# Balmer Lawrie Online Monthly Bulletin

# Vol. 5 Issue 2

# February 2015

# EDITORIAL

1<sup>st</sup> February, 2015 was a momentous day indeed! All of us celebrated the 149<sup>th</sup> Foundation Day of our organisation with our families in all the units and establishments across the country, with immense fervour and enthusiasm. It was a day that filled our hearts with great pride and honour to be part of a conglomerate that is gearing up for its sesquicentennial celebrations. We will bring you glimpses of the 149<sup>th</sup> Foundation Day celebrations in the next issue of BLOOM.



February also witnessed brand Vacations Exotica completing one year in Balmer Lawrie. Today it is an integral part of SBU: Travel & Vacations and is focussed at becoming one of the top 3 holiday brands in the country.

National Safety Day/Week will be celebrated from 4<sup>th</sup> to 10<sup>th</sup> March. This year's theme for the Campaign is "Build a Safety Culture for Sustainable Supply Chain / सुरक्षा संस्कृती सप्लाय चैन में बनाए रखे". We will observe the day at Balmer Lawrie and celebrate the National Safety Week in all units/establishments across locations to encourage adoption of safety best practices in work processes. Various programs and contests will be organised during the week with exciting prizes for the winners.

As always I'll look forward to your feedback, suggestions and contributions. Do send me an email at <u>mukhopadhyay.mohar@balmerlawrie.com</u>.

#### **THIRD QUARTER RESULTS**

On 6<sup>th</sup> February, 2015 the results for the quarter ending 31<sup>st</sup> December 2014, were adopted by the Board. The net income was Rs 735.84 crores and the net profit stood at Rs 36.24 crores. The net income for nine months ending 31<sup>st</sup> December 2014 was Rs 2169.48 crores, PBT was Rs 116.24 crores and net profit stood at Rs 78.53 crores.



Balmer Lawrie forayed into the Container Freight Station business two decades ago (1994) when the first CFS in the Eastern Region was set up by it in Transport Depot Road, Kolkata on 4.5 acres of land. Over the last 20 years, the CFS was expanded to meet the continuous rise in demand and today, it is spread over 16 acres. BL set up two more CFSs at the dawn of the new millennium in Mumbai and Chennai. Today BL is equipped to handle a throughput of upto 2,40,000 TEUs per annum. To share this moment of pride, it hosted a dinner on 30<sup>th</sup> January, 2015 at Spring Club, Kolkata for the Shipping lines. Senior Executives of BL including Mr K. Swaminathan, COO [LI], Mr. R.S. Louis, VP [LI] and others were present on the occasion. BL s setting up a Multi Modal Logistics Hub in Vizag in partnership with Vizag Port Trust and 3 Temperature Controlled Warehouses in Hyderabad, Mumbai and NC Region.



Balmer Lawrie was awarded a trophy and a certificate for winning OTM India's Top 100 Travel Producers Award 2015. OTM, which is India's biggest Travel Trade Show, was held recently in Mumbai.



C&MD and Directors visited the G&L and IP plants at Silvassa on 13<sup>th</sup> January 2015.



The LS and T&V teams at Cochin have shifted to a new office, the address of which is as follows: 40/8147 D , Ground Floor Narakathara Road Kochi - 682 035 Telephone no. (temporary): 0484 235 1025 The new office was inaugurated on 3<sup>rd</sup> February 2015.



Republic Day was celebrated in various units on 26<sup>th</sup> January. Besides the flag hoisting ceremony, there were dance performances by school students at Manali. In photo are glimpses from G&L and IP - Kolkata, Silvassa and Manali.

