

# BALMER LAWRIE & CO. LTD.

₹ in Lakhs

## STANDALONE -SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

	3 months ended 30/06/2019	Preceding 3 months ended 31 March 2019	Corresponding 3 months ended in the previous year 30/06/2018	Year to date figure for current period ended 30/06/2019	Year to date figure for previous year ended 30/06/2018	Previous Accounting year ended 2018-19
<b>1. Segment Revenue [Net Sales / Income]</b>						
a. Industrial Packaging	17731.46	13905.51	19716.10	17731.46	19716.10	63675.80
b. Logistics Services	6038.24	11586.99	8187.12	6038.24	8187.12	33245.70
c. Logistics Infrastructure	4737.02	4953.33	4533.86	4737.02	4533.86	18761.00
d. Travel & Vacation	4141.68	3788.58	5674.51	4141.68	5674.51	15976.70
e. Greases & Lubricants	9190.10	8956.94	10039.05	9190.10	10039.05	37599.82
f. Others	2341.45	2455.94	1951.67	2341.45	1951.67	8808.66
<b>Total</b>	<b>44179.96</b>	<b>45647.29</b>	<b>50102.31</b>	<b>44179.96</b>	<b>50102.31</b>	<b>178067.68</b>
Less : Inter Segment Revenue	1187.81	-1049.71	1302.93	1187.81	1302.93	1593.00
Add : Other un-allocable Revenue	104.24	752.04	89.56	104.24	89.56	1045.59
<b>Net Sales / Income from Operations</b>	<b>43096.39</b>	<b>47449.04</b>	<b>48888.94</b>	<b>43096.39</b>	<b>48888.94</b>	<b>177520.27</b>
<b>2. Segment Results [Profit / (Loss) before Interest &amp; Tax]</b>						
a. Industrial Packaging	1842.70	1375.17	2139.58	1842.70	2139.58	5415.53
b. Logistics Services	912.34	3870.07	1612.31	912.34	1612.31	7971.21
c. Logistics Infrastructure	889.15	1603.63	920.47	889.15	920.47	4372.60
d. Travel & Vacation	989.56	2344.95	1149.08	989.56	1149.08	6024.93
e. Greases & Lubricants	936.79	1366.29	961.80	936.79	961.80	3853.75
f. Others	302.51	759.51	299.29	302.51	299.29	1736.54
<b>Total</b>	<b>5873.06</b>	<b>11319.62</b>	<b>7082.54</b>	<b>5873.06</b>	<b>7082.54</b>	<b>29374.56</b>
Less : (i) Interest	195.40	100.23	139.29	195.40	139.29	555.74
(ii) Other un-allocable expenditure (net of unallocable income)	1167.15	-1277.56	931.06	1167.15	931.06	808.34
<b>Total Profit Before Tax</b>	<b>4510.51</b>	<b>12496.95</b>	<b>6012.19</b>	<b>4510.51</b>	<b>6012.19</b>	<b>28010.48</b>
<b>Segment Assets</b>						
a. Industrial Packaging	36007.46	32181.78	37443.67	36007.46	37443.67	32181.78
b. Logistics Services	9641.62	12202.08	12193.36	9641.62	12193.36	12202.08
c. Logistics Infrastructure	22112.75	22111.33	21690.22	22112.75	21690.22	22111.33
d. Travel & Vacation	36746.54	34239.28	33927.36	36746.54	33927.36	34239.28
e. Greases & Lubricants	20492.04	19308.77	19871.81	20492.04	19871.81	19308.77
f. Others	77353.31	68188.48	74494.77	77353.31	74494.77	68188.48
<b>Total</b>	<b>202353.72</b>	<b>188231.72</b>	<b>199621.18</b>	<b>202353.72</b>	<b>199621.18</b>	<b>188231.72</b>
<b>Impairment Assets</b>						
a. Industrial Packaging	-	19.36	-	-	-	19.36
b. Logistics Services	-	-	-	-	-	-
c. Logistics Infrastructure	-	-	-	-	-	-
d. Travel & Vacation	-	-	-	-	-	-
e. Greases & Lubricants	-	-	-	-	-	-
f. Others	-	-	-	-	-	-
<b>Total</b>	<b>-</b>	<b>19.36</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>19.36</b>
<b>Segment Liabilities</b>						
a. Industrial Packaging	8523.11	8783.66	10482.85	8523.11	10482.85	8783.66
b. Logistics Services	7575.45	10889.27	9691.02	7575.45	9691.02	10889.27
c. Logistics Infrastructure	7181.55	7624.01	6867.33	7181.55	6867.33	7624.01
d. Travel & Vacation	13924.71	11784.15	16150.30	13924.71	16150.30	11784.15
e. Greases & Lubricants	7287.06	6169.10	6844.19	7287.06	6844.19	6169.10
f. Others	25032.33	12961.09	20109.89	25032.33	20109.89	12961.09
<b>Total</b>	<b>69524.19</b>	<b>58211.27</b>	<b>70145.58</b>	<b>69524.19</b>	<b>70145.58</b>	<b>58211.27</b>

