



Vol. 3 Issue 8

August 2013

Editorial

BLOOM has successfully completed two years and we are happy that it continues to connect all Balmer Lawriens. BLOOM was intended to be a story board that reinforces the spirit of collaboration, togetherness and shared values across the organisation. Walt Disney said, *"Of all of our inventions for mass communication, pictures still speak the most universally understood language"*. We have always tried to capture significant moments in pictures and bring you happenings from all across Balmer Lawrie as visual journeys.

This issue of BLOOM, coming on the eve of 67th Independence Day of our nation, has great stories to share. Our organisation has successfully crossed two significant milestones in its journey, one is to steer our business processes to the next orbit through roll out of the ERP on SAP platform enabling our businesses to be driven by technology, and the other to strengthen our social commitment and portray the human face of the company by offering a first of its kind innovative 'water backpack' to the desert community at Barmer, Rajasthan that needs our help.

I'll take this opportunity to thank all of you who have sent us feedback and contributions. However, my special thanks to the Regional HR Teams for their unstinted support to bring us news across locations. Please continue to send us your suggestions, contributions or feedback at mukhopadhyay.mohar@balmerlawrie.com. Let's wish to remain connected with BLOOM always and cherish the oneness and openness inherent in our culture!

Wish all of you a very Happy Independence Day!

Mohar

Q1 FY 2013-14 Results

The Company announced the financial results for the quarter ended 30 June, 2013 in its Board Meeting held at Kolkata on 12th August, 2013.

The total income for the first quarter registered a gain of 2% quarter on quarter and rose to Rs. 698.55 crores from Rs. 683.09 crores for the same period last year. The Profit Before Tax (PBT), was down by 23% and stood at Rs. 50.56 crores for the quarter ended 30th June, 2013 as compared to Rs. 65.66 crores for the same quarter last year. Correspondingly, the net profit (PAT) during the quarter declined by 24% to Rs. 34.63 crores compared to Rs. 45.63 crores for the corresponding period last year.



SBU: Logistics Services and Logistics Infrastructure participated in Logistics Colloquium held on 24th July, 2013 at Taj Bengal. An annual event organized by CII, Logistics Colloquium is a premier platform in the country for supply chain professionals to interact, gain from the in-depth analysis of critical issues in the logistics domain, and co-create new and implementable ideas. A stall was put up at the venue which received good response from the participants and visitors.

Tours, Mumbai successfully organised tour programs for various organisations, over the last few months.



Educational Seminar on Bancassurance for Star Union Dai-ichi Life Insurance Co. Ltd. held at Goa



Europe Tour for IOC (Assam) from April 13th to 22nd, 2013



Kashmir Tour for Customs, Mumbai from 26th May to 7th June, 2013



Hong Kong and Macau Tour for IOC, Uttar Pradesh from 10th to 16th June, 2013

ERP - SAP goes LIVE



On 2nd August, 2013 the BLESS project crossed a significant milestone. SAP was successfully rolled out in A&F (FICO module) and SBU:IP! C&MD and Directors made transactions and formally launched the implementation etching another episode in BL's technological transformation. It may be noted that the HCM module had gone live on 1st April, 2013. Congratulations to the entire team behind the project!

Helpdesk for SAP

Phone Central Support Team: **033-22225-748**

E Mail id of Center:

- FICO/Interface - support.fico@balmerlawrie.com
- HR - support.hcm@balmerlawrie.com
- IP - support.ip@balmerlawrie.com
- UserID lock/password reset - erphelpdesk@balmerlawrie.com
- Master Data - support.mdm@balmerlawrie.com

Energy Management

Energy efficiency plays a critical role in our pursuit of Sustainable Development. In an endeavor to make use of the opportunities for enhancing energy efficiency, SBU: G&L conducted energy audits at all the 4 units and implemented 96% of the recommendations.

The key projects undertaken at various G&L units are as follows:

1. Improvement of power factor to 0.98 by installing APFC panels.
2. Improving energy efficiency in compressors by fine tuning its parameters.
3. Replacing FTLs with T-5 lamps.
4. Installing VFDs (variable frequency drives) for Compressors & Pumps.
5. Steam Condensate recovery mechanism upto 70%.
6. Automation in cooling towers.
7. Installing occupancy sensors at specific offices.
8. Replacing 250W SON lights with 150 W metal halides.
9. Optimizing voltage for the lighting feeders.
10. Replacement of magnetic ballast with Electronic ballast.