## Paper Presentatation by S Ankolu

Mr. Satyanarayana Ankolu, Manager (Opex) represented Balmer Lawrie at the "International Conference on Business Paradigms in Emerging Markets" held in December 2014 at the National Institute of Technology, Rourkela. He presented a technical paper titled "Supply Chain Relationship Management – Raising the level to true partnership of Business." To read the paper click on the link below: http://blintranet.nic.in/newsletter/FullTechnical Paper.pdf

## **BL at Business Standard Quiz**

Ms. Prakriti Ojha, Dy. Manager [HR] and Ms. Kshama Agarwal, Asst. Manager [SP] represented Balmer Lawrie in the 'Business Standard Quiz' held on 17<sup>th</sup> January 2015, in Kolkata. The quiz, organized by Business Standard, witnessed participation from both corporates and management schools.

राजभाषा विभाग, भारत सरकार, नई दिल्ली द्वारा नवम्बर 2014 में आयोजित हिंदी की "प्राज्ञ" परीक्षा में उत्तीर्ण प्रधान कार्यालय के कर्मचारी / Details of Employees from Corporate Office who passed the Hindi "**Pragya**" Examination conducted during November 2014 by the Department of Official Language, Govt. of India, New Delhi:

#### <u>नाम/Name</u>

श्री सुकान्त सिन्हा / Shri Sukanta Sinha श्रीमतो बिनाता सेन / Smt Binata Sen श्री सुमन दे / Shri Suman Dey श्री विश्वनाथ दे / Shri Biswanath Dey श्री स्वपन चटर्जी / Shri Swapan Chatterjee श्री प्रबीर कु. घोष / Shri Swapan Chatterjee श्री प्रबीर कु. घोष / Shri Prabir Kr Ghosh श्री पार्थ सारथी राय / Shri Partha Sarathi Roy श्री सुनंदा बासु / Shri Sunanda Basu

आपको बहत-बहत बधाई । Congratulations!

#### <u>विभाग/Department</u>

क्षेमासं / RHR आईटी / IT क्षेमासं / RHR वित्त / Finance सचिव / Secretary's यात्रा / Travel एलएस / LS सचिव / Secretary's



The Company procured flats in Silvassa to provide accommodation to Executives / Officers and their families. A total of 12 flats have been bought as on date.



As part of recreational activities in Silvassa, a leisure trip to Dhabosa waterfall was organized on  $18^{\rm th}$  January 2015.

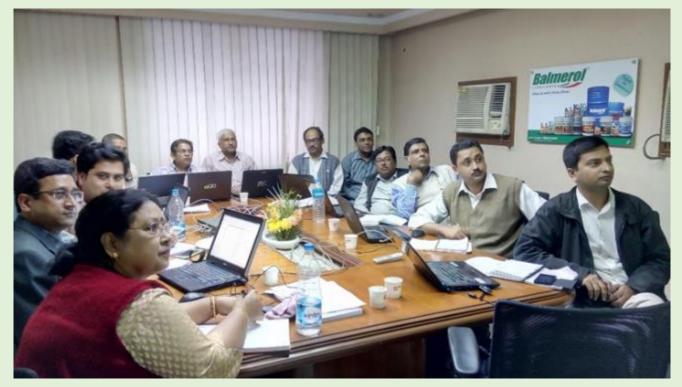


CRICCON [Connecting through Cricket], a Cricket Tournament was organized by G&L Silvassa to foster team spirit and better connect, as a part of its employee welfare initiatives. BL employees, workers and their family members participated in the tournament which was held on Sunday, 7<sup>th</sup> December 2014.

## **BLESS UPDATE**

The implementation of SAP for SBU: G&L has almost entered the penultimate stage for the actual Go Live. Major part of the master data preparation and mock cutover has taken place and the balance is also in progress.

At the onset, sessions for function based training for MM, SD, PP and QM have been planned for separate batches at the HO, G&L - Kolkata, Chennai & Silvassa spanning from  $1^{st}$  to  $3^{rd}$  week of February 2015.



