

**BALMER LAWRIE & CO. LTD.**  
**[A Government of India Enterprise ]**  
**Regd. Office : 21, Netaji Subhas Road, Kolkata – 700001**

**SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED**

**Rs. in Lakhs**

	3 Months ended 30th Sept, 2007 (Unaudited)	3 Months ended 30th Sept, 2006 (Unaudited)	6 Months ended 30th Sept, 2007 (Unaudited)	6 Months ended 30th Sept, 2006 (Unaudited)	Previous Accounting Year 2006-07 (Audited)
<b>1. Segment Revenue [Net Sales/Income]</b>					
a. Industrial Packaging	6671	6110	14084	12479	23735
b. Logistics Infrastructure & Services	8240	7669	15614	14302	31672
c. Travel & Tours	13404	11973	27362	24242	48741
d. Greases & Lubricants	5568	3748	10924	7545	17057
e. Others	1926	2489	3880	4775	8810
<b>Total</b>	<b>35809</b>	<b>31989</b>	<b>71864</b>	<b>63343</b>	<b>130015</b>
Less : Inter Segment Revenue	189	158	428	369	794
Add : Other un-allocable Revenue	728	354	1179	559	808
<b>Net Sales/Income from Operations</b>	<b>36348</b>	<b>32185</b>	<b>72615</b>	<b>63533</b>	<b>130029</b>
<b>2. Segment Results [Profit/(Loss) before Tax &amp; Interest]</b>					
a. Industrial Packaging	766	600	1317	1454	2483
b. Logistics Infrastructure & Services	2094	2076	3965	3752	7888
c. Travel & Tours	442	391	831	762	1575
d. Greases & Lubricants	552	97	1045	330	1008
e. Others	58	43	84	140	(274)
<b>Total</b>	<b>3912</b>	<b>3207</b>	<b>7242</b>	<b>6438</b>	<b>12680</b>
Less : (i) Interest	69	79	138	186	367
(ii) Other un-allocable expenditure (Net of un-allocable Income)	14	282	225	716	1697
<b>TOTAL PROFIT BEFORE TAX</b>	<b>3829</b>	<b>2846</b>	<b>6879</b>	<b>5536</b>	<b>10616</b>
<b>3. Capital Employed</b>					
a. Industrial Packaging	8043	8586	8043	8586	8517
b. Logistics Infrastructure & Services	1018	2966	1018	2966	2228
c. Travel & Tours	6688	5905	6688	5905	4762
d. Greases & Lubricants	6434	6475	6434	6475	5826
e. Others	15225	9793	15225	9793	9143
<b>Total</b>	<b>37408</b>	<b>33725</b>	<b>37408</b>	<b>33725</b>	<b>30476</b>

On behalf of the Board of Directors

Place : Kolkata  
Date : 23rd October, 2007

(K. SUBRAMANYAN)  
Director (Finance)