

**BALMER LAWRIE & CO. LTD.**  
**[A Government of India Enterprise]**  
**Regd. Office : 21, Netaji Subhas Road, Kolkata - 700001**

<b>SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED</b>						
					Rs./Lakhs	
					Previous Accounting Year	
		3 Months ended 31 Dec., 2006 (Unaudited)	3 Months ended 31 Dec., 2005 (Unaudited)	9 Months ended 31 Dec., 2006 (Unaudited)	9 Months ended 31 Dec., 2005 (Unaudited)	2005-06 (Audited)
1.	Segment Revenue [Net Sales/Income]					
	a. Industrial Packaging	5513	5734	17992	19590	24791
	b. Logistics Infrastructure & Services	8018	7620	22320	21843	28283
	c. Travel & Tours	12190	9278	36432	31877	45412
	d. Greases & Lubricants	4278	3025	11823	9169	12902
	e. Others	2087	4462	6862	11550	13932
	<b>Total</b>	<b>32086</b>	<b>30119</b>	<b>95429</b>	<b>94029</b>	<b>125320</b>
	Less : Inter Segment Revenue	253	269	622	720	796
	Add : Other un-allocable Revenue	265	134	824	558	720
	<b>Net Sales/Income from Operations</b>	<b>32098</b>	<b>29984</b>	<b>95631</b>	<b>93867</b>	<b>125244</b>
2.	Segment Results [Profit/(Loss) before Tax & Interest]					
	a. Industrial Packaging	466	540	1920	1941	2515
	b. Logistics Infrastructure & Services	2065	1857	5817	5462	7448
	c. Travel & Tours	403	332	1165	974	1335
	d. Greases & Lubricants	320	161	650	633	868
	e. Others	(22)	(110)	118	153	255
	<b>Total</b>	<b>3232</b>	<b>2780</b>	<b>9670</b>	<b>9163</b>	<b>12421</b>
	Less : (i) Interest	106	213	292	625	784
	(ii) Other un-allocable expenditure (Net of un-allocable Income)	265	814	981	2438	3552
	<b>TOTAL PROFIT BEFORE TAX</b>	<b>2861</b>	<b>1753</b>	<b>8397</b>	<b>6100</b>	<b>8085</b>
3.	Capital Employed					
	a. Industrial Packaging	7531	9265	7531	9265	8394
	b. Logistics Infrastructure & Services	2733	3177	2733	3177	3307
	c. Travel & Tours	6211	4340	6211	4340	3496
	d. Greases & Lubricants	5757	6606	5757	6606	6410
	e. Others	10416	11164	10416	11164	7513
	<b>Total</b>	<b>32648</b>	<b>34552</b>	<b>32648</b>	<b>34552</b>	<b>29120</b>
On behalf of the Board of Directors						
Place : Kolkata		(S. K. MUKHERJEE)				
Date : 25 January, 2007		Managing Director				