

**BALMER LAWRIE & CO. LTD.**

**[A Government of India Enterprise]**

**Regd. Office : 21, Netaji Subhas Road, Kolkata - 700001**

**Unaudited Financial Results (Provisional) for the Three Months ended 30 June 2006**

**SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED**

			<u>Rs./Lakhs</u>
	<b>3 Months Ended 30 June, 2006 <u>(Unaudited)</u></b>	<b>3 Months Ended 30 June, 2005 <u>(Unaudited)</u></b>	<b>Previous Accounting Year 2005-06 <u>(Audited)</u></b>
<b>1. Segment Revenue [Net Sales/Income]</b>			
a. Industrial Packaging	6369	7214	24791
b. Logistics Infrastructure & Services	6633	7796	28283
c. Travel & Tours	12269	11469	45412
d. Greases & Lubricants	3797	3012	12902
e. Others	2286	3380	13932
<b>Total</b>	<b>31354</b>	<b>32871</b>	<b>125320</b>
Less : Inter Segment Revenue	211	231	796
Add : Other un-allocable Revenue	205	183	720
<b>Net Sales/Income from Operations</b>	<b>31348</b>	<b>32823</b>	<b>125244</b>
<b>2. Segment Results Profit/(Loss) before Tax &amp; Interest</b>			
a. Industrial Packaging	854	669	2515
b. Logistics Infrastructure & Services	1676	1739	7448
c. Travel & Tours	371	319	1335
d. Greases & Lubricants	233	219	868
e. Others	97	128	255
<b>Total</b>	<b>3231</b>	<b>3074</b>	<b>12421</b>
Less : (i) Interest	107	226	784
(ii) Other un-allocable expenditure (Net of un-allocable Income)	434	838	3552
<b>TOTAL PROFIT BEFORE TAX</b>	<b>2690</b>	<b>2010</b>	<b>8085</b>
<b>3. Capital Employed</b>			
a. Industrial Packaging	7950	10744	8394
b. Logistics Infrastructure & Services	3444	2345	3307
c. Travel & Tours	5060	3975	3496
d. Greases & Lubricants	6595	6255	6410
e. Others	7652	12570	7513
<b>Total</b>	<b>30701</b>	<b>35889</b>	<b>29120</b>

On behalf of the Board of Directors

Place : Kolkata  
Date : 31 July, 2006

( S. K. Mukherjee )  
Managing Director