BALMER LAWRIE & CO. LIMITED. SBU :GREASES & LUBRICANTS P-43, HIDE ROAD EXTENSION,KOLKATA – 700 088.

PHONE NO. 033 – 24505 300 FAX NO. 033 – 2439-5160 / 2277 E-mail : burman.p@balmerlawrie.com

GLK/TE18/239 Dated: 12.10.2018 **TENDER ENQUIRY Due Date: 22.10.18** : 3.00 pm [IST]

M/s

Dear Sirs,

Please arrange to send your sealed offer for supply of 400 Kg [+/- 10%] of **Barium Petroleum Sulphonate** as per following specifications:

| Properties | Specifications |
|----------------------------------|----------------------|
| Appearance | Clear Viscous Liquid |
| Colour ASTM 1500 | Dark Brown |
| Sp. Gravity @ 29.5 C | 0.98 - 1.1 |
| Mineral Oil % by weight | 51 max |
| Water % by weight | 2 max |
| Average Molecular weight | 900 - 1150 |
| Solubility of 10% BaPS in MTO | Clear Transparent |
| Solubility of 10% BaPS in SN 150 | Clear Transparent |
| TBN mg KOH / gm | 5 max |
| Barium Sulphonate % wt | min 47 |
| Barium Content wt % | 6.3 - 8.0 |

Your offer should be on **door delivery** basis at our Kolkata plant clearly specifying basic price, freight charges, delivery period, Material HSN code, GST percentage, Company GST registration Number, packing size, if any, etc.

Delivery Schedule: 7-10 days from the date of Purchase Order/LOI

Validity: Your offer should be valid for our acceptance for a minimum period of 30 days from the due date unless specified otherwise.

Payment terms: 30 days from date of receipt of material.

You must mention your GST & PAN details and the factory address from where the material would be coming to our plant.

Provisions for Micro, Small and Medium Enterprises (MSME):

- a) Qualification Criterion : MSME vendor must confirm that UAN No has been uploaded on CPPP website as required by minister vide circular no F:No21(17) / 2016 dated 06.04.18 for qualifying to be considered as MSME vendor under this tender.
- b) Micro & small scale manufacturing units, registered under MSME/ NSIC, also complying clause no : 22.a in the tender are exempted for submission of EMD amount.
- c) Preference for Price Quotation in tenders : Participating Micro and Small Enterprises quoting price within price band of L1+15 per cent shall also be allowed to supply a portion of requirement by bringing down price to L1 price in a situation where L1 price is from someone other than a Micro and Small Enterprises. Such Micro and Small Enterprises shall be allowed to supply up to maximum 20 per cent of total tendered quantity for the grade at the respective plant subject to assessment of operational feasibility by tendering authority.

Offer shall clearly indicate the following:

- 1. Material is hazardous or not for users health?
- 2. Does product cause any kind of environmental pollution?
- 3. System to control air emissions, effluents and hazardous waste disposal system to comply with regulatory requirement?
- 4. Do any of your operations results in the creation of hazardous waste? If yes, is there a system in place to identify and properly dispose of hazardous waste?

Note: Offers with door delivery basis shall be considered for evaluation

Quality Assurance: Any defective supply reaching our works shall be taken back by the vendor within 7 days of informing after the same is intimated. Replacement supply to be made with in 7 days.

Please note that bid of any bidder may be rejected if a conflict of interest between the bidder and the Company is detected at any stage.

f/Balmer Lawrie & Co. Ltd

Pratik Burman Junior Officer (SCM) Ph- 09836809607