On behalf of Board of Directors

Place:- New Delhi  
Date:- 13th August, 2019

(S.S. KHUNTIA)  
Director (Finance) and CFO  
DIN: 07475677

**BALMER LAWRIE & CO. LTD.**

₹ in Lakhs

**CONSOLIDATED - SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED**

	3 months ended 30/06/2019	Preceding 3 months ended 31 March 2019	Corresponding 3 months ended in the previous year 30/06/2018	Year to date figure for current period ended 30/06/2019	Year to date figure for previous year ended 30/06/2018	Previous Accounting year ended 2018-19
<b>1. Segment Revenue [Net Sales / Income]</b>						
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b. Logistics Services	6038.24	11586.99	8187.12	6038.24	8187.12	33245.70
c. Logistics Infrastructure	4737.02	4953.33	4533.86	4737.02	4533.86	18761.00
d. Travel & Vacation	4141.68	3788.58	5674.51	4141.68	5674.51	15976.70
e. Greases & Lubricants	9190.10	8956.94	10039.05	9190.10	10039.05	37599.82
f. Others	2341.45	2455.94	1951.67	2341.45	1951.67	8808.66
<b>Total</b>	<b>44179.96</b>	<b>45647.29</b>	<b>50102.31</b>	<b>44179.96</b>	<b>50102.31</b>	<b>178067.68</b>
Less : Inter Segment Revenue	1187.81	-1049.71	1302.93	1187.81	1302.93	1593.00
Add : Other un-allocable Revenue	150.41	752.04	89.56	150.41	89.56	1046.13
<b>Net Sales / Income from Operations</b>	<b>43142.56</b>	<b>47449.03</b>	<b>48888.94</b>	<b>43142.56</b>	<b>48888.94</b>	<b>177520.81</b>
<b>2. Segment Results [Profit / (Loss) before Interest &amp; Tax]</b>						
a. Industrial Packaging	1842.70	1375.17	2139.58	1842.70	2139.58	5415.53
b. Logistics Services	912.34	3870.07	1612.31	912.34	1612.31	7971.21
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d. Travel & Vacation	989.56	2344.95	1149.08	989.56	1149.08	6024.93
e. Greases & Lubricants	936.79	1366.29	961.80	936.79	961.80	3853.75
f. Others	302.51	759.51	299.29	302.51	299.29	1736.54
<b>Total</b>	<b>5873.06</b>	<b>11319.62</b>	<b>7082.54</b>	<b>5873.06</b>	<b>7082.54</b>	<b>29374.56</b>
Less : (i) Interest	336.50	256.78	139.36	336.50	139.36	712.37
(ii) Other un-allocable expenditure (net of unallocable income)	1571.20	1916.33	930.26	1571.20	930.26	4004.98
<b>Total Profit Before Tax</b>	<b>3965.36</b>	<b>9146.51</b>	<b>6012.92</b>	<b>3965.36</b>	<b>6012.92</b>	<b>24657.21</b>
<b>Segment Assets</b>						
a. Industrial Packaging	36007.46	32181.78	37443.67	36007.46	37443.67	32181.78
b. Logistics Services	9641.62	12202.08	12193.36	9641.62	12193.36	12202.08
c. Logistics Infrastructure	22112.75	22111.33	21690.22	22112.75	21690.22	22111.33
d. Travel & Vacation	36746.54	34239.28	33927.36	36746.54	33927.36	34239.28
e. Greases & Lubricants	20492.04	19308.77	19871.81	20492.04	19871.81	19308.77
f. Others	119505.23	108009.87	110228.33	119505.23	110228.33	108009.87
<b>Total</b>	<b>244505.64</b>	<b>228053.11</b>	<b>235354.74</b>	<b>244505.64</b>	<b>235354.74</b>	<b>228053.11</b>
<b>Impairment Assets</b>						
a. Industrial Packaging	-	19.36	-	-	-	19.36
b. Logistics Services	-	-	-	-	-	-
c. Logistics Infrastructure	-	-	-	-	-	-
d. Travel & Vacation	-	-	-	-	-	-
e. Greases & Lubricants	-	-	-	-	-	-
f. Others	-	-	-	-	-	-
<b>Total</b>	<b>-</b>	<b>19.36</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>19.36</b>
<b>Segment Liabilities</b>						
a. Industrial Packaging	8523.11	8783.66	10482.85	8523.11	10482.85	8783.66
b. Logistics Services	7575.45	10889.27	9691.02	7575.45	9691.02	10889.27
c. Logistics Infrastructure	7181.55	7624.01	6867.33	7181.55	6867.33	7624.01
d. Travel & Vacation	13924.71	11784.15	16150.30	13924.71	16150.30	11784.15
e. Greases & Lubricants	7287.06	6169.10	6844.19	7287.06	6844.19	6169.10
f. Others	43562.37	25791.22	32222.77	43562.37	32222.77	25791.22
<b>Total</b>	<b>88054.23</b>	<b>71041.44</b>	<b>82258.46</b>	<b>88054.23</b>	<b>82258.46</b>	<b>71041.44</b>

On behalf of Board of Directors

(S.S. KHUNTIA)

Director (Finance) and CFO

DIN: 07475677

Place:- New Delhi  
Date:- 13th August, 2019