

**BALMER LAWRIE & CO.LTD
32, SATTANGADU VILLAGE
MANALI, CHENNAI 600 068**

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Registered Office: 21 Netaji Subhas Road, Kolkatta 700 001

Ref : BL/LC/MAN/WG/LT/201718/0031

Date : 12.06.17

Dear Sir,

Kindly send us your competitive offer for supply of **2 MT plus or minus 10 %** of Wool Grease (Lanolin) conforming to the following specifications on F.O.R.Manali basis .

Physical appearance: Brown Semi Solid

Iodine Value : 40 Max

Acid Value : 25 – 40

% water : 0.5 Max

Sap Value : 95 – 260

Test for Lanoline : To Pass

The Supply should be in 1 LOT. The prices should be firm till the order is complete. No price revision is acceptable during the tenure of the contract. Minimum credit period accepted is 30 days. In case the supplier wants to offer a credit period other than 30 days the same should be clearly mentioned in the quote itself .For any change in the credit period offered by the supplier, suitable adjustments will be made in arriving at the landed cost for our company.

Any new entrant participating against our website enquiry will be considered only for vendor development and not for placement of order against this tender.

Your offer should be valid for a minimum period of 10 days for our acceptance from the date of opening of tender. After placement of order your price should also be firm till the completion of entire ordered quantity. Your detailed offer duly sealed and superscribed as offer for Lanolin should reach our Manali works on or before **23.06.17**. **Fax or Email offers will not be considered.**

Thanking you,

Yours faithfully,

FOR BALMER LAWRIE & CO.LTD

**G.GURUSHANKAR
Manager (SCM)**