SD users training session in progress at G&L Kolkata

## HSE (HEALTH, SAFETY & ENVIRONMENT UPDATE



Concretizing of tank farm yard



Double body earthing of all tanks

# HSE Initiatives taken in G&L – Silvassa



Flame proof motor installed for HSD transfer pump



Fall arrest system installed for people working on tanker top



Completion of fire hydrant system, including main & jokey pump



System to stack cylinder vertically with chain



Secondary containment made for base oil storage tank



Barricading done in front of fire hose box for free access during emergency



Used & reusable barrels are properly labeled & segregated for easy identifications



Balmer Lawrie organized a health check-up and a blood donation camp on 30<sup>th</sup> January 2015 in collaboration with the Calcutta Custom House Agents Association. The camp was organised in the premises CFS - Kolkata and was graced by dignitaries and eminent members of the trade. The chief guest on the occasion was Commissioner of Customs-Port, Mr. S. K. Das. Around 110 participants including CHA representatives, truck drivers, labourers, contractors and employees of Balmer Lawrie expressed their solidarity towards this noble cause and 60 participants donated blood. Mr. S. P. Verma, President CCHAA, said that the event was a grand success, while Mr. K. Swaminathan, Chief Operating Officer-LI, Balmer Lawrie applauded the entire team for their efforts.



Balmer Lawrie sponsored a Health Check Up Camp organised by the Caddies Benevolent Trust at Tolly Club, Kolkata on 12<sup>th</sup> January 2015.



The Bhoomi Pujan ceremony for the construction of a Water Tank in Padghe Village, Panvel (project sponsored by BL under CSR) was conducted by Mr. Prashant Thakur, MLA and Rotarian, Mr. B Nandi, Head [IP] as Guest of Honour and President of Rotary Club, Panvel Industrial Town Charitable Trust on 31<sup>st</sup> January 2015.



Balmer Lawrie was one of the tee sponsors of the Charity Golf Tournament "Hope Cup" held in aid of Indian Institute of Cerebral Palsy from 29<sup>th</sup> to 30<sup>th</sup> January 2015, at Tolly Club, Kolkata.



#### कार्मिक सूचना - जनवरी 2015 / Personnel Information – January 2015

<u>स्थानान्तरण / Transfer</u>

**श्री ए टी किट्टुरकर**, वरि. प्रबंधक [विक्री समन्वयन], जी&एल - सिलवासा को एलआई - कोलकाता में वरि. प्रबंधक [प्रचालन] के रूप में स्थानांतरित किया गया है ।

**Mr. A T Kitturkar,** Sr. Manager [Sales Coordination], G&L - Silvassa has been transferred to LI - Kolkata as Sr. Manager [Operations].

श्री ए पी भावे, प्रबंधक [विपणन], आईपी - सिलवासा को आईपी - मुंबई में प्रबंधक [विपणन] के रूप में स्थानांतरित किया गया है ।

**Mr. A P Bhave,** Manager [Marketing], IP - Silvassa has been transferred to IP - Mumbai as Manager [Marketing].

श्री एस सी विरमानी, प्रबंधक [सामग्री], जी&एल - सिलवासा को जी&एल - कोलकाता में प्रबंधक [समन्वयन] के रूप में स्थानांतरित किया गया है ।

**Mr. S C Virmani,** Manager [Materials], G&L - Silvassa has been transferred to G&L - Kolkata as Manager [Co-ordination].

श्री प्रतिक कुमार दावे, अधिकारी [विक्री], आईपी - सिलवासा को आईपी - बड़ौदा में अधिकारी [विक्री] के रूप में स्थानांतरित किया गया है ।

**Mr. Pratik Kumar Dave,** Officer [Sales], IP - Silvassa has been transferred to IP - Baroda as Officer [Sales].

आपको नए कार्यभार की शुभकामनांए। Wish you all the best in your new role!

# <u> विदाई / Farewell</u>



श्री मानस मुखोपाध्याय, वरि. उपाध्यक्ष [आईटी], कार्पोरेट आईटी – कोलकाता लगभग 22 वर्षों की सफलतापूर्वक सेवाएं संपूर्ण कर 31 जनवरी, 2015 को सेवानिवृत्त हो गए ।

**Mr. Manash Mukhopadhyay,** Sr. Vice President [IT], Corporate IT - Kolkata retired on 31<sup>st</sup> January, 2015 after successfully completing around 22 years of service.

