

**BALMER LAWRIE & CO.LTD  
32, SATTANGADU VILLAGE  
MANALI, CHENNAI 600 068**

**Registered Office: 21 Netaji Subhas Road, Kolkatta 700 001**

**PHONE :25946542 / 25946565**

**FAX: 25941156**

**Ref :BL/LC/MAN/PKO/LT/201718/0319**

**Date : 07.03.18**

To all Vendors

Dear Sir,

**Sub:Supply of Refined Palm Kernal Oil for Industrial Use**

Kindly send us your competitive offer for supply of **Refined Palm Kernal oil for Industrial Use 10000 Kgs +/- 10%** as per specification given below on F.O.R.Manali basis

<u>Parameter</u>	<u>Specifications</u>	<u>Test Method</u>
Appearance	: Yellow Coloured Clear / Turbid Liquid	Visual Check up
Sp.Gravity @ 30 deg C	: 0.87 – 0.89	IS:548:1964
Acid Value	: 15.0 ( Max)	IS:548:1964
Iodine Value	: 20 Max	IS:548:1964

**The material to be supplied in Tanker load only.**

The offer should be firm ( in terms of landed cost) till the completion of entire quantity of order. If any party is not offering the firm price their offer will be rejected.

BASIC PRICE/KG	
CGST %	
SGST %	
IGST %	
SUB TOTAL	
LESS:CGST	
LESS:SGST	
LESS:IGST	
LANDED COST	
PAYMENT TERMS	

**In the event of any shortages noticed at the time of delivery , the quantity received short will be endorsed in the acknowledgement copy and the payment will be settled only for the actual quantity received at our end.**

Minimum credit period accepted is 30 days. In case the supplier wants to offer a credit period other than 30 days the same should be clearly mentioned in the quote itself. For any change in the credit period offered by the supplier, suitable adjustments will be made in arriving at the landed cost for our company. Credit period will be reckoned from the date of receipt of material at our factory.

**The minimum validity of the offer should be 2 days from the due date i.e. 10.03.18.**

**The material should be delivered to our Manali factory Immediately from the date of receipt of the firm purchase order.**

**Any new entrant participating against our website enquiry will be considered only for vendor development and not for placement of order against this tender.**

**Your offer should reach our Manali works on or before 08.03.18. by fax or email on the given number : 044 – 25941156.**

Thanking you,

Yours faithfully,  
**FOR BALMER LAWRIE &CO.LTD**

**G.GURUSHANKAR  
MANAGER(SCM)**