

**BALMER LAWRIE & CO. LTD.,
SBU LEATHER CHEMICALS
32, MANALI, CHENNAI 68.
(Regd. Office: 21, Netaji Subhas Road, Kolkata- 700 001)**

PH: 044 2594 6543 / 6542

FAX: 044 2594 5006 / 2594 1156

Ref: SBULC/CAP/01/CS PIPES/017/1718

DATE: 18.04.2017

Response from approved vendors/contractors alone will be accepted and that other interested Vendors/contractors may seek to register with the unit and subject to such registration being confirmed, they would be considered for subsequent Tenders.

To

TENDER

Dear Sirs,

Sub: Enquiry for requirement of CS Pipes- reg.

With reference to the above, you are requested to submit your most competitive offer for supplying the same at our factory, Manali.

As per Annexure-1 & 2 enclosed. Please provide all the data required as shown in Annexures.

1. **Your offer should be F.O.R. Manali, door delivery basis.** Offer should have clear details on ED, Cess, ST, Freight, Insurance etc. **'C' Form shall be submitted against CST.** Tenderer needs to give your sales taxes clearly. Excise tariff head no. should be mentioned in the offer. P&F and Freight charges shall be either included or value to be mentioned separately. Offer with **terms like 'extra' or 'at actual' or 'Freight on To pay basis' will lead to rejection of offer.**
2. The material should be delivered as per delivery schedule without fail. The price should be firm till the completion of order. The company reserves the right to reject any or all offers. Your offer should be valid for a minimum period of 45 days for our acceptance from the due date for submission of tender. **Offer not valid for 45 days from 03.05.2017 will not be considered for the tender.**
3. **Delivery Period:** Required within **1-2 weeks** from date of LOI/PO.
4. **LD Clause:** Material shall be delivered to us as per committed delivery schedule without fail. Any delay in delivery as per agreed schedule will be liable for imposition of LD @0.5% of the total order value per week on delayed items subject to a maximum of 5% on basic material value on delayed items.
5. **Payment terms:** 100% of basic, with full taxes & duties, within 30 days against receipt and acceptance.

Note: In case of payment terms differing from above, suitable adjustments will be made in arriving at the landed cost while price comparison. However, advance payment, if any, prior to dispatch is payable only against Advance Bank Guarantee (taken from a nationalized bank) as per BL format. Otherwise offers seeking payment before receipt of material at our site, without any advance bank guarantee will be rejected.

Signature of the Tenderer:

Date:

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Seal:

Advance Bank Guarantee format shall be given to successful tenderer and it shall be strictly as per our BG format only.

5.2 Supply will be complete only if all relevant documents etc are submitted. Relevant Material test certificate to be submitted along with dispatch.

Payment will be made only to the bidder or principal on whom the Purchase Order is placed. If offer states that payment is to be made to bidder's financier / creditor, the offer will stand rejected.

6. It may be noted that if any term is not mentioned in offer, it will be considered as per our tender only.
7. The bids of any bidder may be rejected if a conflict of interest between the bidder and Company is detected at any stage
8. **Evaluation of Bids:** Evaluation of price bids will be done and overall lowest landed rate (net of cenvat/VAT as applicable) shall be taken as L1 price and next lowest as L2 price and so on. The order will be awarded to the overall L1 bidder.

In case, offers received from related vendors/companies, only overall lowest offer among the offers received will be considered for evaluation. The other bids of related companies will stand rejected.
9. The bidder has to quote for all the tendered items including all items. **If the bidder is not quoting/regretting for any of the tendered items, his offer will not be considered for the tender.**
10. **Award of Contract:**
 - a) **100% order will be placed on the overall L1 quoted bidder including all items.**
 - b) If required, the Company would carry out negotiation with the tenderers and it would be in the interest of the tenderers to give their most competitive rates.
11. Detailed offer with
 - (a) filled in price bid in the given format – Annexure-1 (1 page)
 - (b) filled in vendor details- Annexure-2 (1- page)

Offer shall be duly attested by the tenderer with seal in all pages.

Your detailed offer as above shall be kept in a **sealed envelope superscribed as 'Offer for CS Pipes'** along with the copy of the tender document signed and stamped with company seal on all pages as a token of acceptance of our tender terms and conditions, should reach the **undersigned at our Manali works on or before 03.05.2017. Please avoid sending your offer by fax/email.**

Thanking you,

Yours faithfully,
for **Balmer Lawrie & Co. Ltd.**,

Arun A
Senior Manager (SCM)

Encl: Annexure -1 (1 page) & Annexure- 2 (1- Page)

Signature of the Tenderer:

Date:

Seal:

Annexure-1Price Bid

SL NO.	DESCRIPTION	UNIT	QTY	RATE/UNIT IN Rs.	AMOUNT IN Rs.
A	CARBON STEEL SEAMLESS PIPES – SCHEDULE 40, ENDS- BE, DMN STD- ASME B36.10 MAKE –TATA/ MSIL/MSL/JINDAL				
1	CS SEAMLESS PIPE -SCH -40 - 1.0 INCH	METER	50		
2	CS SEAMLESS PIPE -SCH -40 - 1.5 INCH	METER	60		
3	CS SEAMLESS PIPE -SCH -40 - 2.0 INCH	METER	124		
4	CS SEAMLESS PIPE- SCH-40 - 3.0 INCH	METER	84		
5	CS SEAMLESS PIPE-SCH-40 - 4.0 INCH	METER	12		
I	TOTAL BASIC PRICE				
II	EXCISE DUTY ON I	%			
III	VAT/CST@ _____ ON (I+II)	%			
IV	FREIGHT	LUMPSUM			
V	INSURANCE	LUMPSUM			
VI	TOTAL [FOR MANALI, CHENNAI-68] (I+II+III+IV+V)				

Qty Tolerance 10% applicable. (Pipe length shall be 5.5 to 6 mtrs approx)

NOTE:

- The bidder has to quote for all the tendered items. **If the bidder is not quoting/regretting for any of the tendered items, his offer will not be considered for the tender.**
- The total price shall be inclusive of freight on F.O.R. at our plant on “**DOOR DELIVERY**” basis including **transit insurance. Unloading of the materials at our plant is in BL’s scope.**
- Inspection:** If necessary, the material may be inspected by company’s authorized representatives at the premises of the successful tenderer before delivery.
- Necessary Material Testing Certificate to be submitted for all the materials
- AWARD OF CONTRACT:**
 - 100% order will be placed on the overall L1 quoted tenderer including all the items**
 - If required, the Company would carry out negotiation with the tenderers and it would be in the interest of the tenderers to give their most competitive rates.

Signature of the Tenderer:

Date:

Seal:

Annexure-2

Vendor Details

(Vendor shall fill in all the fields. If not applicable, please mention 'Not Applicable')

1	Vendor Name	
2	Address	
3	Postal Code	
4	Contact Person	
5	Telephone No. (Landline / Mobile)	
6	Fax	
7	email	
8	Industry/ Company Type (Mfr / Dealer etc.)	
9	Taxes applicable	
10	TIN No.	
11	CST No.	
12	Service Tax Regn No.	
13	PAN No.	
14	ECC No.	
15	ECC Range	
16	ECC Division	
17	Whether SSI/NSIC/MSME unit?If yes, enclose valid certificate copy.	
18	If SSI/NSIC/MSME unit whether under category SC/ST?	

Signature of the Tenderer:

Date:

Seal: