

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED
Rs. in Crores

	3 Months Ended 30th Sept. 2016 <u>(Un-audited)</u>	Preceding 3 Months Ended 30 June, 2016 <u>(Un-audited)</u>	3 Months Ended 30th Sept. 2015 <u>(Un-audited)</u>	Year to Date Figures for the Current Year ended 30th Sept. 2016 <u>(Un-audited)</u>	Year to Date Figures for the Previous Year ended 30th Sept. 2015 <u>(Un-audited)</u>	Previous Accounting Year ended 31st March 2016 <u>[Audited]</u>
1. Segment Revenue [Net Sales/Income]						
a. Industrial Packaging	128.83	171.78	124.37	300.61	303.54	531.76
b. Logistics Infrastructure & Services	121.95	129.69	132.24	251.64	266.84	573.79
c. Travel & Vacations	43.67	52.54	44.76	96.21	101.45	1244.97
d. Greases & Lubricants	110.11	118.89	94.92	229.00	209.93	421.51
e. Others	30.55	24.60	18.89	55.15	40.73	85.93
Total	435.11	497.50	415.18	932.61	922.49	2857.96
Less : Inter Segment Revenue	5.94	7.15	14.62	13.09	20.60	29.23
Add : Other un-allocable Revenue	(1.40)	3.17	0.94	1.77	1.91	3.91
Net Sales/Income from Operations	427.77	493.52	401.50	921.29	903.80	2832.64
2. Segment Results [Profit/(Loss) before Tax & Interest]						
a. Industrial Packaging	10.65	22.68	13.75	33.33	34.79	61.11
b. Logistics Infrastructure & Services	28.87	27.95	33.12	56.82	65.44	141.35
c. Travel & Vacations	4.85	4.55	5.25	9.40	9.06	24.22
d. Greases & Lubricants	6.38	10.67	5.46	17.05	14.97	38.06
e. Others	4.29	5.30	0.93	9.59	0.95	9.44
Total	55.04	71.15	58.51	126.19	125.21	274.18
Less : (i) Finance Cost	1.19	1.57	0.80	2.68	2.86	4.45
(ii) Other un-allocable expenditure (Net of un-allocable Income)	8.53	12.23	13.94	20.84	28.05	35.19
TOTAL PROFIT BEFORE TAX	45.32	57.35	43.77	102.67	94.30	234.54
3. Segment Assets						
a. Industrial Packaging	258.40	295.65	262.98	258.40	262.98	264.03
b. Logistics Infrastructure & Services	284.40	296.17	261.00	284.40	261.00	278.39
c. Travel & Vacations	247.60	242.89	226.68	247.60	226.68	234.94
d. Greases & Lubricants	248.14	234.80	218.83	248.14	218.83	211.55
e. Others	656.10	652.97	525.20	656.10	525.20	604.99
Total	1694.64	1722.48	1494.69	1694.64	1494.69	1593.90
4. Segment Liabilities						
a. Industrial Packaging	50.56	81.73	56.26	50.56	56.26	65.16
b. Logistics Infrastructure & Services	146.39	144.70	136.21	146.39	136.21	147.59
c. Travel & Vacations	93.37	86.61	65.19	93.37	65.19	83.33
d. Greases & Lubricants	76.70	84.27	83.10	76.70	83.10	61.01
e. Others	238.00	204.00	179.10	238.00	179.10	239.58
Total	605.02	601.31	519.86	605.02	519.86	596.67

On behalf of the Board of Directors

(S. S. KHUNTIA)

Director (Finance) & CFO

DIN : 07475677

Place : Kolkata

Date : 10th November, 2016