

Segment Wise Revenue, Results and Capital Employed

Rs./Lakhs

		Nine Months Ended <u>31.12.2006</u>	Quarter Ended <u>31.03.2007</u>	Quarter Ended <u>31.03.2006</u>	Year Ended 31.03.2007 <u>(Audited)</u>	Year Ended 31.03.2006 <u>(Audited)</u>
1.	Segment Revenue [Net Sales]					
	a. Industrial Packaging	17992	5743	5201	23735	24791
	b. Logistics Infrastructure & Services	22320	9352	6440	31672	28283
	c. Travel & Tours	36432	12309	13535	48741	45412
	d. Greases & Lubricants	11823	5234	3734	17057	12902
	e. Others	6862	1948	2382	8810	13932
	Total	95429	34586	31292	130015	125320
	Less : Inter Segment Revenue	572	222	77	794	796
	Add : Other un-allocable Revenue	774	34	162	808	720
	Net Sales/Income from Operation	95631	34398	31377	130029	125244
2.	Segment Results Profit(+)/Loss (-) before Tax & Interest					
	a. Industrial Packaging	1920	563	574	2483	2515
	b. Logistics Infrastructure & Services	5817	2071	1986	7888	7448
	c. Travel & Tours	1165	410	361	1575	1335
	d. Greases & Lubricants	650	358	235	1008	868
	e. Others	118	(392)	102	(274)	255
	Total	9670	3010	3258	12680	12421
	Less : (i) Interest	292	75	159	367	784
	(ii) Other un-allocable expenditure (Net of un-allocable Income)	981	716	1114	1697	3552
	TOTAL PROFIT BEFORE TAX	8397	2219	1985	10616	8085
3.	Capital Employed					
	a. Industrial Packaging	7531	8517	8394	8517	8394
	b. Logistics Infrastructure & Services	2733	2228	3307	2228	3307
	c. Travel & Tours	6211	4762	3496	4762	3496
	d. Greases & Lubricants	5757	5826	6410	5826	6410
	e. Others	10416	9143	7513	9143	7513
	Total	32648	30476	29120	30476	29120

Audited Consolidated Financial Results for the Year Ended 31st March,
2007 of Balmer Lawrie & Co. Ltd. and its Subsidiary and Joint Ventures

Rs./Lakhs

	Year Ended <u>31.03.2007</u>	Year Ended <u>31.03.2006</u>
1. Net Sales/Income from Operations	155700	148678
2. Other Income	480	278
3. <u>Total Expenditure</u>		
(a) (Increase)/Decrease in Stock in Trade	(871)	(98)
(b) Consumption of Raw Materials Trading Goods/Services	118358	113150
(c) Staff Cost	9227	8487
(d) Other Expenditure	14108	14660
4. Interest	982	1176
5. Depreciation	2260	2448
6. Profit before Tax [1+2-3-4-5]	12116	9133
7. Provision for Taxation	3795	3547
8. Net Profit (+)/Loss (-) [6-7]	8321	5586
9. Paid-up Equity Share Capital	1629	1629
10. Reserves excluding Revaluation Re	33961	28842
11. Earnings per Share (Rs.) (Basic & D	51.09	34.30

Notes :

(1) The Consolidated Financial Results include results of the following Companies drawn in accordance with Accounting Standards 21 and 27 issued by the Institute of Chartered Accountants of India.

<u>Name of the Company</u>	<u>% Shareholding of</u>	<u>Balmer Lawrie & Co. Ltd</u>	<u>Relationship</u>
Balmer Lawrie (UK) Ltd.			Subsidiary
Balmer Lawrie (UAE) Llc.			Joint Venture
Balmer Lawrie - Van Leer Ltd.			Joint Venture
Transafe Services Ltd.			Joint Venture
Avi Oil India (P) Ltd.			Joint Venture

(ii) Figures have been re-grouped / re-arranged wherever necessary.

On behalf of the Board of Directors

Place : Kolkata
Date : 14 June, 2007

(K. Subramanyan)
Director (Finance)