 अक्तूबर, 2015 को जी&एल – कोलकाता में अधिकारी [मा.सं.] के रूप में हुई । **Mr. Asish Chakraborty** joined G&L - Kolkata as Officer [HR] on 15<sup>th</sup> October, 2015.



शिखा ग्रोवर की नियुक्ति 19 अक्तूबर, 2015 को टी&वी – दिल्ली में अधिकारी [खुदरा बिक्री] के रूप में हुई । Ms. Shikha Grover joined T&V - Delhi as Officer [Retail Sales] on  $19^{th}$  October, 2015.



सुश्री सवरिना कपुर की नियुक्ति 14 अक्तूबर, 2015 को टी&वी – बंगलौर में कनि. अधिकारी [खुदरा बिक्री] के रूप में हुई ।

Ms. Savrina Kapoor joined T&V - Bangalore as Jr. Officer [Retail Sales] on 14th October, 2015.



**श्री सौम्यदीप दत्ता** की नियुक्ति 19 अक्तूबर, 2015 को जी&एल – कोलकाता में कनि. अधिकारी [क्यूए] के रूप में हुई । **Mr. Soumyadip Dutta** joined G&L - Kolkata as Jr. Officer [QA] on 19<sup>th</sup> October, 2015.



सुश्री सुदीप्ता सेठ की नियुक्ति 26 अक्तूबर, 2015 को टी&वी – बंगलौर में किन. अधिकारी [चैनल सेल्स] के रूप में हुई ।

Ms. Sudipta Seth joined T&V - Bangalore as Junior Officer [Channel Sales] on 26<sup>th</sup> October, 2015.



श्री विशाल नगप्पा गोकर्न की नियुक्ति 5 अक्तूबर, 2015 को आईपी – मुंबई में कनि. अधिकारी [ले&वि] के रूप में हुई ।

Mr. Vishal Nagappa Gokarn joined IP - Mumbai as Jr. Officer [A&F] on 5<sup>th</sup> October, 2015.



सुश्री यामिनी गिरीश कक्कड़ की नियुक्ति 7 अक्तूबर, 2015 को टी&वी – मुंबई में कनि. अधिकारी [टिकटिंग] के रूप में हुई । Ms. Yamini Girish Kakkad joined T&V - Mumbai as Jr. Officer [Ticketing] on 7<sup>th</sup> October, 2015.

बामर लॉरी परिवार में आपका स्वागत है एवं आपलोगों को हार्दिक शुभकामनाएं । Welcome you to the Balmer Lawrie family and wish you all the best!