Variable frequency drive



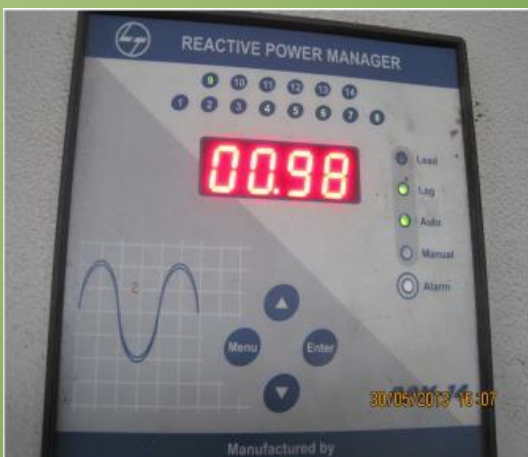
Occupancy Sensor



Use of Natural Light in shop floor



Conversion to T5 Lamps



Improved Power factor at G&L Kolkata



As part of a noteworthy CSR initiative, Balmer Lawrie distributed water backpacks to the villagers of Barmer district in Rajasthan on 17th and 18th July, 2013 in association with Dhara Sansthan, an NGO and local partner of BL and Cairn Energy. The water backpack was formally launched by Mr. Viren Sinha, C&MD on 18th July amongst the beneficiaries in a function organised by Dhara Sansthan. Present on the occasion were D[HR&CA] and ED [Corporate Affairs]. Around 400 villagers attended the function and were thrilled with the water backpack, which is a healthy and effective alternative for carrying water to buckets and jerry cans. Kudos to BL for bringing a smile on their faces! This initiative of BL received great media attention and has been appreciated by the community as it brings about a major transformation in the lives of the villagers. On 17th July, C&MD & Directors visited one of the RO plant installed by Cairn India in association with Tata Projects and PHED in a village named Gudamalani 70-80 km from Barmer. 5000 water backpacks were distributed in Barmer. BL plans to distribute 15000 more water backpacks in other water stressed states of the country like Gujarat, Orissa, Andhra Pradesh and Madhya Pradesh in association with NGOs operating in those areas as local partners.





From 21st to 26th July the evaluation of CSR Projects was carried out by a team from TISS. As part of this, the team visited IICP, SOS Village and CINI in the eastern region. In the south, they evaluated the Mobile Medical Unit (MMU) for HelpAge sponsored at Manali. Under this project, the MMU van goes to 10 villages near Manali area on a daily basis and provides medical aid to the elderly and economically weak people. The MMU Staff includes a Doctor, a Pharmacist, a Driver and a Social Protection Officer. In the west, projects undertaken in Khadoli village were evaluated as well. The training program on Travel & Tourism for under privileged girls across the country taken up during 2012-13 was also evaluated.

Official Language Examination

प्रधान कार्यालय के निम्नलिखित कर्मचारियों को भारत सरकार, गृह मंत्रालय, राजभाषा विभाग, नई दिल्ली द्वारा मई, 2013 में आयोजित "हिंदी प्राज्ञ" परीक्षा में उत्तीर्ण घोषित किया गया ।

The following employees of Head Office whose names are given below, have been declared successful in "Hindi Pragna" Examination held in the month of May, 2013 by Govt. of India, Department of Official Language, Ministry of Home Affairs, New Delhi.

कर्मचारी का नाम Name of the employee	विभाग Department
1. श्री श्रीजीत नन्दी Shri Sreejit Nandy	सूचना प्रौद्योगिकी IT
2. श्री पिनाकी घोष Shri Pinaki Ghosh	सचिव Secretary
3. श्री प्रबीर पाल Shri Prabir Pal	सचिव Secretary
4. श्री केषुटो बसाक Shri Kesto Basak	सीएचआरडी CHRD
5. श्रीमती उत्पला चक्रवर्ती Smt. Utpala Chakraborty	प्रशासन Administration

आप सभी को बधाई !

Congratulations to all of you!

पुनः पदनाम / Re-designation

श्री सिद्धार्थ सरकार, सह उपाध्यक्ष [नई पहलें], जी एंड एल - कोलकाता को सह उपाध्यक्ष [एससीएम & सामग्री] के रूप में पुनः पदनामित किया गया है ।

Mr. Siddhartha Sarkar, AVP [New Initiatives], G&L - Kolkata has been re-designated as AVP [SCM & Materials], G&L - Kolkata.