श्री देवाशीष धर राय, सह उपाध्यक्ष [आईपी & टी&पीडी], आईपी – कोलकाता लगभग 26 एवं ½ वर्षों की सफलतापूर्वक सेवाएं संपूर्ण कर 31 जनवरी, 2015 को सेवानिवृत्त हो गए ।

**Mr. Debasis Dhar Roy,** Associate Vice Pesident [IP & T&PD], IP - Kolkata retired on 31<sup>st</sup> January, 2015 after successfully completing around 26 and 1/2 years of service.

**श्री हरेन्द्र नाथ राय,** वरि. प्रबंधक [सप्लाई चेन], जी&एल – कोलकाता लगभग 26 वर्षों की सफलतापूर्वक सेवाएं संपूर्ण कर 31 जनवरी, 2015 को सेवानिवृत्त हो गए ।

**Mr. Harendra Nath Roy,** Sr. Manager [Supply Chain], G&L - Kolkata retired on 31<sup>st</sup> January, 2015 after successfully completing around 26 years of service.



श्री अमिताभ मजुमदार, कनि. अधिकारी [सिविल & इलेक्ट्रिकल रख-रखाव], प्रशासन विभाग – कोलकाता लगभग 33 वर्षों की सफलतापूर्वक सेवाएं संपूर्ण कर 31 जनवरी, 2015 को सेवानिवृत्त हो गए । Mr. Amitava Majumder, Jr. Officer [Civil & Electrical Maintenance], Administration Department -Kolkata retired on 31<sup>st</sup> January, 2015 after successfully completing around 33 years of service.

हम आपके भविष्य की मंगलमय कामना करते हैं। We wish you all the best in your future life.

# <u>नए सदस्य</u> / <u>New Member</u>



श्री समीर शुक्ला की नियुक्ति 2 जनवरी, 2015 को लॉजिस्टिक विभाग - कोलकाता में प्रधान [सेंट्रल प्राइसिंग] के रूप में हुई । Mr. Sameer Shukla joined Logistics Services - Kolkata as Head [Central Pricing] on 2<sup>nd</sup> January, 2015.



श्री दिलीप कुमार दास की नियुक्ति 14 जनवरी, 2015 को कार्पोरेट मामले विभाग – कोलकाता में प्रधान [कार्पोरेट सामाजिक दायित्व] के रूप में हुई । Mr. Dilip Kumar Das joined Corporate Affairs Dept. - Kolkata as Head [Corporate Social Responsibility] on 14<sup>th</sup> January, 2015.



**श्री क्रुशना चंद्र दास** की नियुक्ति 12 जनवरी, 2015 को ग्रीस & लूब्रिकेंट्स, सिलवासा में प्रबंधक [गुणवत्ता नियंत्रण] के रूप में हुई । **Mr. Krushna Chandra Das** joined Greases & Lubricants - Silvassa as Manager [Quality Control] on 12<sup>th</sup> January, 2015.



श्री राहुल जगन्नाथ पाटिल की नियुक्ति 7 जनवरी, 2015 को लॉजिस्टिक सेवाएं, मुंबई में उप प्रबंधक [3 पीएल] के रूप में हुई ।
 Mr. Rahul Jagannath Patil joined Logistics Services - Mumbai as Deputy Manager [3 PL] on 7<sup>th</sup> January, 2015.



श्री नीरज कुमार झा की नियुक्ति 5 जनवरी, 2015 को यात्रा & वेकेशन्स, मुंबई में उप प्रबंधक [ले&वि] के रूप में हुई । Mr. Niraj Kumar Jha joined Travel & Vacations - Mumbai as Deputy

Manager [A&F] on 5<sup>th</sup> January, 2015.



