

Balmer Lawrie & Co. Ltd.

SBU : Greases & Lubricants

P-43, Hide Road Extn.,
Kolkata – 700088

APPLICATION FOR EXPRESSION OF INTEREST (EOI)

DUE DATE OF SUBMITTING EXPRESSION OF INTEREST (EOI) : 20.02.19.

1. Particulars of Company

a)	Name of the Company	
b)	Type of Company (Please tick on relevant option)	Proprietorship / Partnership / Private Limited / Public Limited
c)	Full Address	
d)	Contact Person's Name with Designation	
	Phone Number(s)	
	Mobile Number(s)	
	Fax	
	e-mail	

2. Current Operational Areas of Work :

- a) _____
- b) _____
- c) _____
- d) _____

3. Whether Manufacturer / Trader :

4. Turnover for Last Three Financial years:

Particulars	2015-16	2016-17	2017-18
Turnover / sales (USD/INR)			

5. Approval / Registration with any Govt. / Agency: (for Domestic Vendor only)

- a) _____
- b) _____
- c) _____
- d) _____

6. Grade of Base Oils (must be virgin and not reprocessed) on offer
7. Country of Origin of Base Oils on offer
8. Storage facilities available in India / Overseas Country
9. Name of the refinery from where materials to be Supplied
10. Minimum quantity for each grade
11. Average lead time for supply
12. Acceptance of BL's preferred payment term : 60 days D/A from the date of B/L for Overseas bidder
13. Acceptance of Pre-Shipment inspection at loading Port by mutually agreed International Inspection Agency (For Overseas bidder)
14. List of Important Customers in India, if any (this is mandatory for Indian parties):
(Please attach PO copies)

Sl. No	Name of customers	Order Value (Rs. lakhs /USD Million)		
		2015-16	2016-17	2017-18

15. Bank Details

Name of Banker	
Full Address	

Account No. and year of opening	
MICR NO. (ECS)	
SWIFT Code	
Contact Person's name and contact details – Tel., Mobile, e-mail	

16. EOI must be submitted within 21 days from the date of publication of advertisement in newspaper. No late offer will be accepted.
17. Balmer Lawrie & Co. Ltd. may request to submit necessary documentary proof for assessment / verification and the parties must submit the same within 3 (three) working days from the day of such request.
18. Use separate sheet(s) wherever applicable.

Signature of Authorized Signatory

Designation

Full name of the Organization

Seal / Stamp of the Organization