## BALMER LAWRIE & CO.LTD 32, SATTANGADU VILLAGE MANALI, CHENNAI 600 068

(Registered Office: 21 Netaji Subhas Road, Kolkata 700 001)

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PHONE: 25946542/2594656 FAX: 25941156

Ref: BL/LC/MAN/SOYA/LT/201819/0023 Date: 19.04.18

Dear Sir,

Sub: Supply of Soya Lecithin for Industrial Use

Kindly send us your competitive offer for supply of 2.5 MT (plus or minus 10%) of Soya Lecithin for Industrial Use packed in MS Barrels conforming to the following specifications on F.O.R.Manali basis:

1a. Appearance (10% Sol in Toluene): Yellow/ Brown b. Colour Scale of (a) above : L G No 13 Max

2. % Water Content
3. Acid Value
4. Sap Value
5. Iodine Value
6. % purity of acetone insolubles
25 - 35,
160 - 180,
70 - 90,
62.0 Min

7. Solubility in Benzene : Soluble (1.5% residue Max)

The offer should be firm (in terms of landed cost) till the completion of entire quantity of order. No price revision is acceptable during the tenure of the contract If any party is not offering the firm price their offer will be rejected. Your offer should be valid for a minimum period of 15 days from due date. Quantity to be supplied in single Lot. Minimum credit period accepted is 30 days. In case the supplier wants to offer a credit period other than 30 days the same should be clearly mentioned in the quote itself. For any change in the credit period offered by the supplier, suitable adjustments will be made in arriving at the landed cost for our company.

Any new entrant participating against our website enquiry will be considered only for vendor development and not for placement of order against this tender.

Your detailed offer duly sealed and superscribed as" offer for Soya Lecithin" should reach our Manali works on or before 30.04.18. Email of Fax offers will not be considered.

Thanking you, Yours faithfully,

FOR BALMER LAWRIE &CO.LTD

G.GURUSHANKAR Manager (SCM)