श्री संदीप जेना, सहा. प्रबंधक [विक्री], एलआई - कोलकाता को सहा. प्रबंधक [डब्ल्यूडी], एलआई - कोलकाता के रूप में पुनः पदनामित किया गया है ।

Mr. Sandeep Jena, Assistant Manager [Sales], LI - Kolkata has been re-designated as Assistant Manager [WD], LI - Kolkata.

श्री डी धर राय, सह उपाध्यक्ष [आईपी व टी एंड पीडी], आईपी - कोलकाता को सह उपाध्यक्ष [टी एंड पीडी], आईपी - कोलकाता के रूप में पुनः पदनामित किया गया है ।

Mr. D Dhar Roy, AVP [IP and T&PD], IP - Kolkata has been re-designated as AVP [T&PD], IP - Kolkata.

श्री आर पद्मनाभन, प्रबंधक [सामग्री], जी एंड एल - चेन्नई को प्रबंधक [विपणन], जी एंड एल - चेन्नई के रूप में पुनः पदनामित किया गया है ।

Mr. R. Padmanabhan, Manager [Materials], G&L - Chennai has been re-designated as Manager [Marketing], G&L - Chennai.

श्री अभिजीत राय, उपाध्यक्ष [विपणन] - चैनल समर्थन, जी एंड एल - कोलकाता को उपाध्यक्ष [प्रचालन], जी एंड एल - कोलकाता के रूप में पुनः पदनामित किया गया है ।

Mr. Abhijit Ray, Vice President [Marketing] - Channel Support, G&L - Kolkata has been re-designated as Vice President [Operations], G&L - Kolkata.

श्री एम चंद्र बोस, उप प्रबंधक [तकनीकी] - पीसी, चेन्नई को उप प्रबंधक [विपणन - उत्पाद प्रबंधन व तकनीकी सेवाएं], पीसी - चेन्नई के रूप में पुनः पदनामित किया गया है ।

Mr. M. Chandra Bose, Deputy Manager [Technical], PC - Chennai has been re-designated as Deputy Manager [Marketing - Product Management and Technical Services], PC - Chennai.

श्री सुरेश राजू, उप प्रबंधक [विपणन], पीसी - चेन्नई को उप प्रबंधक [विपणन] - दक्षिण, पीसी - चेन्नई के रूप में पुनः पदनामित किया गया है ।

Mr. Suresh Raju, Deputy Manager [Marketing], PC - Chennai has been re-designated as Deputy Manager (Marketing) - South, PC - Chennai.

श्री तपन सरकार, वरिष्ठ प्रबंधक [विपणन], पीसी - दिल्ली को वरिष्ठ प्रबंधक [विपणन] - उत्तर, पीसी - दिल्ली के रूप में पुनः पदनामित किया गया है ।

Mr. Tapan Sarkar, Senior Manager (Marketing), PC - Delhi has been re-designated as Senior Manager (Marketing) - North, PC - Delhi.

आपको नए कार्यभार की शुभकामनाएं।

Wish you all the best in your new role!

स्थानान्तरण / Transfer

श्री अतीन मुखर्जी, प्रबंधक [मा.सं.], सीएचआरडी को एचआरसी - कोलकाता में प्रबंधक [मा.सं.] - जी एंड एल एवं आईपी के रूप में स्थानांतरित किया गया है ।

Mr. Atin Mukherjee, Manager [HR], CHRD has been transferred to HRC - Kolkata as Manager [HR] - G&L and IP.

श्री मनीष ग़ोवर, वरि शाखा प्रबंधक [टी एंड टी], टी एंड टी - मुंबई को टी एंड टी- दिल्ली में मुख्य शाखा प्रबंधक [पर्यटन] के रूप में स्थानांतरित किया गया है ।

Mr. Manish Grover, Sr. Branch Manager [T&T], T&T - Mumbai has been transferred to T&T - Delhi as Chief Branch Manager [Tours].

श्री वी रमणमूर्ति, वरि प्रबंधक [विपणन], जी एंडएल - सिलवासा को जी एंड एल- हैदराबाद में वरिष्ठ प्रबंधक [विपणन] के रूप में स्थानांतरित किया गया है ।

Mr. V Ramanamurthy, Senior Manager [Marketing], G&L - Silvassa has been transferred to G&L - Hyderabad as Senior Manager [Marketing].

आपको नए कार्यभार की शुभकामनाएं।

Wish you all the best in your new role!

विदाई / Farewell



श्री डी सी गुप्ता, मुख्य प्रबंधक [वाणिज्य], आईपी - पश्चिम क्षेत्र, 30 वर्षों की सफलता पूर्वक सेवाएं पूर्ण कर 31 जुलाई को सेवानिवृत्त हो गए ।

Mr. D C Gupta, Chief Manager [Commercial], IP - Western Region retired on 31st July after successfully completing around 30 years of service.