श्री अक्षय कुमार की नियुक्ति 31 दिसम्बर, 2014 को लॉजिस्टिक सेवाएं – दिल्ली में सहायक प्रबंधक [3 पीएल] के रूप में हुई ।
Mr. Akshay Kumar joined Logistics Services - Delhi as Asst. Manager [3 PL] on 31<sup>st</sup> December, 2014.



श्री प्रसुन अग्रवाल की नियुक्ति 2 जनवरी, 2015 को इंडस्ट्रियल पैकेजिंग - सिलवासा में सहायक प्रबंधक [ले&वि] के रूप में हुई । Mr. Prasoon Agarwal joined Industrial Packaging - Silvassa as Asst. Manager [A&F] on 2<sup>nd</sup> January, 2015.



श्री निलेश सुरेश धमनकर की नियुक्ति 1 जनवरी 2015 को लॉजिस्टिक सेवाएं – मुंबई में सहायक प्रबंधक [प्रोजेक्ट लॉजिस्टिक्स] के रूप में हुई । Mr. Nilesh Suresh Dhamankar joined Logistics Services - Mumbai as Asst. Manager [Project Logistics] on 1<sup>st</sup> January, 2015.



सुश्री गुलशन चर्ण की नियुक्ति 2 जनवरी, 2015 को यात्रा & वेकेशन्स - मुंबई में अधिकारी [एनआरआई प्रचालन] के रूप में हुई । Ms. Gulshan Charna joined Travel & Vacations - Mumbai as Officer [NRI Operations] on 2<sup>nd</sup> January, 2015.



**श्री विजय के विल्सन** की नियुक्ति 2 जनवरी, 2015 को यात्रा & वेकेशन्स - बंगलोर में अधिकारी [रिटेल सेल्स] के रूप में हुई । **Mr. Vijay K Wilson** joined Travel & Vacations - Bangalore as Officer [Retail Sales] on 2<sup>nd</sup> January, 2015.



सुश्री त्रुपति मुसेल की नियुक्ति 5 जनवरी, 2015 को यात्रा & वेकेशन्स - मुंबई में अधिकारी [एफआईटी/जीआईटी] के रूप में हुई । Ms. Trupti Musale joined Travel & Vacations - Mumbai as Officer [FIT/GIT Operations] on 5<sup>th</sup> January, 2015.



**सुश्री नताश्य केंट** की नियुक्ति 5 जनवरी, 2015 को यात्रा & वेकेशन्स – चेन्नई में कनि. अधिकारी [रिटेल सेल्स] के रूप में हुई । **Ms. Natashya Kent** joined Travel & Vacations - Chennai as Jr. Officer [Retail Sales] on 5<sup>th</sup> January, 2015.



सुश्री रूतुजा दुर्गेश परदेशी की नियुक्ति 5 जनवरी, 2015 को यात्रा & वेकेशन्स - मुंबई में कनि. अधिकारी [जीआईटी प्रचालन] के रूप में हुई । Ms. Rutuja Durgesh Pardeshi joined Travel & Vacations - Mumbai as Jr. Officer [GIT Operations] on 5<sup>th</sup> January, 2015.

बामर लॉरी परिवार में आपका स्वागत है एवं आपलोगों को हार्दिक शुभकामनाएं । Welcome you to the Balmer Lawrie family and wish you all the best!

# **GLIMPSES FROM THE MAXIMUM CITY**



The Gateway of India is a monument built during the British Raj in Mumbai. It is located on the waterfront in the Apollo Bunder area in South Mumbai and overlooks the Arabian Sea. The structure is a basalt arch, 26 m (85 ft) high. It lies at the end of Chhatrapati Shivaji Marg at the water's edge in Mumbai Harbour. It was a crude jetty used by the fishing community which was later renovated and used as a landing place for British governors and other prominent people. The structure was erected to commemorate the landing of their Majesties King George V and Queen Mary at Apollo Bunder, when they visited India in 1911.