

BALMER LAWRIE & CO. LTD.

[A Government of India Enterprise]

Regd. Office : 21, Netaji Subhas Road, Kolkata - 700001

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

	Rs. in Lakhs				
	3 Months ended 31st Dec, 2007 (Unaudited)	3 Months ended 31st Dec, 2006 (Unaudited)	9 Months ended 31st Dec, 2007 (Unaudited)	9 Months ended 31st Dec, 2006 (Unaudited)	Previous Accounting Year 2006-07 (Audited)
1. Segment Revenue [Net Sales/Income]					
a. Industrial Packaging	6579	5513	20663	17992	23735
b. Logistics Infrastructure & Services	8292	8018	23906	22320	31672
c. Travel & Tours	13085	12190	40447	36432	48741
d. Greases & Lubricants	5336	4278	16260	11823	17057
e. Others	1942	2087	5822	6862	8810
Total	35234	32086	107098	95429	130015
Less : Inter Segment Revenue	530	253	958	622	794
Add : Other un-allocable Revenue	307	265	1486	824	808
Net Sales/Income from Operations	35011	32098	107626	95631	130029
2. Segment Results [Profit/(Loss) before Tax & Interest]					
a. Industrial Packaging	310	466	1627	1920	2483
b. Logistics Infrastructure & Services	2334	2065	6299	5817	7888
c. Travel & Tours	432	403	1263	1165	1575
d. Greases & Lubricants	419	320	1464	650	1008
e. Others	75	(22)	159	118	(274)
Total	3570	3232	10812	9670	12680
Less : (i) Interest	79	106	217	292	367
(ii) Other un-allocable expenditure (Net of un-allocable Income)	452	265	677	981	1697
TOTAL PROFIT BEFORE TAX	3039	2861	9918	8397	10616
3. Capital Employed					
a. Industrial Packaging	8529	7531	8529	7531	8517
b. Logistics Infrastructure & Services	1709	2733	1709	2733	2228
c. Travel & Tours	8707	6211	8707	6211	4762
d. Greases & Lubricants	6983	5757	6983	5757	5826
e. Others	12907	10416	12907	10416	9143
Total	38835	32648	38835	32648	30476

On behalf of the Board of Directors

Place : Kolkata
Date : 21st January, 2008

(K. SUBRAMANYAN)
Director (Finance)