श्री स्वपन बनर्जी, अधिकारी [प्रशासन] , 30 वर्षों की सफलता पूर्वक सेवाएं पूर्ण कर 31 जुलाई को सेवानिवृत्त हो गए ।

Mr. Swapan Banerjee, Officer [Administration] retired on 31st July after successfully completing around 30 years of service.

श्री देबाशीष भट्टाचार्या, सह उपाध्यक्ष [आरओएफएस] , 29 व ½ वर्षों की सफलता पूर्वक सेवाएं पूर्ण कर 31 जुलाई को सेवानिवृत्त हो गए ।

Mr. Debashish Bhattacharya, AVP [ROFS] retired on 31st July after successfully completing around 29 & 1/2 years of service.

श्री अलोक भट्टाचार्या, मुख्य प्रबंधक (आईटी), जो ट्रांसेफ सर्विसेस लि. में प्रतिनियुक्ति पर थे, 38 वर्षों की सफलता पूर्वक सेवाएं संपूर्ण कर 31 जुलाई को सेवानिवृत्त हो गए ।

Mr. Alok Bhattacharya, Chief Manager [IT] who was on deputation to Transafe Services Ltd. retired on 31st July after successfully completing around 38 years of service.

हम आपके सेवानिवृत्ति जीवन सुखमय एवं शांतिमय होने की कामना करते हैं ।

We wish you all the best in your future life.

नए सदस्य / New Member

श्री रामजी दुबे की नियुक्ति, 22 जुलाई, 2013 को कार्पोरेट आईटी - कोलकाता में सहा. प्रबंधक [आईटी] के रूप में हुई।
Mr. Ramji Dubey joined Corporate IT, Kolkata as Assistant Manager [IT] on 22nd July, 2013.

श्री राजन यादव की नियुक्ति, 5 जुलाई, 2013 को जी एंड एल - बड़ौदा में कनिष्ठ अधिकारी [औद्योगिक विपणन] के रूप में हुई।

Mr. Rajan Yadav joined G&L, Baroda as Junior Officer [Industrial Marketing] on 5th July, 2013.

*बामर लॉरी परिवार में आपका स्वागत है एवं आप लोगों को हार्दिक शुभकामनाएं ।
Welcome you to the Balmer Lawrie family and wish you all the best!*

निधन सूचना / Obituary



श्री बी पी जोशी, सह उपाध्यक्ष [मा.सं.], पश्चिम क्षेत्र का निधन 22 जुलाई, 2013 को हो गया। उनका जन्म 21 अगस्त 1954 को हुआ था और वे 59 वर्ष के थे। बामर लॉरी में उनकी नियुक्ति 1 अक्टूबर, 1985 को हुई थी। उनके परिवार में पत्नी, एक बेटी और बेटा है। श्री जोशी बहुत अच्छे इंसान थे। हम श्री जोशी के परिवार के प्रति हार्दिक संवेदना प्रकट करते हैं। हम भगवान से उनकी आत्मा की शांति की प्रार्थना करते हैं।

Mr. B P Joshi, AVP [HR], Western Region passed away on 22nd July, 2013. He was born on 21st August, 1954 and was 59 years old. He had joined Balmer Lawrie on 1st October, 1985. He is survived by his wife, a daughter and son. A very supportive gentleman, Mr. Joshi was loved by one and all. Our heartfelt condolences to Mr. Joshi's family. May his Soul rest in peace!



Glimpses from the City of Joy

Vidyasagar Setu also known as the Second Hooghly Bridge, is a toll bridge over the Hooghly River in West Bengal linking the cities of Kolkata and Howrah. With a total length of 823 metres (2,700 ft), Vidyasagar Setu is the longest cable-stayed bridge in India and one of the longest in Asia. It was the second bridge to be built across the Hooghly River; the first, the Howrah Bridge (also known as Rabindra Setu) was completed in 1943. Named after the educationist reformer Pandit Ishwar Chandra Vidyasagar, it cost Indian Rupees 3.88 billion to build. Construction began on 3 July 1979, and the bridge was commissioned on 10 October 1992 by the Hooghly River Bridge Commission. The project was a joint effort between the public and private sectors, under the control of the Hooghly River Bridge Commissioners. The bridge is used by around 30,000 vehicles daily, considerably less than the bridge's capacity of 85,000.