| BALMER LAWRIE \& CO. LTD. [A Government of India Enterprise] |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Regd. Office : 21, Netaji Subhas Road, Kolkata - 700001 |  |  |  |  |  |  |  |
| CIN: L15492WB1924GO1004835 |  |  |  |  |  |  |  |
| Un-audited Financial Results for the Quarter \& Nine Months Ended 31st December, 2015 |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | Rs. in Crores |
|  |  | 3 Months Ended 31st Dec. $\underline{2015}$ | Preceding <br> 3 Months <br> Ended <br> 30th Sept. <br> $\underline{\underline{2015}}$ | 3 Months Ended 31st Dec. $\underline{2014}$ | Year to <br> Date <br> Figures for the Current Period | Year to Date <br> Figures for the Previous Year | Previous Accounting Year 2014-15 [Audited] |
| 1. | Income from Operations |  |  |  |  |  |  |
|  | (a) Net Sales/Income from operations (Net of Excise Duty) | 649.73 | 641.41 | 704.75 | 2033.04 | 2104.19 | 2708.25 |
|  | (b) Other Operating Income | 5.35 | 4.41 | 7.43 | 17.00 | 22.23 | 32.12 |
|  | Total Income from operation (Net) | 655.08 | 645.82 | 712.18 | 2050.04 | 2126.42 | 2740.37 |
| 2. | Expenditure |  |  |  |  |  |  |
|  | (a) Cost of Materials Consumed | 516.86 | 499.70 | 573.59 | 1592.86 | 1712.56 | 2168.91 |
|  | (b) Purchase of Stock-in-Trade | 1.87 | - | - | 1.98 | 5.46 | 7.42 |
|  | (c) Changes in Inventories of Finished Goods, Work-in-Progress and Stock -in-Trade | (6.48) | 5.56 | 9.19 | 6.00 | 10.19 | 12.43 |
|  | (d) Employee Benefits Expenses | 43.07 | 52.62 | 42.06 | 152.87 | 146.01 | 169.66 |
|  | (e) Depreciation and Amortisation Expenses | 6.85 | 6.95 | 7.26 | 20.62 | 19.99 | 26.34 |
|  | (f) Other Expenses | 49.36 | 47.33 | 52.16 | 155.76 | 154.76 | 215.50 |
|  | Total expenses | 611.53 | 612.16 | 684.26 | 1930.09 | 2048.97 | 2600.26 |
| 3. | Profit/(Loss) from Operations before Other Income, Finance Cost \& Exceptional Items (1-2) | 43.55 | 33.66 | 27.92 | 119.95 | 77.45 | 140.11 |
| 4. | Other Income | 8.60 | 12.14 | 23.66 | 32.03 | 43.06 | 75.40 |
| 5. | Profit/(Loss) from ordinary activities before finance cost and exceptional Items ( $3+4$ ) | 52.15 | 45.80 | 51.58 | 151.98 | 120.51 | 215.51 |
| 6. | Finance cost | 0.91 | 0.80 | 0.85 | 3.77 | 4.27 | 5.07 |
| 7. | Profit/(Loss) from ordinary activities after finance cost but before exceptional Items (5-6) | 51.24 | 45.00 | 50.73 | 148.21 | 116.24 | 210.44 |
|  | Exceptional Items | - | - | - | - | - | - |
| 9. | Profit/Loss from ordinary activities before tax (7-8) | 51.24 | 45.00 | 50.73 | 148.21 | 116.24 | 210.44 |
| 10. | Tax Expense | 18.24 | 14.63 | 14.49 | 51.60 | 37.71 | 63.00 |
| 11. | Net Profit/(Loss) from Ordinary Activities after Tax [9-10] | 33.00 | 30.37 | 36.24 | 96.61 | 78.53 | 147.44 |
| 12. | Extraordinary Items (net of Tax expense Rs.Nil) | - | - | - | - | - | - |
| 13. | Net Profit(+)/Loss(-) for the period [11-12] | 33.00 | 30.37 | 36.24 | 96.61 | 78.53 | 147.44 |
| 14. | Paid-up Equity Share Capital <br> (Face Value per share - Rs. 10/-) | 28.50 | 28.50 | 28.50 | 28.50 | 28.50 | 28.50 |
| 15. | Reserves excluding Revaluation Reserves as per Balance Sheet of previous accounting year |  |  |  |  |  | 874.56 |
| 16. i | Earnings per Share (Rs.) (before extraordinary items) of Rs. 10/- each ( not annualised) |  |  |  |  |  |  |
|  | (a) Basic | 11.58 | 10.66 | 12.71 | 33.90 | 27.55 | 51.73 |
|  | (b) Diluted | 11.58 | 10.66 | 12.71 | 33.90 | 27.55 | 51.73 |
| \| 16. ii. | Earnings per Share (Rs.) (after extraordinary items) of Rs. 10/- each ( not annualised) |  |  |  |  |  |  |
|  | (a) Basic | 11.58 | 10.66 | 12.71 | 33.90 | 27.55 | 51.73 |
|  | (b) Diluted | 11.58 | 10.66 | 12.71 | 33.90 | 27.55 | 51.73 |
| A | PARTICULARS OF SHAREHOLDING |  |  |  |  |  |  |

1 Public Shareholding (*)

- Number of Shares $\quad 1,08,87,416 \quad 1,08,87,416$
- Percentage of Shareholding

| $1,08,87,416$ | $1,08,87,416$ | $1,08,87,416$ | $1,08,87,416$ | $1,08,87,416$ | $1,08,87,416$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $38.20 \%$ | $38.20 \%$ | $38.20 \%$ | $38.20 \%$ | $38.20 \%$ | $38.20 \%$ |
|  |  |  |  |  |  |

2 Promoters and Promoter Group Shareholding (\$)
a) Pledged/Encumbered

- Number of Shares
- Percentage of Shares (as a \% of the total
shareholding of Promoter and Promoter Group)
- Percentage of Shares (as a \% of the total share capital of the Company)
b) Non-encumbered
- Number of Shares
- Percentage of Shares (as a \% of the total shareholding of Promoter and Promoter Group)
- Percentage of Shares (as a \% of the total share capital of the Company)

| $1,76,13,225$ | $1,76,13,225$ |
| ---: | ---: |
| $100 \%$ | $100 \%$ |
|  |  |
| $61.80 \%$ | $61.80 \%$ |


| $1,76,13,225$ | $1,76,13,225$ |
| ---: | ---: |
| $100 \%$ | $100 \%$ |
|  |  |
| $61.80 \%$ | $61.80 \%$ |

(*) Excludes $61.8 \%$ shares held by Balmer Lawrie Investments Ltd. (BLIL) which is a Government Company.
(\$) In respect of shares held by BLIL.

## Notes:

(i) Previous period / year's figures have been re-grouped / re-arranged wherever necessary.
(ii) The above results including Segment Reporting have been approved by the

Board of Directors at its meeting held on 10th February, 2016.
(iii) The above results have been subjected to limited review by the Statutory Auditors of the Company in terms of Clause 41 of the Listing Agreement.

