

**BALMER LAWRIE & CO.LTD**  
**LEATHER CHEMICALS DIVISION,**  
**32, MANALI, CHENNAI 600 068.**  
*(Regd.Office: 21, N.S.Road, Kolkatta- 700001)*

**PHONE :044 -25946500**

**FAX: 25941156**

Ref : BL/LC/MAN/EDTA/LT/201718/0193

Dated: 29.11.17

To

**TENDER**

Dear Sir,

**Sub: Supply of EDTA Di Sodium Salt – reg.**

Kindly send us your competitive offer for supply of **1000 kg +/-10% of EDTA Di Sodium Salt** confirming to the following specifications :

Physical Appearance	: White crystalline powder
Solubility	: Soluble and gives clear solution
pH of 5 % solution	: 4.0 – 5.5
% Assay	: 98.0 min

**Your offer should be F.O.R. Manali, door delivery basis.** Freight on 'To Pay' basis will not be entertained. Offer should have clear details on ED, ST and Cenvat benefit, Freight, Insurance etc.

The material should be delivered in one Lot after receipt of the purchase order. The prices should be firm till the completion of order. The company reserves the right to reject any or all offers. Your offer should be valid for a minimum period of 15 days for our acceptance from the due date of tender.

Minimum credit period accepted is 30 days. In case you offer a credit period other than 30 days, the same should be clearly mentioned in the quote itself. Accordingly, suitable adjustment will be made in arriving at the landed cost for our company.

Your detailed offer **duly sealed** and superscribed as '**Offer for EDTA Di Sodium Salt**' should reach the undersigned at our Manali works on or **before 11.12.17. Fax or Email offers will not be considered. New Vendors will be considered for Vendor development only.**

Thanking you,

Yours faithfully,

**FOR BALMER LAWRIE & CO.LTD**

**G.GURUSHANKAR**  
**MANAGER (SCM)**